

# A PROFILE OF U.S. IMPORTING AND EXPORTING COMPANIES, 2019-2020

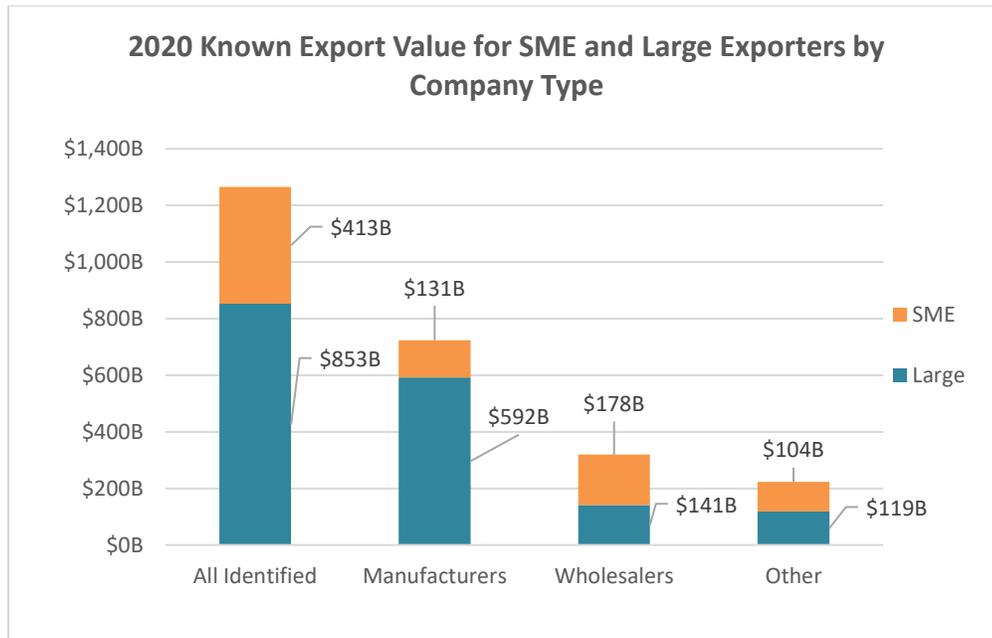
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The U.S. Census Bureau, Department of Commerce, releases the report, *A Profile of U.S. Importing and Exporting Companies, 2019 - 2020*. This report provides information on identified U.S. companies and their known export or import value. Identified companies are enterprise-level companies that were successfully linked from the 2020 Census Business Register to import or export transaction records. The known export or import value is the dollar-value of export or import transactions linked to these identified companies. Using the information from the Census Business Register, this report details trade data by various company characteristics of U.S. exporting and importing companies. For the full report or to view the explanatory notes on how these statistics are gathered and compiled, go to [International Trade - Profile of U.S. Importing and Exporting Companies \(census.gov\)](https://www.census.gov/international-trade-profile-of-u.s.-importing-and-exporting-companies).

## Exports

The 2020 identified U.S. exporting companies (“exporters”) accounted for a known export value of \$1,266 billion, or 88.8 percent of the total value of exported goods in 2020 (\$1,425 billion). This is a decrease of 13.6 percent from the 2019 known export value of \$1,465 billion.

Large exporters accounted for over two-thirds (\$853 billion) of the known export value, while small- and medium-sized enterprises (SME) accounted for the remaining \$413 billion. Large exporters accounted for 81.8 percent of exports by *manufacturers*, 44.3 percent by *wholesalers*, and 53.3 percent by *other* exporters.



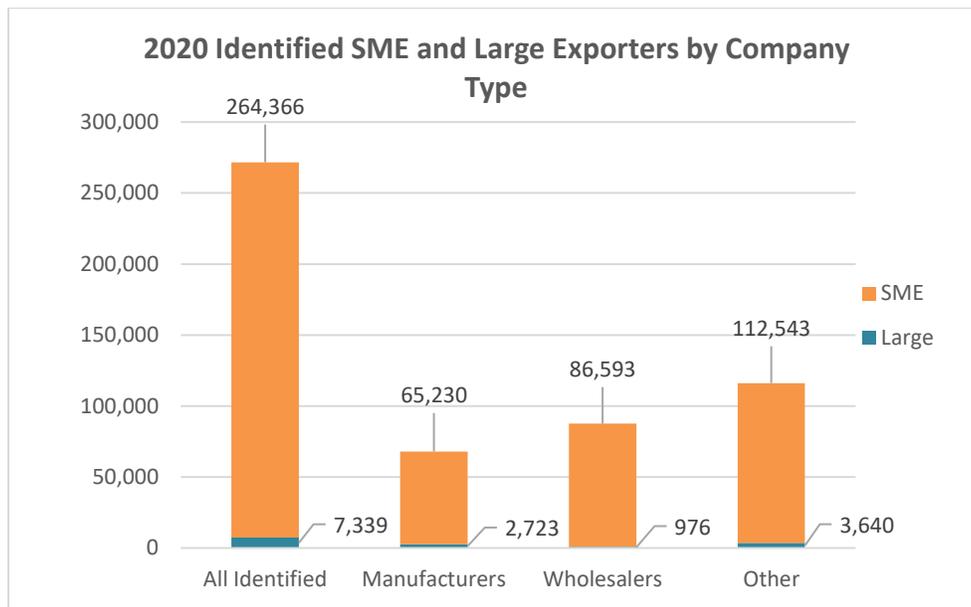
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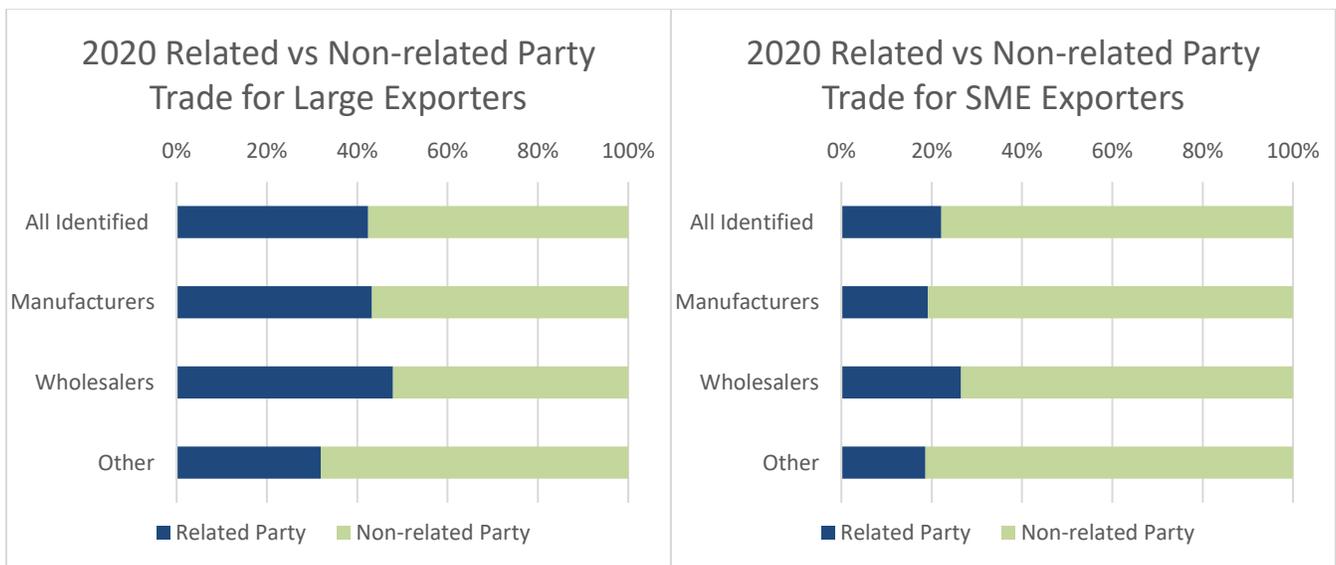
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Of the 271,705 identified exporters in 2020, 25.0 percent were *manufacturers* 32.2 percent were *wholesalers*, and 42.8 percent were classified as *other*. Additionally, 83,617 of these identified exporters did not report exports in 2019.



The known export value of single location exporters decreased by 12.1 percent and decreased by 14.0 percent for multiple location exporters.

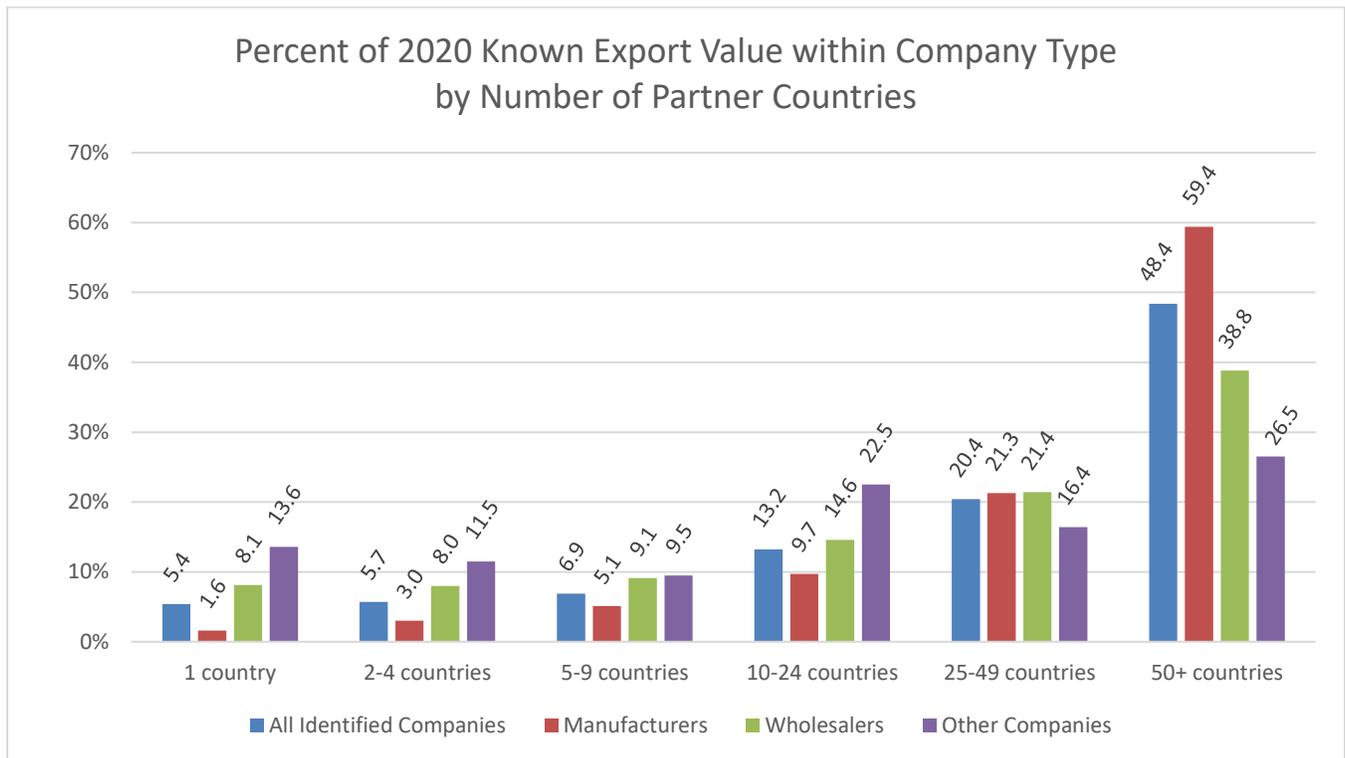
Large exporters reported that 43.6 percent of their exports were related party trade, while SME exporters reported only 19.7 percent were related party trade. Multiple location exporters reported that 41.2 percent of their known export value was related party trade, more than double the proportion reported by single location companies.



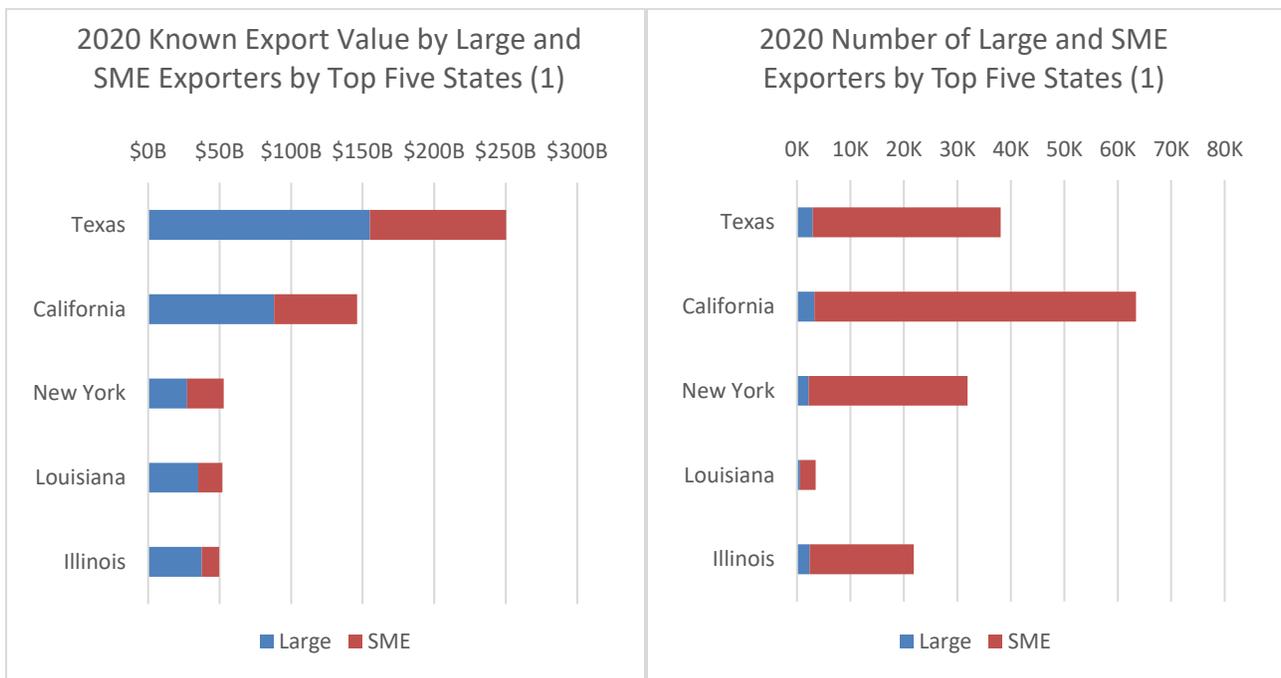
Of all North American Industry Classification System (NAICS) subsectors, 336 (Transportation Equipment Manufacturing) had the highest known export value at \$185 billion in 2020. 40.7 percent of the known export value of SME exporters is attributable to NAICS subsectors 423 (\$89 billion) and 424 (\$79 billion), both *wholesalers* subsectors.

The top fifty *manufacturers* accounted for 45.6 percent of the known export value of all *manufacturers* in 2020.

In 2020, 59.4 percent of exporters reported exporting to only one country, and accounted for 5.4 percent of the known export value. Only 1.5 percent of exporters reported exporting to 25 or more countries but accounted for 68.8 percent of the known export value.



Nearly one-quarter (23.3 percent) of identified exporters reported exports from California (11.5 percent of the known export value), while 14.0 percent of identified exporters reported exports from Texas, which accounted for the largest portion of the known export value at 19.8 percent. California and Florida continue to have the largest number of SME exporters reporting exports, with a combined 39.5 percent of SME exporters reporting exports from these two states.

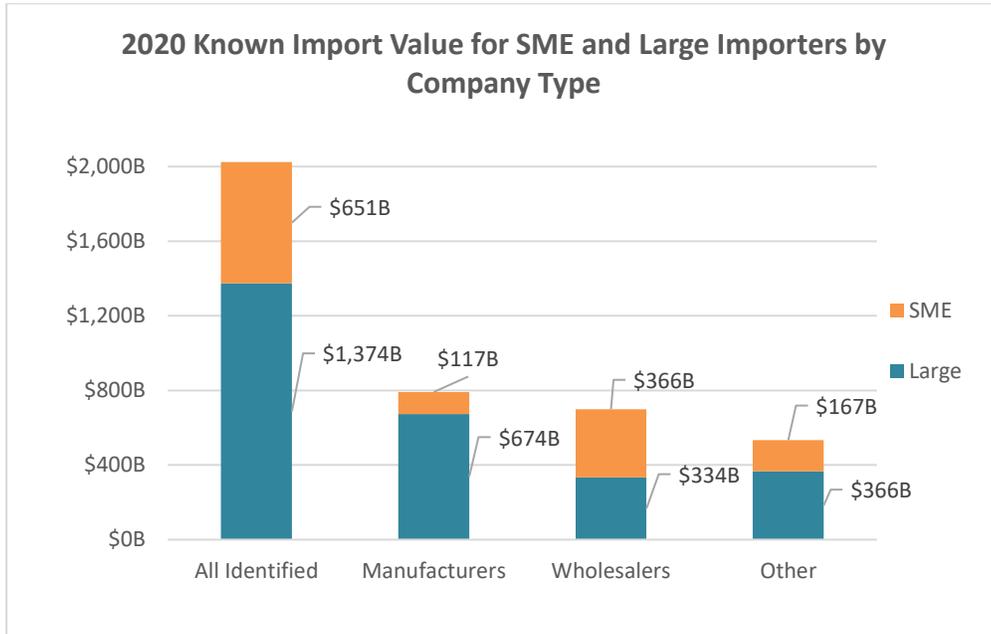


(1) Top five states determined by known export value.

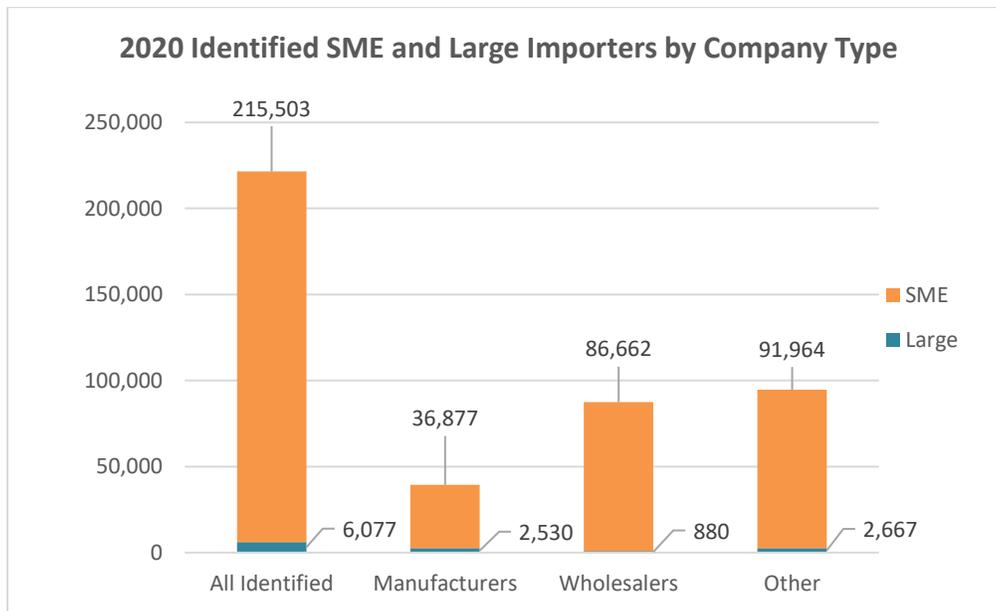
## Imports

Identified U.S. importing companies (“importers”) accounted for a known import value of \$2,024 billion, or 86.7 percent of the total value of imported goods in 2020 (\$2,336 billion). This is a decrease of 6.6 percent from the 2019 known import value of \$2,167 billion.

As with large exporters, large importers accounted for \$1,374 billion of the known import value, or 67.9 percent, while SME importers accounted for the remaining \$651 billion. Large importers accounted for 85.2 percent of imports by *manufacturers*, 47.7 percent by *wholesalers*, and 68.7 percent by *other* importers.

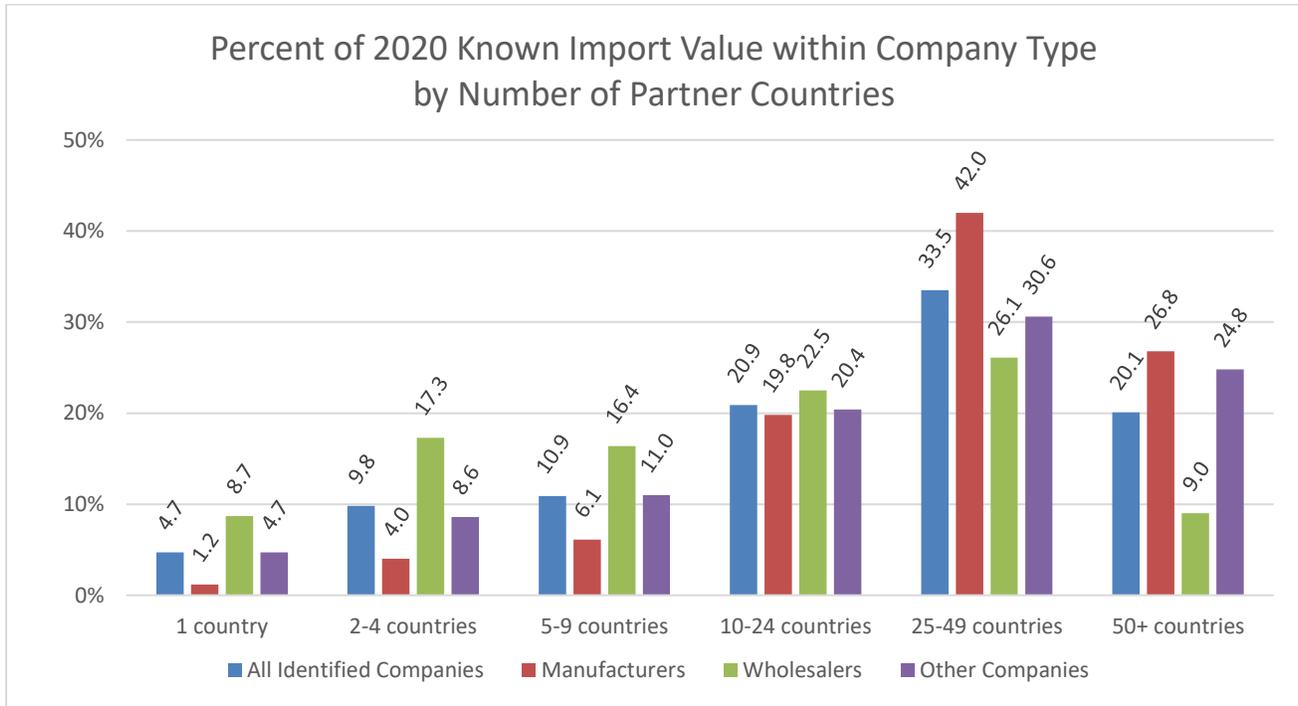


Of the 221,580 identified importers in 2020 (a decrease of 1.4 percent from 2019), 17.8 percent were *manufacturers*, 39.5 percent were *wholesalers*, and 42.7 percent were classified as *other*.

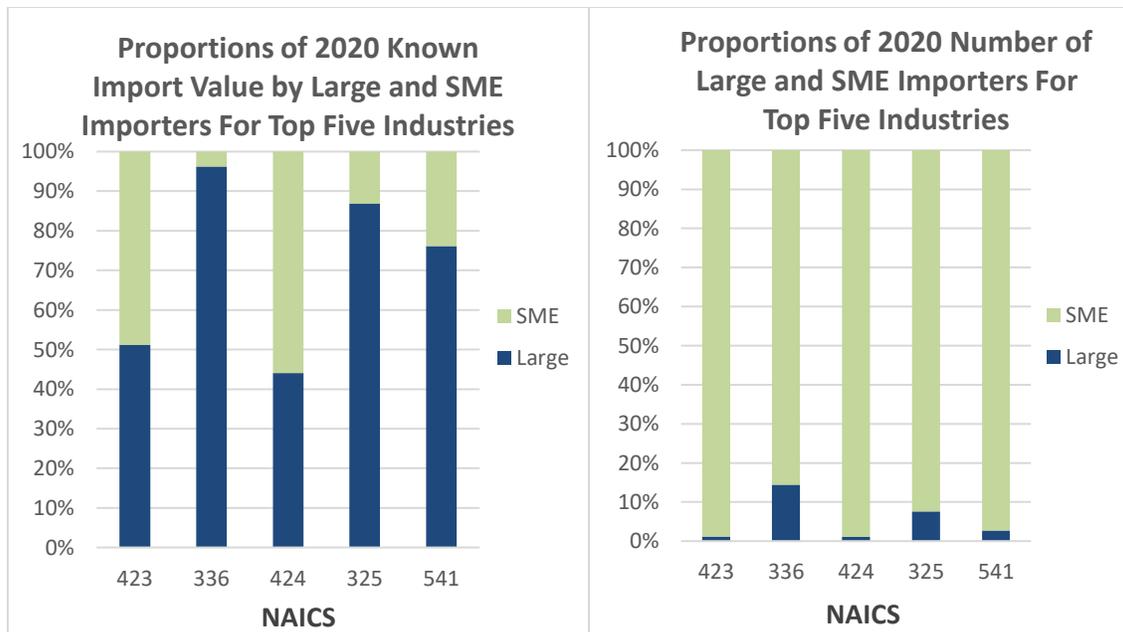


The top twenty importing *manufacturers* accounted for 35.3 percent of the known import value by *manufacturers* (\$792 billion) in 2020.

*Wholesalers* importing from 25 or more countries accounted for 35.1 percent of the known import value by *wholesalers* in 2020, while importing *manufacturers* and *other* companies trading with 25 or more countries accounted for 68.8 percent and 55.4 percent, respectively.



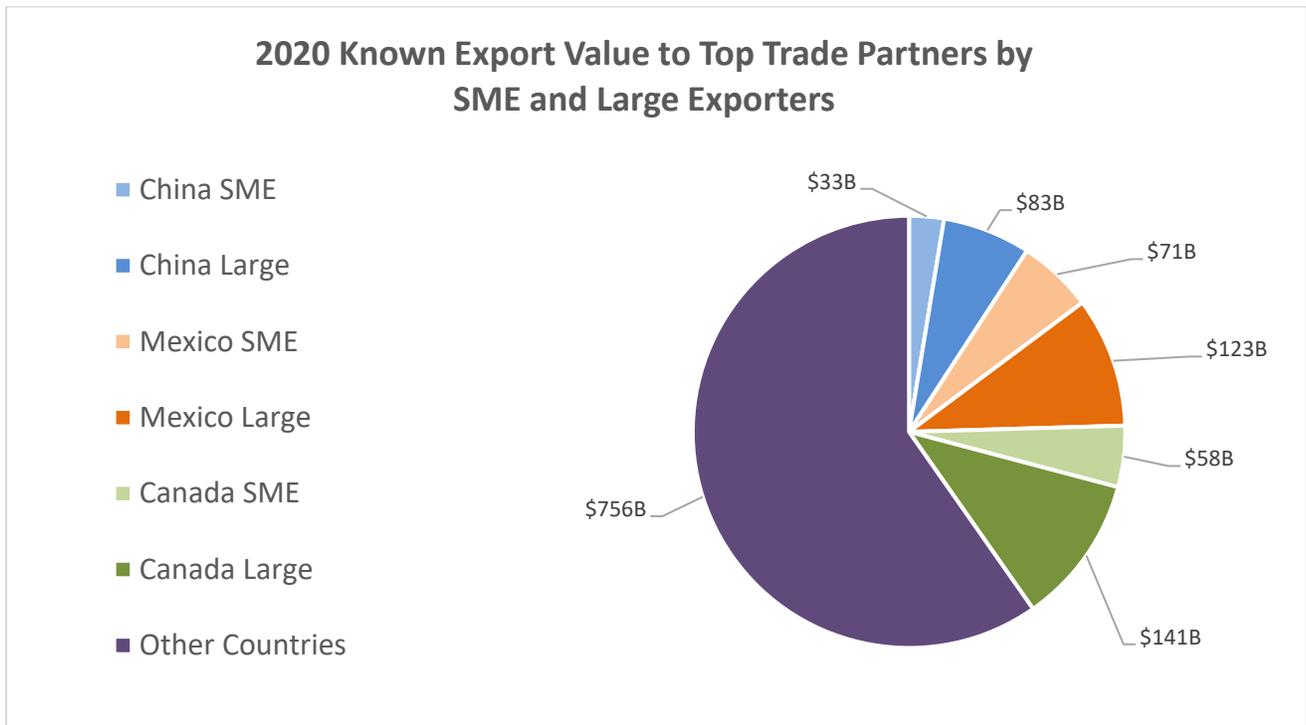
Of the top five 3-digit North American Industry Classification System (NAICS) subsectors for known import value, SME importers accounted for 98.9 percent of identified importers within NAICS 423 (Merchant Wholesalers, Durable Goods) and 424 (Merchant Wholesalers, Nondurable Goods).



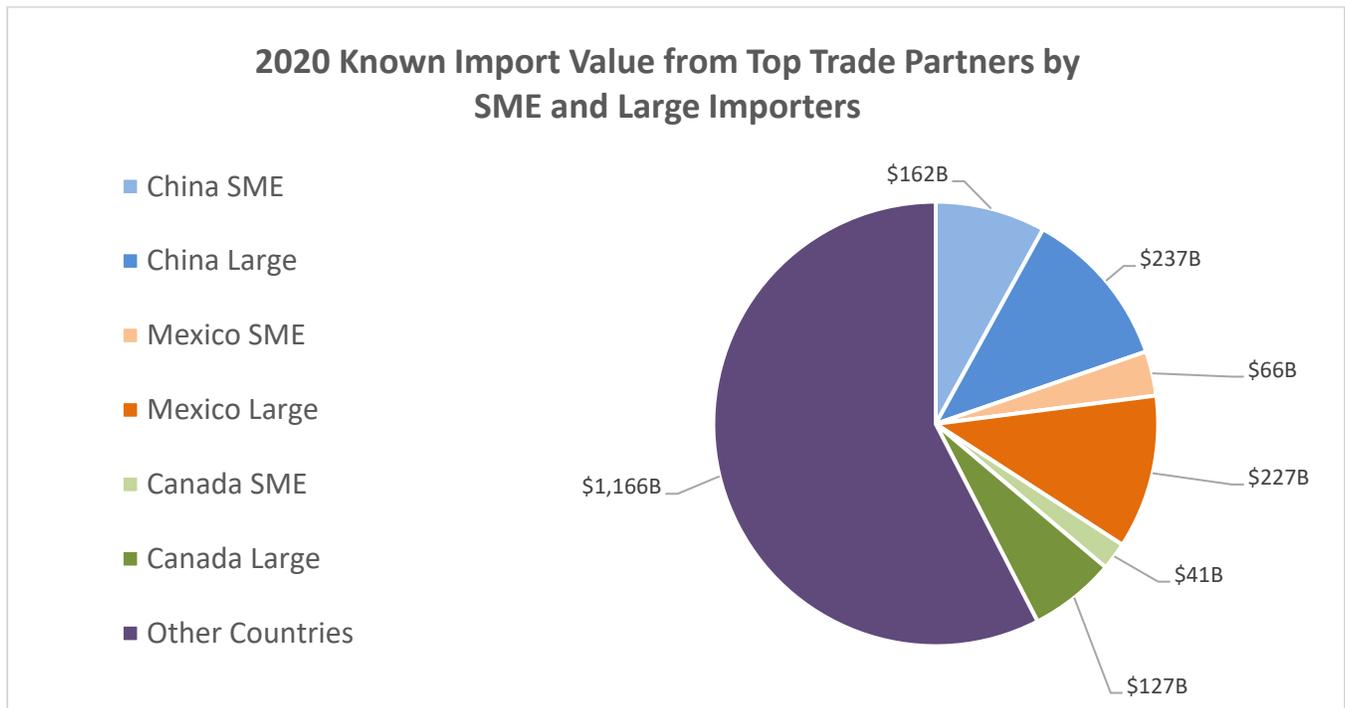
(1) NAICS definitions: 423 – “Merchant Wholesalers, Durable Goods”, 336 – “Transportation Equipment Manufacturing”, 424 – “Merchant Wholesalers, Nondurable Goods”, 324 – “Petroleum and Coal Products Manufacturing”, 325 – “Chemical Manufacturing”

## Comparing Import and Export Markets

The top three trading partners (China, Mexico and Canada) accounted 42.4 percent of the known import value and 40.3 percent of the known export value.



SME importers accounted for 40.6 percent of the imports from China, nearly twice as much as what they accounted for either Mexico (22.4 percent) or Canada (24.3 percent).



## Companies that both Imported and Exported

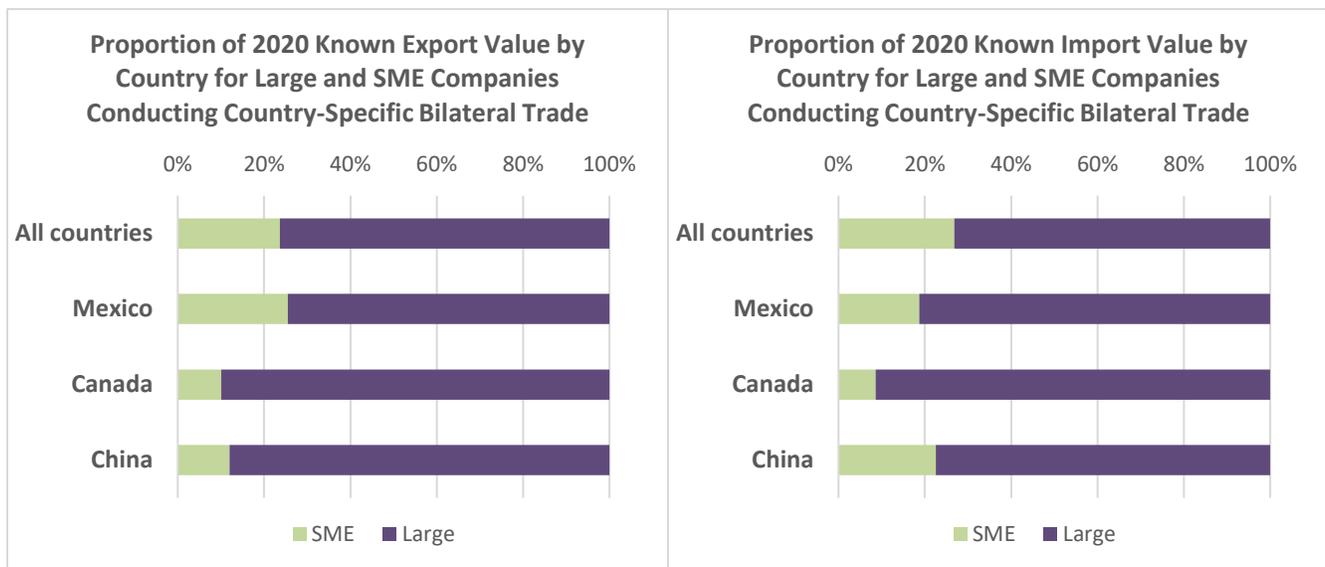
Out of the 271,705 exporters and 221,580 importers, 82,098 companies reported both imports and exports in 2020.



Of the companies reporting exports to Canada (89,930) or Mexico (51,447) in 2020, 9.0 percent reported imports from Canada and 13.5 percent reported imports from Mexico, respectively.

Bilateral trade with Mexico (\$151.4 billion in exports and \$277 billion in imports) represents 14.4 percent of the known bilateral trade value by companies that both imported and exported in 2020.

Large companies accounted for 90.0 percent of exports and 91.4 percent of imports to and from Canada by companies that traded bilaterally with Canada in 2020.



**Table 1 – Summary of 2019-2020 Matching Results**

<b>Table 1: Distribution of Exports and Imports by Identified and Unidentified Companies</b> (Value in millions of dollars. Details may not sum to total due to rounding.)					
	2020 Value		2019 Value		
		% of 2020 Value		% of 2019 Value	
<b>TOTAL EXPORTS</b>	<b>1,424,935</b>	<b>100.0</b>	<b>1,643,161</b>	<b>100.0</b>	
Low-value estimates	32,569	2.3	36,114	2.2	
US & foreign governments	15	<0.1	46	<0.1	
<b>Identified exporters* (known value)</b>	<b>1,265,900</b>	<b>88.8</b>	<b>1,464,623</b>	<b>89.1</b>	
Exported merchandise in both 2019 and 2020	1,239,130	87.0	1,428,098	86.9	
Exported merchandise in only 2019 or only 2020	26,770	1.9	35,837	2.2	
<b>Unidentified exports</b>	<b>126,450</b>	<b>8.9</b>	<b>142,378</b>	<b>8.7</b>	
<b>Total Imports</b>	<b>2,335,991</b>	<b>100.0</b>	<b>2,497,531</b>	<b>100.0</b>	
Low-value estimates	17,477	0.7	18,827	0.8	
Articles exported and returned, not advanced or improved in condition	77,775	3.3	86,459	3.5	
<b>Identified importers* (known value)</b>	<b>2,024,454</b>	<b>86.7</b>	<b>2,167,073</b>	<b>86.8</b>	
Imported merchandise in both 2019 and 2020	1,967,674	84.2	2,124,180	85.1	
Imported merchandise in only 2019 or only 2020	56,780	2.4	42,893	1.7	
<b>Unidentified imports /1</b>	<b>216,285</b>	<b>9.3</b>	<b>225,172</b>	<b>9.0</b>	
<b>*Number of Identified Companies</b>					
	<b>2020</b>	<b>2019</b>	<b>Both Years</b>	<b>2020 Only</b>	<b>2019 Only</b>
<b>Exporters</b>	271,705	289,372	188,088	83,617	100,925
<b>Importers</b>	221,580	224,699	154,928	66,652	69,771

\* Note: Percentages may not add up to 100.0 percent due to rounding

/1 Includes Canadian electricity and natural gas imports

**Table 1a**  
**2020 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Exporters</b>	<b>% of Number of Identified Exporters</b>	<b>Cum. % of Number of Identified Exporters</b>	<b>Cum. % of Company Type Exporters (2)</b>
<b>All identified companies</b>	<b>1,265,900</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>271,705</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	119,362	9.4	9.4	9.4	113,749	41.9	41.9	41.9
1 to 19 employees	67,552	5.3	14.8	14.8	93,041	34.2	76.1	76.1
20 to 49 employees	38,940	3.1	17.8	17.8	27,114	10.0	86.1	86.1
50 to 99 employees	37,963	3.0	20.8	20.8	14,054	5.2	91.3	91.3
100 to 249 employees	95,649	7.6	28.4	28.4	11,649	4.3	95.5	95.5
250 to 499 employees	53,822	4.3	32.6	32.6	4,759	1.8	97.3	97.3
500 or more employees	852,612	67.4	100.0	100.0	7,339	2.7	100.0	100.0
<b>Manufacturers</b>	<b>723,960</b>	<b>57.2</b>	<b>57.2</b>	<b>100.0</b>	<b>67,953</b>	<b>25.0</b>	<b>25.0</b>	<b>100.0</b>
no. employees unknown (3)	33,874	2.7	2.7	4.7	17,812	6.6	6.6	26.2
1 to 19 employees	6,734	0.5	3.2	5.6	20,515	7.6	14.1	56.4
20 to 49 employees	9,611	0.8	4.0	6.9	11,735	4.3	18.4	73.7
50 to 99 employees	13,256	1.0	5.0	8.8	7,006	2.6	21.0	84.0
100 to 249 employees	40,203	3.2	8.2	14.3	5,890	2.2	23.2	92.6
250 to 499 employees	27,789	2.2	10.4	18.2	2,272	0.8	24.0	96.0
500 or more employees	592,493	46.8	57.2	100.0	2,723	1.0	25.0	100.0
<b>Wholesalers</b>	<b>319,306</b>	<b>25.2</b>	<b>25.2</b>	<b>100.0</b>	<b>87,569</b>	<b>32.2</b>	<b>32.2</b>	<b>100.0</b>
no. employees unknown (3)	41,030	3.2	3.2	12.8	31,026	11.4	11.4	35.4
1 to 19 employees	43,202	3.4	6.7	26.4	39,771	14.6	26.1	80.8
20 to 49 employees	19,272	1.5	8.2	32.4	8,567	3.2	29.2	90.6
50 to 99 employees	17,586	1.4	9.6	37.9	3,658	1.3	30.6	94.8
100 to 249 employees	43,183	3.4	13.0	51.4	2,610	1.0	31.5	97.8
250 to 499 employees	13,638	1.1	14.1	55.7	961	0.4	31.9	98.9
500 or more employees	141,394	11.2	25.2	100.0	976	0.4	32.2	100.0
<b>Other companies (4)</b>	<b>222,635</b>	<b>17.6</b>	<b>17.6</b>	<b>100.0</b>	<b>116,183</b>	<b>42.8</b>	<b>42.8</b>	<b>100.0</b>
no. employees unknown (3)	44,457	3.5	3.5	20.0	64,911	23.9	23.9	55.9
1 to 19 employees	17,616	1.4	4.9	27.9	32,755	12.1	35.9	84.1
20 to 49 employees	10,058	0.8	5.7	32.4	6,812	2.5	38.5	89.9
50 to 99 employees	7,121	0.6	6.3	35.6	3,390	1.2	39.7	92.8
100 to 249 employees	12,263	1.0	7.2	41.1	3,149	1.2	40.9	95.6
250 to 499 employees	12,395	1.0	8.2	46.7	1,526	0.6	41.4	96.9
500 or more employees	118,725	9.4	17.6	100.0	3,640	1.3	42.8	100.0
<b>Multiple location companies</b>	<b>984,260</b>	<b>77.8</b>	<b>77.8</b>	<b>100.0</b>	<b>27,810</b>	<b>10.2</b>	<b>10.2</b>	<b>100.0</b>
no. employees unknown (3)	1,760	0.1	0.1	0.2	731	0.3	0.3	2.6
1 to 19 employees	4,004	0.3	0.5	0.6	2,644	1.0	1.2	12.1
20 to 49 employees	8,423	0.7	1.1	1.4	4,065	1.5	2.7	26.8
50 to 99 employees	14,198	1.1	2.2	2.9	4,318	1.6	4.3	42.3
100 to 249 employees	73,071	5.8	8.0	10.3	6,023	2.2	6.5	63.9
250 to 499 employees	41,666	3.3	11.3	14.5	3,437	1.3	7.8	76.3
500 or more employees	841,138	66.4	77.8	100.0	6,592	2.4	10.2	100.0
<b>Manufacturers</b>	<b>641,130</b>	<b>50.6</b>	<b>50.6</b>	<b>100.0</b>	<b>10,245</b>	<b>3.8</b>	<b>3.8</b>	<b>100.0</b>
no. employees unknown (3)	693	0.1	0.1	0.1	192	0.1	0.1	1.9
1 to 19 employees	142	0.0	0.1	0.1	386	0.1	0.2	5.6
20 to 49 employees	1,309	0.1	0.2	0.3	1,098	0.4	0.6	16.4
50 to 99 employees	4,601	0.4	0.5	1.1	1,657	0.6	1.2	32.5
100 to 249 employees	27,042	2.1	2.7	5.3	2,773	1.0	2.2	59.6
250 to 499 employees	21,364	1.7	4.4	8.6	1,605	0.6	2.8	75.3
500 or more employees	585,978	46.3	50.6	100.0	2,534	0.9	3.8	100.0
<b>Wholesalers</b>	<b>203,125</b>	<b>16.0</b>	<b>16.0</b>	<b>100.0</b>	<b>8,395</b>	<b>3.1</b>	<b>3.1</b>	<b>100.0</b>
no. employees unknown (3)	664	0.1	0.1	0.3	295	0.1	0.1	3.5
1 to 19 employees	3,252	0.3	0.3	1.9	1,380	0.5	0.6	20.0
20 to 49 employees	5,333	0.4	0.7	4.6	1,813	0.7	1.3	41.5
50 to 99 employees	6,246	0.5	1.2	7.6	1,572	0.6	1.9	60.3
100 to 249 employees	37,529	3.0	4.2	26.1	1,638	0.6	2.5	79.8
250 to 499 employees	10,109	0.8	5.0	31.1	774	0.3	2.8	89.0
500 or more employees	139,993	11.1	16.0	100.0	923	0.3	3.1	100.0

**Table 1a**  
**2020 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>Other companies (4)</b>	<b>140,005</b>	<b>11.1</b>	<b>11.1</b>	<b>100.0</b>	<b>9,170</b>	<b>3.4</b>	<b>3.4</b>	<b>100.0</b>
no. employees unknown (3)	403	0.0	0.0	0.3	244	0.1	0.1	2.7
1 to 19 employees	610	0.0	0.1	0.7	878	0.3	0.4	12.2
20 to 49 employees	1,780	0.1	0.2	2.0	1,154	0.4	0.8	24.8
50 to 99 employees	3,351	0.3	0.5	4.4	1,089	0.4	1.2	36.7
100 to 249 employees	8,500	0.7	1.2	10.5	1,612	0.6	1.8	54.3
250 to 499 employees	10,193	0.8	2.0	17.7	1,058	0.4	2.2	65.8
500 or more employees	115,167	9.1	11.1	100.0	3,135	1.2	3.4	100.0
<b>Single location companies</b>	<b>281,641</b>	<b>22.2</b>	<b>22.2</b>	<b>100.0</b>	<b>243,895</b>	<b>89.8</b>	<b>89.8</b>	<b>100.0</b>
no. employees unknown (3)	117,601	9.3	9.3	41.8	113,018	41.6	41.6	46.3
1 to 19 employees	63,548	5.0	14.3	64.3	90,397	33.3	74.9	83.4
20 to 49 employees	30,517	2.4	16.7	75.2	23,049	8.5	83.3	92.9
50 to 99 employees	23,765	1.9	18.6	83.6	9,736	3.6	86.9	96.8
100 to 249 employees	22,578	1.8	20.4	91.6	5,626	2.1	89.0	99.2
250 to 499 employees	12,156	1.0	21.3	95.9	1,322	0.5	89.5	99.7
500 or more employees	11,474	0.9	22.2	100.0	747	0.3	89.8	100.0
<b>Manufacturers</b>	<b>82,830</b>	<b>6.5</b>	<b>6.5</b>	<b>100.0</b>	<b>57,708</b>	<b>21.2</b>	<b>21.2</b>	<b>100.0</b>
no. employees unknown (3)	33,181	2.6	2.6	40.1	17,620	6.5	6.5	30.5
1 to 19 employees	6,592	0.5	3.1	48.0	20,129	7.4	13.9	65.4
20 to 49 employees	8,302	0.7	3.8	58.0	10,637	3.9	17.8	83.8
50 to 99 employees	8,655	0.7	4.5	68.5	5,349	2.0	19.8	93.1
100 to 249 employees	13,161	1.0	5.5	84.4	3,117	1.1	20.9	98.5
250 to 499 employees	6,425	0.5	6.0	92.1	667	0.2	21.2	99.7
500 or more employees	6,515	0.5	6.5	100.0	189	0.1	21.2	100.0
<b>Wholesalers</b>	<b>116,181</b>	<b>9.2</b>	<b>9.2</b>	<b>100.0</b>	<b>79,174</b>	<b>29.1</b>	<b>29.1</b>	<b>100.0</b>
no. employees unknown (3)	40,366	3.2	3.2	34.7	30,731	11.3	11.3	38.8
1 to 19 employees	39,951	3.2	6.3	69.1	38,391	14.1	25.4	87.3
20 to 49 employees	13,938	1.1	7.4	81.1	6,754	2.5	27.9	95.8
50 to 99 employees	11,341	0.9	8.3	90.9	2,086	0.8	28.7	98.5
100 to 249 employees	5,654	0.4	8.8	95.8	972	0.4	29.1	99.7
250 to 499 employees	3,530	0.3	9.1	98.8	187	0.1	29.1	99.9
500 or more employees	1,401	0.1	9.2	100.0	53	0.0	29.1	100.0
<b>Other companies (4)</b>	<b>82,630</b>	<b>6.5</b>	<b>6.5</b>	<b>100.0</b>	<b>107,013</b>	<b>39.4</b>	<b>39.4</b>	<b>100.0</b>
no. employees unknown (3)	44,054	3.5	3.5	53.3	64,667	23.8	23.8	60.4
1 to 19 employees	17,006	1.3	4.8	73.9	31,877	11.7	35.5	90.2
20 to 49 employees	8,277	0.7	5.5	83.9	5,658	2.1	37.6	95.5
50 to 99 employees	3,770	0.3	5.8	88.5	2,301	0.8	38.5	97.7
100 to 249 employees	3,763	0.3	6.1	93.0	1,537	0.6	39.0	99.1
250 to 499 employees	2,202	0.2	6.2	95.7	468	0.2	39.2	99.5
500 or more employees	3,558	0.3	6.5	100.0	505	0.2	39.4	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1b**  
**2019 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>All identified companies</b>	<b>1,464,623</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>289,372</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	145,734	10.0	10.0	10.0	119,924	41.4	41.4	41.4
1 to 19 employees	77,503	5.3	15.2	15.2	100,948	34.9	76.3	76.3
20 to 49 employees	45,683	3.1	18.4	18.4	29,011	10.0	86.4	86.4
50 to 99 employees	47,769	3.3	21.6	21.6	14,754	5.1	91.5	91.5
100 to 249 employees	90,680	6.2	27.8	27.8	12,215	4.2	95.7	95.7
250 to 499 employees	56,578	3.9	31.7	31.7	4,928	1.7	97.4	97.4
500 or more employees	1,000,676	68.3	100.0	100.0	7,592	2.6	100.0	100.0
<b>Manufacturers</b>	<b>866,519</b>	<b>59.2</b>	<b>59.2</b>	<b>100.0</b>	<b>71,170</b>	<b>24.6</b>	<b>24.6</b>	<b>100.0</b>
no. employees unknown (3)	40,097	2.7	2.7	4.6	18,421	6.4	6.4	25.9
1 to 19 employees	7,512	0.5	3.3	5.5	21,778	7.5	13.9	56.5
20 to 49 employees	10,721	0.7	4.0	6.7	12,530	4.3	18.2	74.1
50 to 99 employees	15,430	1.1	5.0	8.5	7,249	2.5	20.7	84.3
100 to 249 employees	43,356	3.0	8.0	13.5	6,097	2.1	22.8	92.8
250 to 499 employees	32,086	2.2	10.2	17.2	2,334	0.8	23.6	96.1
500 or more employees	717,317	49.0	59.2	100.0	2,761	1.0	24.6	100.0
<b>Wholesalers</b>	<b>341,714</b>	<b>23.3</b>	<b>23.3</b>	<b>100.0</b>	<b>92,720</b>	<b>32.0</b>	<b>32.0</b>	<b>100.0</b>
no. employees unknown (3)	57,395	3.9	3.9	16.8	32,463	11.2	11.2	35.0
1 to 19 employees	49,523	3.4	7.3	31.3	42,855	14.8	26.0	81.2
20 to 49 employees	22,565	1.5	8.8	37.9	9,024	3.1	29.1	91.0
50 to 99 employees	22,643	1.5	10.4	44.5	3,758	1.3	30.4	95.0
100 to 249 employees	32,460	2.2	12.6	54.0	2,714	0.9	31.4	97.9
250 to 499 employees	10,447	0.7	13.3	57.1	923	0.3	31.7	98.9
500 or more employees	146,681	10.0	23.3	100.0	983	0.3	32.0	100.0
<b>Other companies (4)</b>	<b>256,390</b>	<b>17.5</b>	<b>17.5</b>	<b>100.0</b>	<b>125,482</b>	<b>43.4</b>	<b>43.4</b>	<b>100.0</b>
no. employees unknown (3)	48,242	3.3	3.3	18.8	69,040	23.9	23.9	55.0
1 to 19 employees	20,468	1.4	4.7	26.8	36,315	12.5	36.4	84.0
20 to 49 employees	12,398	0.8	5.5	31.6	7,457	2.6	39.0	89.9
50 to 99 employees	9,696	0.7	6.2	35.4	3,747	1.3	40.3	92.9
100 to 249 employees	14,865	1.0	7.2	41.2	3,404	1.2	41.5	95.6
250 to 499 employees	14,045	1.0	8.2	46.7	1,671	0.6	42.0	96.9
500 or more employees	136,678	9.3	17.5	100.0	3,848	1.3	43.4	100.0
<b>Multiple location companies</b>	<b>1,144,389</b>	<b>78.1</b>	<b>78.1</b>	<b>100.0</b>	<b>28,898</b>	<b>10.0</b>	<b>10.0</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	607	0.2	0.2	2.1
1 to 19 employees	3,474	0.2	(D)	(D)	2,792	1.0	1.2	11.8
20 to 49 employees	(D)	(D)	(D)	(D)	4,378	1.5	2.7	26.9
50 to 99 employees	15,906	1.1	3.2	4.0	4,546	1.6	4.3	42.6
100 to 249 employees	67,715	4.6	7.8	10.0	6,289	2.2	6.4	64.4
250 to 499 employees	43,782	3.0	10.8	13.8	3,568	1.2	7.7	76.8
500 or more employees	986,650	67.4	78.1	100.0	6,718	2.3	10.0	100.0
<b>Manufacturers</b>	<b>769,630</b>	<b>52.5</b>	<b>52.5</b>	<b>100.0</b>	<b>10,393</b>	<b>3.6</b>	<b>3.6</b>	<b>100.0</b>
no. employees unknown (3)	487	0.0	0.0	0.1	135	0.0	0.0	1.3
1 to 19 employees	155	0.0	0.0	0.1	346	0.1	0.2	4.6
20 to 49 employees	1,348	0.1	0.1	0.3	1,170	0.4	0.6	15.9
50 to 99 employees	5,401	0.4	0.5	1.0	1,717	0.6	1.2	32.4
100 to 249 employees	29,762	2.0	2.5	4.8	2,840	1.0	2.1	59.7
250 to 499 employees	24,793	1.7	4.2	8.0	1,652	0.6	2.7	75.6
500 or more employees	707,684	48.3	52.5	100.0	2,533	0.9	3.6	100.0
<b>Wholesalers</b>	<b>210,413</b>	<b>14.4</b>	<b>14.4</b>	<b>100.0</b>	<b>8,583</b>	<b>3.0</b>	<b>3.0</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	245	0.1	0.1	2.9
1 to 19 employees	2,472	0.2	(D)	(D)	1,458	0.5	0.6	19.8
20 to 49 employees	(D)	(D)	(D)	(D)	1,900	0.7	1.2	42.0
50 to 99 employees	7,530	0.5	2.2	15.2	1,579	0.5	1.8	60.4
100 to 249 employees	26,160	1.8	4.0	27.6	1,718	0.6	2.4	80.4
250 to 499 employees	7,550	0.5	4.5	31.2	762	0.3	2.6	89.3
500 or more employees	144,692	9.9	14.4	100.0	921	0.3	3.0	100.0

**Table 1b**  
**2019 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>Other companies (4)</b>	<b>164,347</b>	<b>11.2</b>	<b>11.2</b>	<b>100.0</b>	<b>9,922</b>	<b>3.4</b>	<b>3.4</b>	<b>100.0</b>
no. employees unknown (3)	510	0.0	0.0	0.3	227	0.1	0.1	2.3
1 to 19 employees	847	0.1	0.1	0.8	988	0.3	0.4	12.2
20 to 49 employees	2,510	0.2	0.3	2.4	1,308	0.5	0.9	25.4
50 to 99 employees	2,974	0.2	0.5	4.2	1,250	0.4	1.3	38.0
100 to 249 employees	11,793	0.8	1.3	11.3	1,731	0.6	1.9	55.5
250 to 499 employees	11,439	0.8	2.1	18.3	1,154	0.4	2.3	67.1
500 or more employees	134,274	9.2	11.2	100.0	3,264	1.1	3.4	100.0
<b>Single location companies</b>	<b>320,233</b>	<b>21.9</b>	<b>21.9</b>	<b>100.0</b>	<b>260,474</b>	<b>90.0</b>	<b>90.0</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	119,317	41.2	41.2	45.8
1 to 19 employees	74,029	5.1	(D)	(D)	98,156	33.9	75.2	83.5
20 to 49 employees	(D)	(D)	(D)	(D)	24,633	8.5	83.7	92.9
50 to 99 employees	31,863	2.2	18.5	84.5	10,208	3.5	87.2	96.9
100 to 249 employees	22,966	1.6	20.0	91.6	5,926	2.0	89.2	99.1
250 to 499 employees	12,796	0.9	20.9	95.6	1,360	0.5	89.7	99.7
500 or more employees	14,026	1.0	21.9	100.0	874	0.3	90.0	100.0
<b>Manufacturers</b>	<b>96,889</b>	<b>6.6</b>	<b>6.6</b>	<b>100.0</b>	<b>60,777</b>	<b>21.0</b>	<b>21.0</b>	<b>100.0</b>
no. employees unknown (3)	39,610	2.7	2.7	40.9	18,286	6.3	6.3	30.1
1 to 19 employees	7,357	0.5	3.2	48.5	21,432	7.4	13.7	65.4
20 to 49 employees	9,373	0.6	3.8	58.1	11,360	3.9	17.7	84.0
50 to 99 employees	10,029	0.7	4.5	68.5	5,532	1.9	19.6	93.1
100 to 249 employees	13,594	0.9	5.5	82.5	3,257	1.1	20.7	98.5
250 to 499 employees	7,293	0.5	6.0	90.1	682	0.2	20.9	99.6
500 or more employees	9,633	0.7	6.6	100.0	228	0.1	21.0	100.0
<b>Wholesalers</b>	<b>131,300</b>	<b>9.0</b>	<b>9.0</b>	<b>100.0</b>	<b>84,137</b>	<b>29.1</b>	<b>29.1</b>	<b>100.0</b>
no. employees unknown (3)	(D)	(D)	(D)	(D)	32,218	11.1	11.1	38.3
1 to 19 employees	47,051	3.2	(D)	(D)	41,397	14.3	25.4	87.5
20 to 49 employees	(D)	(D)	(D)	(D)	7,124	2.5	27.9	96.0
50 to 99 employees	15,113	1.0	8.2	91.5	2,179	0.8	28.7	98.6
100 to 249 employees	6,300	0.4	8.6	96.3	996	0.3	29.0	99.7
250 to 499 employees	2,896	0.2	8.8	98.5	161	0.1	29.1	99.9
500 or more employees	1,989	0.1	9.0	100.0	62	0.0	29.1	100.0
<b>Other companies (4)</b>	<b>92,044</b>	<b>6.3</b>	<b>6.3</b>	<b>100.0</b>	<b>115,560</b>	<b>39.9</b>	<b>39.9</b>	<b>100.0</b>
no. employees unknown (3)	47,732	3.3	3.3	51.9	68,813	23.8	23.8	59.5
1 to 19 employees	19,620	1.3	4.6	73.2	35,327	12.2	36.0	90.1
20 to 49 employees	9,888	0.7	5.3	83.9	6,149	2.1	38.1	95.4
50 to 99 employees	6,721	0.5	5.7	91.2	2,497	0.9	39.0	97.6
100 to 249 employees	3,072	0.2	5.9	94.6	1,673	0.6	39.6	99.0
250 to 499 employees	2,607	0.2	6.1	97.4	517	0.2	39.7	99.5
500 or more employees	2,404	0.2	6.3	100.0	584	0.2	39.9	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1c**  
**Percent Difference Between the 2019 and 2020 Export Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2019	2020	Net Difference	% Difference	2019	2020	Net Difference	% Difference
<b>All identified companies</b>	<b>1,464,623</b>	<b>1,265,900</b>	<b>-198,722</b>	<b>-13.6</b>	<b>289,372</b>	<b>271,705</b>	<b>-17,667</b>	<b>-6.1</b>
no. employees unknown (2)	145,734	119,362	-26,372	-18.1	119,924	113,749	-6,175	-5.1
1 to 19 employees	77,503	67,552	-9,951	-12.8	100,948	93,041	-7,907	-7.8
20 to 49 employees	45,683	38,940	-6,743	-14.8	29,011	27,114	-1,897	-6.5
50 to 99 employees	47,769	37,963	-9,806	-20.5	14,754	14,054	-700	-4.7
100 to 249 employees	90,680	95,649	4,969	5.5	12,215	11,649	-566	-4.6
250 to 499 employees	56,578	53,822	-2,756	-4.9	4,928	4,759	-169	-3.4
500 or more employees	1,000,676	852,612	-148,063	-14.8	7,592	7,339	-253	-3.3
<b>Manufacturers</b>	<b>866,519</b>	<b>723,960</b>	<b>-142,559</b>	<b>-16.5</b>	<b>71,170</b>	<b>67,953</b>	<b>-3,217</b>	<b>-4.5</b>
no. employees unknown (2)	40,097	33,874	-6,222	-15.5	18,421	17,812	-609	-3.3
1 to 19 employees	7,512	6,734	-778	-10.4	21,778	20,515	-1,263	-5.8
20 to 49 employees	10,721	9,611	-1,110	-10.3	12,530	11,735	-795	-6.3
50 to 99 employees	15,430	13,256	-2,174	-14.1	7,249	7,006	-243	-3.4
100 to 249 employees	43,356	40,203	-3,153	-7.3	6,097	5,890	-207	-3.4
250 to 499 employees	32,086	27,789	-4,297	-13.4	2,334	2,272	-62	-2.7
500 or more employees	717,317	592,493	-124,824	-17.4	2,761	2,723	-38	-1.4
<b>Wholesalers</b>	<b>341,714</b>	<b>319,306</b>	<b>-22,408</b>	<b>-6.6</b>	<b>92,720</b>	<b>87,569</b>	<b>-5,151</b>	<b>-5.6</b>
no. employees unknown (2)	57,395	41,030	-16,365	-28.5	32,463	31,026	-1,437	-4.4
1 to 19 employees	49,523	43,202	-6,321	-12.8	42,855	39,771	-3,084	-7.2
20 to 49 employees	22,565	19,272	-3,293	-14.6	9,024	8,567	-457	-5.1
50 to 99 employees	22,643	17,586	-5,056	-22.3	3,758	3,658	-100	-2.7
100 to 249 employees	32,460	43,183	10,723	33.0	2,714	2,610	-104	-3.8
250 to 499 employees	10,447	13,638	3,192	30.6	923	961	38	4.1
500 or more employees	146,681	141,394	-5,287	-3.6	983	976	-7	-0.7
<b>Other companies (3)</b>	<b>256,390</b>	<b>222,635</b>	<b>-33,756</b>	<b>-13.2</b>	<b>125,482</b>	<b>116,183</b>	<b>-9,299</b>	<b>-7.4</b>
no. employees unknown (2)	48,242	44,457	-3,785	-7.8	69,040	64,911	-4,129	-6.0
1 to 19 employees	20,468	17,616	-2,852	-13.9	36,315	32,755	-3,560	-9.8
20 to 49 employees	12,398	10,058	-2,340	-18.9	7,457	6,812	-645	-8.6
50 to 99 employees	9,696	7,121	-2,575	-26.6	3,747	3,390	-357	-9.5
100 to 249 employees	14,865	12,263	-2,602	-17.5	3,404	3,149	-255	-7.5
250 to 499 employees	14,045	12,395	-1,650	-11.7	1,671	1,526	-145	-8.7
500 or more employees	136,678	118,725	-17,952	-13.1	3,848	3,640	-208	-5.4
<b>Multiple location companies</b>	<b>1,144,389</b>	<b>984,260</b>	<b>-160,130</b>	<b>-14.0</b>	<b>28,898</b>	<b>27,810</b>	<b>-1,088</b>	<b>-3.8</b>
no. employees unknown (2)	(D)	1,760	(D)	(D)	607	731	124	20.4
1 to 19 employees	3,474	4,004	530	15.3	2,792	2,644	-148	-5.3
20 to 49 employees	(D)	8,423	(D)	(D)	4,378	4,065	-313	-7.1
50 to 99 employees	15,906	14,198	-1,708	-10.7	4,546	4,318	-228	-5.0
100 to 249 employees	67,715	73,071	5,356	7.9	6,289	6,023	-266	-4.2
250 to 499 employees	43,782	41,666	-2,116	-4.8	3,568	3,437	-131	-3.7
500 or more employees	986,650	841,138	-145,512	-14.7	6,718	6,592	-126	-1.9
<b>Manufacturers</b>	<b>769,630</b>	<b>641,130</b>	<b>-128,500</b>	<b>-16.7</b>	<b>10,393</b>	<b>10,245</b>	<b>-148</b>	<b>-1.4</b>
no. employees unknown (2)	487	693	206	42.4	135	192	57	42.2
1 to 19 employees	155	142	-13	-8.2	346	386	40	11.6
20 to 49 employees	1,348	1,309	-38	-2.8	1,170	1,098	-72	-6.2
50 to 99 employees	5,401	4,601	-800	-14.8	1,717	1,657	-60	-3.5
100 to 249 employees	29,762	27,042	-2,720	-9.1	2,840	2,773	-67	-2.4
250 to 499 employees	24,793	21,364	-3,429	-13.8	1,652	1,605	-47	-2.8
500 or more employees	707,684	585,978	-121,706	-17.2	2,533	2,534	1	0.0
<b>Wholesalers</b>	<b>210,413</b>	<b>203,125</b>	<b>-7,288</b>	<b>-3.5</b>	<b>8,583</b>	<b>8,395</b>	<b>-188</b>	<b>-2.2</b>
no. employees unknown (2)	(D)	664	(D)	(D)	245	295	50	20.4
1 to 19 employees	2,472	3,252	780	31.5	1,458	1,380	-78	-5.3
20 to 49 employees	(D)	5,333	(D)	(D)	1,900	1,813	-87	-4.6
50 to 99 employees	7,530	6,246	-1,285	-17.1	1,579	1,572	-7	-0.4
100 to 249 employees	26,160	37,529	11,369	43.5	1,718	1,638	-80	-4.7
250 to 499 employees	7,550	10,109	2,558	33.9	762	774	12	1.6
500 or more employees	144,692	139,993	-4,699	-3.2	921	923	2	0.2

**Table 1c**  
**Percent Difference Between the 2019 and 2020 Export Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2019	2020	Net Difference	% Difference	2019	2020	Net Difference	% Difference
<b>Other companies (3)</b>	<b>164,347</b>	<b>140,005</b>	<b>-24,341</b>	<b>-14.8</b>	<b>9,922</b>	<b>9,170</b>	<b>-752</b>	<b>-7.6</b>
no. employees unknown (2)	510	403	-107	-20.9	227	244	17	7.5
1 to 19 employees	847	610	-237	-28.0	988	878	-110	-11.1
20 to 49 employees	2,510	1,780	-729	-29.1	1,308	1,154	-154	-11.8
50 to 99 employees	2,974	3,351	377	12.7	1,250	1,089	-161	-12.9
100 to 249 employees	11,793	8,500	-3,293	-27.9	1,731	1,612	-119	-6.9
250 to 499 employees	11,439	10,193	-1,245	-10.9	1,154	1,058	-96	-8.3
500 or more employees	134,274	115,167	-19,107	-14.2	3,264	3,135	-129	-4.0
<b>Single location companies</b>	<b>320,233</b>	<b>281,641</b>	<b>-38,593</b>	<b>-12.1</b>	<b>260,474</b>	<b>243,895</b>	<b>-16,579</b>	<b>-6.4</b>
no. employees unknown (2)	(D)	117,601	(D)	(D)	119,317	113,018	-6,299	-5.3
1 to 19 employees	74,029	63,548	-10,481	-14.2	98,156	90,397	-7,759	-7.9
20 to 49 employees	(D)	30,517	(D)	(D)	24,633	23,049	-1,584	-6.4
50 to 99 employees	31,863	23,765	-8,097	-25.4	10,208	9,736	-472	-4.6
100 to 249 employees	22,966	22,578	-387	-1.7	5,926	5,626	-300	-5.1
250 to 499 employees	12,796	12,156	-640	-5.0	1,360	1,322	-38	-2.8
500 or more employees	14,026	11,474	-2,552	-18.2	874	747	-127	-14.5
<b>Manufacturers</b>	<b>96,889</b>	<b>82,830</b>	<b>-14,059</b>	<b>-14.5</b>	<b>60,777</b>	<b>57,708</b>	<b>-3,069</b>	<b>-5.0</b>
no. employees unknown (2)	39,610	33,181	-6,429	-16.2	18,286	17,620	-666	-3.6
1 to 19 employees	7,357	6,592	-765	-10.4	21,432	20,129	-1,303	-6.1
20 to 49 employees	9,373	8,302	-1,071	-11.4	11,360	10,637	-723	-6.4
50 to 99 employees	10,029	8,655	-1,374	-13.7	5,532	5,349	-183	-3.3
100 to 249 employees	13,594	13,161	-433	-3.2	3,257	3,117	-140	-4.3
250 to 499 employees	7,293	6,425	-868	-11.9	682	667	-15	-2.2
500 or more employees	9,633	6,515	-3,118	-32.4	228	189	-39	-17.1
<b>Wholesalers</b>	<b>131,300</b>	<b>116,181</b>	<b>-15,120</b>	<b>-11.5</b>	<b>84,137</b>	<b>79,174</b>	<b>-4,963</b>	<b>-5.9</b>
no. employees unknown (2)	(D)	40,366	(D)	(D)	32,218	30,731	-1,487	-4.6
1 to 19 employees	47,051	39,951	-7,101	-15.1	41,397	38,391	-3,006	-7.3
20 to 49 employees	(D)	13,938	(D)	(D)	7,124	6,754	-370	-5.2
50 to 99 employees	15,113	11,341	-3,772	-25.0	2,179	2,086	-93	-4.3
100 to 249 employees	6,300	5,654	-646	-10.3	996	972	-24	-2.4
250 to 499 employees	2,896	3,530	633	21.9	161	187	26	16.1
500 or more employees	1,989	1,401	-588	-29.6	62	53	-9	-14.5
<b>Other companies (3)</b>	<b>92,044</b>	<b>82,630</b>	<b>-9,414</b>	<b>-10.2</b>	<b>115,560</b>	<b>107,013</b>	<b>-8,547</b>	<b>-7.4</b>
no. employees unknown (2)	47,732	44,054	-3,679	-7.7	68,813	64,667	-4,146	-6.0
1 to 19 employees	19,620	17,006	-2,615	-13.3	35,327	31,877	-3,450	-9.8
20 to 49 employees	9,888	8,277	-1,611	-16.3	6,149	5,658	-491	-8.0
50 to 99 employees	6,721	3,770	-2,952	-43.9	2,497	2,301	-196	-7.8
100 to 249 employees	3,072	3,763	692	22.5	1,673	1,537	-136	-8.1
250 to 499 employees	2,607	2,202	-405	-15.5	517	468	-49	-9.5
500 or more employees	2,404	3,558	1,155	48.0	584	505	-79	-13.5

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019 or 2020.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1d**  
**2020 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Importers</b>	<b>% of Number of Identified Importers</b>	<b>Cum. % of Number of Identified Importers</b>	<b>Cum. % of Company Type Importers (2)</b>
<b>All identified companies</b>	<b>2,024,454</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>221,580</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	182,194	9.0	9.0	9.0	82,806	37.4	37.4	37.4
1 to 19 employees	126,744	6.3	15.3	15.3	88,095	39.8	77.1	77.1
20 to 49 employees	76,640	3.8	19.0	19.0	20,857	9.4	86.5	86.5
50 to 99 employees	69,192	3.4	22.5	22.5	10,683	4.8	91.4	91.4
100 to 249 employees	109,104	5.4	27.9	27.9	9,205	4.2	95.5	95.5
250 to 499 employees	86,919	4.3	32.1	32.1	3,857	1.7	97.3	97.3
500 or more employees	1,373,661	67.9	100.0	100.0	6,077	2.7	100.0	100.0
<b>Manufacturers</b>	<b>791,505</b>	<b>39.1</b>	<b>39.1</b>	<b>100.0</b>	<b>39,407</b>	<b>17.8</b>	<b>17.8</b>	<b>100.0</b>
no. employees unknown (3)	33,914	1.7	1.7	4.3	8,545	3.9	3.9	21.7
1 to 19 employees	7,917	0.4	2.1	5.3	11,158	5.0	8.9	50.0
20 to 49 employees	7,634	0.4	2.4	6.2	6,439	2.9	11.8	66.3
50 to 99 employees	11,355	0.6	3.0	7.7	4,376	2.0	13.8	77.4
100 to 249 employees	29,487	1.5	4.5	11.4	4,442	2.0	15.8	88.7
250 to 499 employees	27,157	1.3	5.8	14.8	1,917	0.9	16.6	93.6
500 or more employees	674,042	33.3	39.1	100.0	2,530	1.1	17.8	100.0
<b>Wholesalers</b>	<b>699,709</b>	<b>34.6</b>	<b>34.6</b>	<b>100.0</b>	<b>87,542</b>	<b>39.5</b>	<b>39.5</b>	<b>100.0</b>
no. employees unknown (3)	66,486	3.3	3.3	9.5	29,699	13.4	13.4	33.9
1 to 19 employees	93,942	4.6	7.9	22.9	43,055	19.4	32.8	83.1
20 to 49 employees	54,088	2.7	10.6	30.7	7,728	3.5	36.3	91.9
50 to 99 employees	48,223	2.4	13.0	37.5	3,193	1.4	37.8	95.6
100 to 249 employees	61,949	3.1	16.0	46.4	2,202	1.0	38.8	98.1
250 to 499 employees	41,482	2.0	18.1	52.3	785	0.4	39.1	99.0
500 or more employees	333,539	16.5	34.6	100.0	880	0.4	39.5	100.0
<b>Other companies (4)</b>	<b>533,240</b>	<b>26.3</b>	<b>26.3</b>	<b>100.0</b>	<b>94,631</b>	<b>42.7</b>	<b>42.7</b>	<b>100.0</b>
no. employees unknown (3)	81,794	4.0	4.0	15.3	44,562	20.1	20.1	47.1
1 to 19 employees	24,885	1.2	5.3	20.0	33,882	15.3	35.4	82.9
20 to 49 employees	14,918	0.7	6.0	22.8	6,690	3.0	38.4	90.0
50 to 99 employees	9,615	0.5	6.5	24.6	3,114	1.4	39.8	93.3
100 to 249 employees	17,667	0.9	7.4	27.9	2,561	1.2	41.0	96.0
250 to 499 employees	18,279	0.9	8.3	31.3	1,155	0.5	41.5	97.2
500 or more employees	366,081	18.1	26.3	100.0	2,667	1.2	42.7	100.0
<b>Multiple location companies</b>	<b>1,542,734</b>	<b>76.2</b>	<b>76.2</b>	<b>100.0</b>	<b>21,272</b>	<b>9.6</b>	<b>9.6</b>	<b>100.0</b>
no. employees unknown (3)	2,340	0.1	0.1	0.2	419	0.2	0.2	2.0
1 to 19 employees	7,745	0.4	0.5	0.7	2,092	0.9	1.1	11.8
20 to 49 employees	14,864	0.7	1.2	1.6	3,045	1.4	2.5	26.1
50 to 99 employees	26,785	1.3	2.6	3.4	3,093	1.4	3.9	40.7
100 to 249 employees	69,574	3.4	6.0	7.9	4,539	2.0	6.0	62.0
250 to 499 employees	60,843	3.0	9.0	11.8	2,696	1.2	7.2	74.7
500 or more employees	1,360,582	67.2	76.2	100.0	5,388	2.4	9.6	100.0
<b>Manufacturers</b>	<b>714,211</b>	<b>35.3</b>	<b>35.3</b>	<b>100.0</b>	<b>7,859</b>	<b>3.5</b>	<b>3.5</b>	<b>100.0</b>
no. employees unknown (3)	503	0.0	0.0	0.1	93	0.0	0.0	1.2
1 to 19 employees	227	0.0	0.0	0.1	204	0.1	0.1	3.8
20 to 49 employees	1,120	0.1	0.1	0.3	674	0.3	0.4	12.4
50 to 99 employees	4,618	0.2	0.3	0.9	1,071	0.5	0.9	26.0
100 to 249 employees	19,212	0.9	1.3	3.6	2,105	0.9	1.9	52.8
250 to 499 employees	20,164	1.0	2.3	6.4	1,360	0.6	2.5	70.1
500 or more employees	668,367	33.0	35.3	100.0	2,352	1.1	3.5	100.0
<b>Wholesalers</b>	<b>432,584</b>	<b>21.4</b>	<b>21.4</b>	<b>100.0</b>	<b>6,725</b>	<b>3.0</b>	<b>3.0</b>	<b>100.0</b>
no. employees unknown (3)	1,686	0.1	0.1	0.4	191	0.1	0.1	2.8
1 to 19 employees	6,054	0.3	0.4	1.8	1,180	0.5	0.6	20.4
20 to 49 employees	11,996	0.6	1.0	4.6	1,432	0.6	1.3	41.7
50 to 99 employees	18,869	0.9	1.9	8.9	1,210	0.5	1.8	59.7
100 to 249 employees	39,171	1.9	3.8	18.0	1,279	0.6	2.4	78.7
250 to 499 employees	25,408	1.3	5.1	23.9	607	0.3	2.7	87.7
500 or more employees	329,399	16.3	21.4	100.0	826	0.4	3.0	100.0

**Table 1d**  
**2020 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
<b>Other companies (4)</b>	<b>395,938</b>	<b>19.6</b>	<b>19.6</b>	<b>100.0</b>	<b>6,688</b>	<b>3.0</b>	<b>3.0</b>	<b>100.0</b>
no. employees unknown (3)	152	0.0	0.0	0.0	135	0.1	0.1	2.0
1 to 19 employees	1,464	0.1	0.1	0.4	708	0.3	0.4	12.6
20 to 49 employees	1,748	0.1	0.2	0.8	939	0.4	0.8	26.6
50 to 99 employees	3,298	0.2	0.3	1.7	812	0.4	1.2	38.8
100 to 249 employees	11,190	0.6	0.9	4.5	1,155	0.5	1.7	56.1
250 to 499 employees	15,271	0.8	1.6	8.4	729	0.3	2.0	67.0
500 or more employees	362,816	17.9	19.6	100.0	2,210	1.0	3.0	100.0
<b>Single location companies</b>	<b>481,720</b>	<b>23.8</b>	<b>23.8</b>	<b>100.0</b>	<b>200,308</b>	<b>90.4</b>	<b>90.4</b>	<b>100.0</b>
no. employees unknown (3)	179,854	8.9	8.9	37.3	82,387	37.2	37.2	41.1
1 to 19 employees	118,998	5.9	14.8	62.0	86,003	38.8	76.0	84.1
20 to 49 employees	61,776	3.1	17.8	74.9	17,812	8.0	84.0	93.0
50 to 99 employees	42,407	2.1	19.9	83.7	7,590	3.4	87.5	96.7
100 to 249 employees	39,530	2.0	21.9	91.9	4,666	2.1	89.6	99.1
250 to 499 employees	26,076	1.3	23.1	97.3	1,161	0.5	90.1	99.7
500 or more employees	13,079	0.6	23.8	100.0	689	0.3	90.4	100.0
<b>Manufacturers</b>	<b>77,294</b>	<b>3.8</b>	<b>3.8</b>	<b>100.0</b>	<b>31,548</b>	<b>14.2</b>	<b>14.2</b>	<b>100.0</b>
no. employees unknown (3)	33,411	1.7	1.7	43.2	8,452	3.8	3.8	26.8
1 to 19 employees	7,690	0.4	2.0	53.2	10,954	4.9	8.8	61.5
20 to 49 employees	6,514	0.3	2.4	61.6	5,765	2.6	11.4	79.8
50 to 99 employees	6,736	0.3	2.7	70.3	3,305	1.5	12.9	90.3
100 to 249 employees	10,275	0.5	3.2	83.6	2,337	1.1	13.9	97.7
250 to 499 employees	6,993	0.3	3.5	92.7	557	0.3	14.2	99.4
500 or more employees	5,675	0.3	3.8	100.0	178	0.1	14.2	100.0
<b>Wholesalers</b>	<b>267,124</b>	<b>13.2</b>	<b>13.2</b>	<b>100.0</b>	<b>80,817</b>	<b>36.5</b>	<b>36.5</b>	<b>100.0</b>
no. employees unknown (3)	64,800	3.2	3.2	24.3	29,508	13.3	13.3	36.5
1 to 19 employees	87,888	4.3	7.5	57.2	41,875	18.9	32.2	88.3
20 to 49 employees	42,092	2.1	9.6	72.9	6,296	2.8	35.1	96.1
50 to 99 employees	29,354	1.4	11.1	83.9	1,983	0.9	36.0	98.6
100 to 249 employees	22,778	1.1	12.2	92.4	923	0.4	36.4	99.7
250 to 499 employees	16,074	0.8	13.0	98.5	178	0.1	36.4	99.9
500 or more employees	4,140	0.2	13.2	100.0	54	0.0	36.5	100.0
<b>Other companies (4)</b>	<b>137,302</b>	<b>6.8</b>	<b>6.8</b>	<b>100.0</b>	<b>87,943</b>	<b>39.7</b>	<b>39.7</b>	<b>100.0</b>
no. employees unknown (3)	81,642	4.0	4.0	59.5	44,427	20.1	20.1	50.5
1 to 19 employees	23,421	1.2	5.2	76.5	33,174	15.0	35.0	88.2
20 to 49 employees	13,171	0.7	5.8	86.1	5,751	2.6	37.6	94.8
50 to 99 employees	6,317	0.3	6.2	90.7	2,302	1.0	38.7	97.4
100 to 249 employees	6,477	0.3	6.5	95.4	1,406	0.6	39.3	99.0
250 to 499 employees	3,009	0.1	6.6	97.6	426	0.2	39.5	99.5
500 or more employees	3,265	0.2	6.8	100.0	457	0.2	39.7	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1e**  
**2019 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Importers</b>	<b>% of Number of Identified Importers</b>	<b>Cum. % of Number of Identified Importers</b>	<b>Cum. % of Company Type Importers (2)</b>
<b>All identified companies</b>	<b>2,167,073</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>224,699</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	180,766	8.3	8.3	8.3	81,582	36.3	36.3	36.3
1 to 19 employees	131,742	6.1	14.4	14.4	90,799	40.4	76.7	76.7
20 to 49 employees	80,609	3.7	18.1	18.1	21,728	9.7	86.4	86.4
50 to 99 employees	70,531	3.3	21.4	21.4	11,057	4.9	91.3	91.3
100 to 249 employees	105,453	4.9	26.3	26.3	9,540	4.2	95.6	95.6
250 to 499 employees	99,927	4.6	30.9	30.9	3,888	1.7	97.3	97.3
500 or more employees	1,498,045	69.1	100.0	100.0	6,105	2.7	100.0	100.0
<b>Manufacturers</b>	<b>929,283</b>	<b>42.9</b>	<b>42.9</b>	<b>100.0</b>	<b>40,269</b>	<b>17.9</b>	<b>17.9</b>	<b>100.0</b>
no. employees unknown (3)	34,892	1.6	1.6	3.8	8,583	3.8	3.8	21.3
1 to 19 employees	7,898	0.4	2.0	4.6	11,356	5.1	8.9	49.5
20 to 49 employees	7,999	0.4	2.3	5.5	6,684	3.0	11.8	66.1
50 to 99 employees	11,479	0.5	2.9	6.7	4,596	2.0	13.9	77.5
100 to 249 employees	30,960	1.4	4.3	10.0	4,546	2.0	15.9	88.8
250 to 499 employees	32,233	1.5	5.8	13.5	1,950	0.9	16.8	93.7
500 or more employees	803,823	37.1	42.9	100.0	2,554	1.1	17.9	100.0
<b>Wholesalers</b>	<b>729,949</b>	<b>33.7</b>	<b>33.7</b>	<b>100.0</b>	<b>88,776</b>	<b>39.5</b>	<b>39.5</b>	<b>100.0</b>
no. employees unknown (3)	66,625	3.1	3.1	9.1	29,336	13.1	13.1	33.0
1 to 19 employees	99,248	4.6	7.7	22.7	44,365	19.7	32.8	83.0
20 to 49 employees	56,726	2.6	10.3	30.5	7,961	3.5	36.3	92.0
50 to 99 employees	49,510	2.3	12.6	37.3	3,193	1.4	37.8	95.6
100 to 249 employees	59,076	2.7	15.3	45.4	2,277	1.0	38.8	98.1
250 to 499 employees	44,047	2.0	17.3	51.4	762	0.3	39.1	99.0
500 or more employees	354,717	16.4	33.7	100.0	882	0.4	39.5	100.0
<b>Other companies (4)</b>	<b>507,842</b>	<b>23.4</b>	<b>23.4</b>	<b>100.0</b>	<b>95,654</b>	<b>42.6</b>	<b>42.6</b>	<b>100.0</b>
no. employees unknown (3)	79,249	3.7	3.7	15.6	43,663	19.4	19.4	45.6
1 to 19 employees	24,596	1.1	4.8	20.4	35,078	15.6	35.0	82.3
20 to 49 employees	15,884	0.7	5.5	23.6	7,083	3.2	38.2	89.7
50 to 99 employees	9,543	0.4	6.0	25.5	3,268	1.5	39.6	93.1
100 to 249 employees	15,417	0.7	6.7	28.5	2,717	1.2	40.9	96.0
250 to 499 employees	23,647	1.1	7.8	33.1	1,176	0.5	41.4	97.2
500 or more employees	339,506	15.7	23.4	100.0	2,669	1.2	42.6	100.0
<b>Multiple location companies</b>	<b>1,677,262</b>	<b>77.4</b>	<b>77.4</b>	<b>100.0</b>	<b>21,787</b>	<b>9.7</b>	<b>9.7</b>	<b>100.0</b>
no. employees unknown (3)	3,502	0.2	0.2	0.2	348	0.2	0.2	1.6
1 to 19 employees	8,786	0.4	0.6	0.7	2,173	1.0	1.1	11.6
20 to 49 employees	17,120	0.8	1.4	1.8	3,185	1.4	2.5	26.2
50 to 99 employees	25,698	1.2	2.5	3.3	3,284	1.5	4.0	41.3
100 to 249 employees	66,182	3.1	5.6	7.2	4,673	2.1	6.1	62.7
250 to 499 employees	73,793	3.4	9.0	11.6	2,750	1.2	7.3	75.3
500 or more employees	1,482,182	68.4	77.4	100.0	5,374	2.4	9.7	100.0
<b>Manufacturers</b>	<b>846,419</b>	<b>39.1</b>	<b>39.1</b>	<b>100.0</b>	<b>7,943</b>	<b>3.5</b>	<b>3.5</b>	<b>100.0</b>
no. employees unknown (3)	177	0.0	0.0	0.0	61	0.0	0.0	0.8
1 to 19 employees	242	0.0	0.0	0.0	186	0.1	0.1	3.1
20 to 49 employees	1,432	0.1	0.1	0.2	685	0.3	0.4	11.7
50 to 99 employees	4,684	0.2	0.3	0.8	1,143	0.5	0.9	26.1
100 to 249 employees	20,527	0.9	1.2	3.2	2,137	1.0	1.9	53.0
250 to 499 employees	23,292	1.1	2.3	5.9	1,384	0.6	2.5	70.5
500 or more employees	796,066	36.7	39.1	100.0	2,347	1.0	3.5	100.0
<b>Wholesalers</b>	<b>455,876</b>	<b>21.0</b>	<b>21.0</b>	<b>100.0</b>	<b>6,837</b>	<b>3.0</b>	<b>3.0</b>	<b>100.0</b>
no. employees unknown (3)	3,036	0.1	0.1	0.7	166	0.1	0.1	2.4
1 to 19 employees	7,115	0.3	0.5	2.2	1,211	0.5	0.6	20.1
20 to 49 employees	13,668	0.6	1.1	5.2	1,486	0.7	1.3	41.9
50 to 99 employees	18,016	0.8	1.9	9.2	1,221	0.5	1.8	59.7
100 to 249 employees	35,616	1.6	3.6	17.0	1,327	0.6	2.4	79.1
250 to 499 employees	29,400	1.4	4.9	23.4	605	0.3	2.7	88.0
500 or more employees	349,024	16.1	21.0	100.0	821	0.4	3.0	100.0

**Table 1e**  
**2019 Imports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Importers	% of Number of Identified Importers	Cum. % of Number of Identified Importers	Cum. % of Company Type Importers (2)
<b>Other companies (4)</b>	<b>374,968</b>	<b>17.3</b>	<b>17.3</b>	<b>100.0</b>	<b>7,007</b>	<b>3.1</b>	<b>3.1</b>	<b>100.0</b>
no. employees unknown (3)	288	0.0	0.0	0.1	121	0.1	0.1	1.7
1 to 19 employees	1,429	0.1	0.1	0.5	776	0.3	0.4	12.8
20 to 49 employees	2,020	0.1	0.2	1.0	1,014	0.5	0.9	27.3
50 to 99 employees	2,998	0.1	0.3	1.8	920	0.4	1.3	40.4
100 to 249 employees	10,040	0.5	0.8	4.5	1,209	0.5	1.8	57.7
250 to 499 employees	21,102	1.0	1.7	10.1	761	0.3	2.1	68.5
500 or more employees	337,092	15.6	17.3	100.0	2,206	1.0	3.1	100.0
<b>Single location companies</b>	<b>489,811</b>	<b>22.6</b>	<b>22.6</b>	<b>100.0</b>	<b>202,912</b>	<b>90.3</b>	<b>90.3</b>	<b>100.0</b>
no. employees unknown (3)	177,265	8.2	8.2	36.2	81,234	36.2	36.2	40.0
1 to 19 employees	122,956	5.7	13.9	61.3	88,626	39.4	75.6	83.7
20 to 49 employees	63,489	2.9	16.8	74.3	18,543	8.3	83.8	92.8
50 to 99 employees	44,833	2.1	18.9	83.4	7,773	3.5	87.3	96.7
100 to 249 employees	39,270	1.8	20.7	91.4	4,867	2.2	89.5	99.1
250 to 499 employees	26,134	1.2	21.9	96.8	1,138	0.5	90.0	99.6
500 or more employees	15,863	0.7	22.6	100.0	731	0.3	90.3	100.0
<b>Manufacturers</b>	<b>82,864</b>	<b>3.8</b>	<b>3.8</b>	<b>100.0</b>	<b>32,326</b>	<b>14.4</b>	<b>14.4</b>	<b>100.0</b>
no. employees unknown (3)	34,715	1.6	1.6	41.9	8,522	3.8	3.8	26.4
1 to 19 employees	7,656	0.4	2.0	51.1	11,170	5.0	8.8	60.9
20 to 49 employees	6,567	0.3	2.3	59.1	5,999	2.7	11.4	79.5
50 to 99 employees	6,795	0.3	2.6	67.3	3,453	1.5	13.0	90.2
100 to 249 employees	10,433	0.5	3.1	79.8	2,409	1.1	14.0	97.6
250 to 499 employees	8,942	0.4	3.5	90.6	566	0.3	14.3	99.4
500 or more employees	7,757	0.4	3.8	100.0	207	0.1	14.4	100.0
<b>Wholesalers</b>	<b>274,074</b>	<b>12.6</b>	<b>12.6</b>	<b>100.0</b>	<b>81,939</b>	<b>36.5</b>	<b>36.5</b>	<b>100.0</b>
no. employees unknown (3)	63,589	2.9	2.9	23.2	29,170	13.0	13.0	35.6
1 to 19 employees	92,133	4.3	7.2	56.8	43,154	19.2	32.2	88.3
20 to 49 employees	43,057	2.0	9.2	72.5	6,475	2.9	35.1	96.2
50 to 99 employees	31,494	1.5	10.6	84.0	1,972	0.9	35.9	98.6
100 to 249 employees	23,460	1.1	11.7	92.6	950	0.4	36.4	99.7
250 to 499 employees	14,648	0.7	12.4	97.9	157	0.1	36.4	99.9
500 or more employees	5,693	0.3	12.6	100.0	61	0.0	36.5	100.0
<b>Other companies (4)</b>	<b>132,873</b>	<b>6.1</b>	<b>6.1</b>	<b>100.0</b>	<b>88,647</b>	<b>39.5</b>	<b>39.5</b>	<b>100.0</b>
no. employees unknown (3)	78,961	3.6	3.6	59.4	43,542	19.4	19.4	49.1
1 to 19 employees	23,167	1.1	4.7	76.9	34,302	15.3	34.6	87.8
20 to 49 employees	13,865	0.6	5.4	87.3	6,069	2.7	37.3	94.7
50 to 99 employees	6,545	0.3	5.7	92.2	2,348	1.0	38.4	97.3
100 to 249 employees	5,377	0.2	5.9	96.3	1,508	0.7	39.1	99.0
250 to 499 employees	2,545	0.1	6.0	98.2	415	0.2	39.2	99.5
500 or more employees	2,414	0.1	6.1	100.0	463	0.2	39.5	100.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1f**  
**Percent Difference Between the 2019 and 2020 Import Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2019	2020	Net Difference	% Difference	2019	2020	Net Difference	% Difference
<b>All identified companies</b>	<b>2,167,073</b>	<b>2,024,454</b>	<b>-142,619</b>	<b>-6.6</b>	<b>224,699</b>	<b>221,580</b>	<b>-3,119</b>	<b>-1.4</b>
no. employees unknown (2)	180,766	182,194	1,427	0.8	81,582	82,806	1,224	1.5
1 to 19 employees	131,742	126,744	-4,998	-3.8	90,799	88,095	-2,704	-3.0
20 to 49 employees	80,609	76,640	-3,969	-4.9	21,728	20,857	-871	-4.0
50 to 99 employees	70,531	69,192	-1,339	-1.9	11,057	10,683	-374	-3.4
100 to 249 employees	105,453	109,104	3,651	3.5	9,540	9,205	-335	-3.5
250 to 499 employees	99,927	86,919	-13,008	-13.0	3,888	3,857	-31	-0.8
500 or more employees	1,498,045	1,373,661	-124,384	-8.3	6,105	6,077	-28	-0.5
<b>Manufacturers</b>	<b>929,283</b>	<b>791,505</b>	<b>-137,777</b>	<b>-14.8</b>	<b>40,269</b>	<b>39,407</b>	<b>-862</b>	<b>-2.1</b>
no. employees unknown (2)	34,892	33,914	-979	-2.8	8,583	8,545	-38	-0.4
1 to 19 employees	7,898	7,917	19	0.2	11,356	11,158	-198	-1.7
20 to 49 employees	7,999	7,634	-365	-4.6	6,684	6,439	-245	-3.7
50 to 99 employees	11,479	11,355	-124	-1.1	4,596	4,376	-220	-4.8
100 to 249 employees	30,960	29,487	-1,472	-4.8	4,546	4,442	-104	-2.3
250 to 499 employees	32,233	27,157	-5,076	-15.7	1,950	1,917	-33	-1.7
500 or more employees	803,823	674,042	-129,781	-16.1	2,554	2,530	-24	-0.9
<b>Wholesalers</b>	<b>729,949</b>	<b>699,709</b>	<b>-30,241</b>	<b>-4.1</b>	<b>88,776</b>	<b>87,542</b>	<b>-1,234</b>	<b>-1.4</b>
no. employees unknown (2)	66,625	66,486	-139	-0.2	29,336	29,699	363	1.2
1 to 19 employees	99,248	93,942	-5,307	-5.3	44,365	43,055	-1,310	-3.0
20 to 49 employees	56,726	54,088	-2,638	-4.7	7,961	7,728	-233	-2.9
50 to 99 employees	49,510	48,223	-1,287	-2.6	3,193	3,193	0	0.0
100 to 249 employees	59,076	61,949	2,873	4.9	2,277	2,202	-75	-3.3
250 to 499 employees	44,047	41,482	-2,565	-5.8	762	785	23	3.0
500 or more employees	354,717	333,539	-21,178	-6.0	882	880	-2	-0.2
<b>Other companies (3)</b>	<b>507,842</b>	<b>533,240</b>	<b>25,399</b>	<b>5.0</b>	<b>95,654</b>	<b>94,631</b>	<b>-1,023</b>	<b>-1.1</b>
no. employees unknown (2)	79,249	81,794	2,545	3.2	43,663	44,562	899	2.1
1 to 19 employees	24,596	24,885	289	1.2	35,078	33,882	-1,196	-3.4
20 to 49 employees	15,884	14,918	-966	-6.1	7,083	6,690	-393	-5.5
50 to 99 employees	9,543	9,615	72	0.8	3,268	3,114	-154	-4.7
100 to 249 employees	15,417	17,667	2,251	14.6	2,717	2,561	-156	-5.7
250 to 499 employees	23,647	18,279	-5,367	-22.7	1,176	1,155	-21	-1.8
500 or more employees	339,506	366,081	26,575	7.8	2,669	2,667	-2	-0.1
<b>Multiple location companies</b>	<b>1,677,262</b>	<b>1,542,734</b>	<b>-134,529</b>	<b>-8.0</b>	<b>21,787</b>	<b>21,272</b>	<b>-515</b>	<b>-2.4</b>
no. employees unknown (2)	3,502	2,340	-1,161	-33.2	348	419	71	20.4
1 to 19 employees	8,786	7,745	-1,041	-11.8	2,173	2,092	-81	-3.7
20 to 49 employees	17,120	14,864	-2,256	-13.2	3,185	3,045	-140	-4.4
50 to 99 employees	25,698	26,785	1,087	4.2	3,284	3,093	-191	-5.8
100 to 249 employees	66,182	69,574	3,392	5.1	4,673	4,539	-134	-2.9
250 to 499 employees	73,793	60,843	-12,950	-17.5	2,750	2,696	-54	-2.0
500 or more employees	1,482,182	1,360,582	-121,600	-8.2	5,374	5,388	14	0.3
<b>Manufacturers</b>	<b>846,419</b>	<b>714,211</b>	<b>-132,207</b>	<b>-15.6</b>	<b>7,943</b>	<b>7,859</b>	<b>-84</b>	<b>-1.1</b>
no. employees unknown (2)	177	503	325	183.5	61	93	32	52.5
1 to 19 employees	242	227	-15	-6.1	186	204	18	9.7
20 to 49 employees	1,432	1,120	-312	-21.8	685	674	-11	-1.6
50 to 99 employees	4,684	4,618	-65	-1.4	1,143	1,071	-72	-6.3
100 to 249 employees	20,527	19,212	-1,315	-6.4	2,137	2,105	-32	-1.5
250 to 499 employees	23,292	20,164	-3,127	-13.4	1,384	1,360	-24	-1.7
500 or more employees	796,066	668,367	-127,699	-16.0	2,347	2,352	5	0.2
<b>Wholesalers</b>	<b>455,876</b>	<b>432,584</b>	<b>-23,291</b>	<b>-5.1</b>	<b>6,837</b>	<b>6,725</b>	<b>-112</b>	<b>-1.6</b>
no. employees unknown (2)	3,036	1,686	-1,350	-44.5	166	191	25	15.1
1 to 19 employees	7,115	6,054	-1,061	-14.9	1,211	1,180	-31	-2.6
20 to 49 employees	13,668	11,996	-1,672	-12.2	1,486	1,432	-54	-3.6
50 to 99 employees	18,016	18,869	853	4.7	1,221	1,210	-11	-0.9
100 to 249 employees	35,616	39,171	3,555	10.0	1,327	1,279	-48	-3.6
250 to 499 employees	29,400	25,408	-3,991	-13.6	605	607	2	0.3
500 or more employees	349,024	329,399	-19,625	-5.6	821	826	5	0.6

**Table 1f**  
**Percent Difference Between the 2019 and 2020 Import Results**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)				Number of Identified Importers			
	2019	2020	Net Difference	% Difference	2019	2020	Net Difference	% Difference
<b>Other companies (3)</b>	<b>374,968</b>	<b>395,938</b>	<b>20,970</b>	<b>5.6</b>	<b>7,007</b>	<b>6,688</b>	<b>-319</b>	<b>-4.6</b>
no. employees unknown (2)	288	152	-136	-47.4	121	135	14	11.6
1 to 19 employees	1,429	1,464	35	2.4	776	708	-68	-8.8
20 to 49 employees	2,020	1,748	-272	-13.5	1,014	939	-75	-7.4
50 to 99 employees	2,998	3,298	300	10.0	920	812	-108	-11.7
100 to 249 employees	10,040	11,190	1,151	11.5	1,209	1,155	-54	-4.5
250 to 499 employees	21,102	15,271	-5,831	-27.6	761	729	-32	-4.2
500 or more employees	337,092	362,816	25,724	7.6	2,206	2,210	4	0.2
<b>Single location companies</b>	<b>489,811</b>	<b>481,720</b>	<b>-8,091</b>	<b>-1.7</b>	<b>202,912</b>	<b>200,308</b>	<b>-2,604</b>	<b>-1.3</b>
no. employees unknown (2)	177,265	179,854	2,589	1.5	81,234	82,387	1,153	1.4
1 to 19 employees	122,956	118,998	-3,958	-3.2	88,626	86,003	-2,623	-3.0
20 to 49 employees	63,489	61,776	-1,713	-2.7	18,543	17,812	-731	-3.9
50 to 99 employees	44,833	42,407	-2,426	-5.4	7,773	7,590	-183	-2.4
100 to 249 employees	39,270	39,530	260	0.7	4,867	4,666	-201	-4.1
250 to 499 employees	26,134	26,076	-58	-0.2	1,138	1,161	23	2.0
500 or more employees	15,863	13,079	-2,784	-17.5	731	689	-42	-5.7
<b>Manufacturers</b>	<b>82,864</b>	<b>77,294</b>	<b>-5,570</b>	<b>-6.7</b>	<b>32,326</b>	<b>31,548</b>	<b>-778</b>	<b>-2.4</b>
no. employees unknown (2)	34,715	33,411	-1,304	-3.8	8,522	8,452	-70	-0.8
1 to 19 employees	7,656	7,690	34	0.4	11,170	10,954	-216	-1.9
20 to 49 employees	6,567	6,514	-53	-0.8	5,999	5,765	-234	-3.9
50 to 99 employees	6,795	6,736	-59	-0.9	3,453	3,305	-148	-4.3
100 to 249 employees	10,433	10,275	-158	-1.5	2,409	2,337	-72	-3
250 to 499 employees	8,942	6,993	-1,949	-21.8	566	557	-9	-1.6
500 or more employees	7,757	5,675	-2,082	-26.8	207	178	-29	-14
<b>Wholesalers</b>	<b>274,074</b>	<b>267,124</b>	<b>-6,949</b>	<b>-2.5</b>	<b>81,939</b>	<b>80,817</b>	<b>-1,122</b>	<b>-1.4</b>
no. employees unknown (2)	63,589	64,800	1,211	1.9	29,170	29,508	338	1.2
1 to 19 employees	92,133	87,888	-4,246	-4.6	43,154	41,875	-1,279	-3
20 to 49 employees	43,057	42,092	-966	-2.2	6,475	6,296	-179	-2.8
50 to 99 employees	31,494	29,354	-2,140	-6.8	1,972	1,983	11	0.6
100 to 249 employees	23,460	22,778	-682	-2.9	950	923	-27	-2.8
250 to 499 employees	14,648	16,074	1,426	9.7	157	178	21	13.4
500 or more employees	5,693	4,140	-1,553	-27.3	61	54	-7	-11.5
<b>Other companies (3)</b>	<b>132,873</b>	<b>137,302</b>	<b>4,429</b>	<b>3.3</b>	<b>88,647</b>	<b>87,943</b>	<b>-704</b>	<b>-0.8</b>
no. employees unknown (2)	78,961	81,642	2,681	3.4	43,542	44,427	885	2
1 to 19 employees	23,167	23,421	254	1.1	34,302	33,174	-1,128	-3.3
20 to 49 employees	13,865	13,171	-694	-5.0	6,069	5,751	-318	-5.2
50 to 99 employees	6,545	6,317	-228	-3.5	2,348	2,302	-46	-2
100 to 249 employees	5,377	6,477	1,100	20.4	1,508	1,406	-102	-6.8
250 to 499 employees	2,545	3,009	464	18.2	415	426	11	2.7
500 or more employees	2,414	3,265	851	35.2	463	457	-6	-1.3

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019 or 2020.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1g**  
**2020 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>All identified companies</b>	<b>82,098</b>	<b>1,099,669</b>	<b>100.0</b>	<b>1,869,384</b>	<b>100.0</b>
no. employees unknown (2)	14,887	47,375	4.3	109,429	5.9
1 to 19 employees	32,454	29,480	2.7	78,601	4.2
20 to 49 employees	12,365	24,160	2.2	61,503	3.3
50 to 99 employees	7,355	27,938	2.5	63,093	3.4
100 to 249 employees	6,938	85,247	7.8	104,168	5.6
250 to 499 employees	3,044	45,634	4.1	84,923	4.5
500 or more employees	5,055	839,835	76.4	1,367,668	73.2
<b>Manufacturers</b>	<b>24,764</b>	<b>690,657</b>	<b>62.8</b>	<b>778,121</b>	<b>41.6</b>
no. employees unknown (2)	3,121	22,219	2.0	26,944	1.4
1 to 19 employees	5,409	3,402	0.3	5,770	0.3
20 to 49 employees	4,542	5,774	0.5	6,463	0.3
50 to 99 employees	3,580	9,261	0.8	10,066	0.5
100 to 249 employees	3,883	35,769	3.3	28,370	1.5
250 to 499 employees	1,768	25,956	2.4	26,826	1.4
500 or more employees	2,461	588,276	53.5	673,682	36.0
<b>Wholesalers</b>	<b>37,375</b>	<b>251,643</b>	<b>22.9</b>	<b>621,411</b>	<b>33.2</b>
no. employees unknown (2)	6,691	13,115	1.2	37,852	2.0
1 to 19 employees	19,364	20,609	1.9	61,311	3.3
20 to 49 employees	5,482	11,658	1.1	43,698	2.3
50 to 99 employees	2,500	14,077	1.3	45,282	2.4
100 to 249 employees	1,838	39,914	3.6	60,284	3.2
250 to 499 employees	685	13,018	1.2	40,769	2.2
500 or more employees	815	139,253	12.7	332,215	17.8
<b>Other companies (3)</b>	<b>19,959</b>	<b>157,369</b>	<b>14.3</b>	<b>469,852</b>	<b>25.1</b>
no. employees unknown (2)	5,075	12,041	1.1	44,634	2.4
1 to 19 employees	7,681	5,469	0.5	11,519	0.6
20 to 49 employees	2,341	6,728	0.6	11,341	0.6
50 to 99 employees	1,275	4,599	0.4	7,745	0.4
100 to 249 employees	1,217	9,564	0.9	15,514	0.8
250 to 499 employees	591	6,661	0.6	17,328	0.9
500 or more employees	1,779	112,306	10.2	361,771	19.4
<b>Multiple location companies</b>	<b>16,085</b>	<b>949,533</b>	<b>86.3</b>	<b>1,527,936</b>	<b>81.7</b>
no. employees unknown (2)	275	1,263	0.1	2,204	0.1
1 to 19 employees	1,113	1,917	0.2	6,022	0.3
20 to 49 employees	1,975	4,930	0.4	12,089	0.6
50 to 99 employees	2,264	11,249	1.0	25,340	1.4
100 to 249 employees	3,626	66,974	6.1	67,850	3.6
250 to 499 employees	2,199	34,401	3.1	59,588	3.2
500 or more employees	4,633	828,799	75.4	1,354,842	72.5
<b>Manufacturers</b>	<b>7,126</b>	<b>631,889</b>	<b>57.5</b>	<b>712,959</b>	<b>38.1</b>
no. employees unknown (2)	76	569	0.1	488	0.0
1 to 19 employees	134	78	0.0	167	0.0
20 to 49 employees	520	941	0.1	1,032	0.1
50 to 99 employees	904	3,400	0.3	4,461	0.2
100 to 249 employees	1,927	24,931	2.3	18,774	1.0
250 to 499 employees	1,268	20,071	1.8	20,002	1.1
500 or more employees	2,297	581,899	52.9	668,036	35.7
<b>Wholesalers</b>	<b>5,352</b>	<b>192,386</b>	<b>17.5</b>	<b>425,951</b>	<b>22.8</b>
no. employees unknown (2)	137	572	0.1	1,596	0.1
1 to 19 employees	756	1,516	0.1	5,237	0.3
20 to 49 employees	1,087	2,781	0.3	9,746	0.5
50 to 99 employees	978	4,995	0.5	17,884	1.0
100 to 249 employees	1,092	35,092	3.2	38,436	2.1
250 to 499 employees	533	9,567	0.9	24,911	1.3
500 or more employees	769	137,863	12.5	328,140	17.6

**Table 1g**  
**2020 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>Other companies (3)</b>	<b>3,607</b>	<b>125,257</b>	<b>11.4</b>	<b>389,026</b>	<b>20.8</b>
no. employees unknown (2)	62	122	0.0	120	0.0
1 to 19 employees	223	322	0.0	619	0.0
20 to 49 employees	368	1,208	0.1	1,311	0.1
50 to 99 employees	382	2,854	0.3	2,996	0.2
100 to 249 employees	607	6,951	0.6	10,639	0.6
250 to 499 employees	398	4,763	0.4	14,675	0.8
500 or more employees	1,567	109,037	9.9	358,666	19.2
<b>Single location companies</b>	<b>66,013</b>	<b>150,136</b>	<b>13.7</b>	<b>341,448</b>	<b>18.3</b>
no. employees unknown (2)	14,612	46,113	4.2	107,225	5.7
1 to 19 employees	31,341	27,563	2.5	72,578	3.9
20 to 49 employees	10,390	19,229	1.7	49,413	2.6
50 to 99 employees	5,091	16,689	1.5	37,753	2.0
100 to 249 employees	3,312	18,273	1.7	36,318	1.9
250 to 499 employees	845	11,233	1.0	25,335	1.4
500 or more employees	422	11,036	1.0	12,826	0.7
<b>Manufacturers</b>	<b>17,638</b>	<b>58,768</b>	<b>5.3</b>	<b>65,162</b>	<b>3.5</b>
no. employees unknown (2)	3,045	21,651	2.0	26,456	1.4
1 to 19 employees	5,275	3,324	0.3	5,604	0.3
20 to 49 employees	4,022	4,833	0.4	5,431	0.3
50 to 99 employees	2,676	5,861	0.5	5,605	0.3
100 to 249 employees	1,956	10,838	1.0	9,596	0.5
250 to 499 employees	500	5,885	0.5	6,824	0.4
500 or more employees	164	6,377	0.6	5,646	0.3
<b>Wholesalers</b>	<b>32,023</b>	<b>59,257</b>	<b>5.4</b>	<b>195,461</b>	<b>10.5</b>
no. employees unknown (2)	6,554	12,543	1.1	36,256	1.9
1 to 19 employees	18,608	19,093	1.7	56,074	3.0
20 to 49 employees	4,395	8,877	0.8	33,952	1.8
50 to 99 employees	1,522	9,082	0.8	27,399	1.5
100 to 249 employees	746	4,822	0.4	21,848	1.2
250 to 499 employees	152	3,450	0.3	15,858	0.8
500 or more employees	46	1,390	0.1	4,075	0.2
<b>Other companies (3)</b>	<b>16,352</b>	<b>32,112</b>	<b>2.9</b>	<b>80,826</b>	<b>4.3</b>
no. employees unknown (2)	5,013	11,919	1.1	44,514	2.4
1 to 19 employees	7,458	5,147	0.5	10,901	0.6
20 to 49 employees	1,973	5,520	0.5	10,030	0.5
50 to 99 employees	893	1,746	0.2	4,749	0.3
100 to 249 employees	610	2,613	0.2	4,875	0.3
250 to 499 employees	193	1,898	0.2	2,653	0.1
500 or more employees	212	3,269	0.3	3,104	0.2

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 1h**  
**2019 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>All identified companies</b>	<b>86,307</b>	<b>1,282,318</b>	<b>100.0</b>	<b>2,022,109</b>	<b>100.0</b>
no. employees unknown (2)	15,002	70,453	5.5	118,279	5.8
1 to 19 employees	34,984	33,734	2.6	84,789	4.2
20 to 49 employees	13,171	29,806	2.3	68,588	3.4
50 to 99 employees	7,634	35,839	2.8	64,422	3.2
100 to 249 employees	7,247	80,890	6.3	100,092	4.9
250 to 499 employees	3,131	49,319	3.8	95,877	4.7
500 or more employees	5,138	982,277	76.6	1,490,063	73.7
<b>Manufacturers</b>	<b>25,858</b>	<b>830,122</b>	<b>64.7</b>	<b>914,242</b>	<b>45.2</b>
no. employees unknown (2)	3,164	26,431	2.1	28,014	1.4
1 to 19 employees	5,753	3,699	0.3	5,881	0.3
20 to 49 employees	4,836	6,830	0.5	6,860	0.3
50 to 99 employees	3,744	10,577	0.8	10,756	0.5
100 to 249 employees	4,049	39,087	3.0	30,118	1.5
250 to 499 employees	1,827	29,953	2.3	29,393	1.5
500 or more employees	2,485	713,545	55.6	803,220	39.7
<b>Wholesalers</b>	<b>39,441</b>	<b>268,473</b>	<b>20.9</b>	<b>656,232</b>	<b>32.5</b>
no. employees unknown (2)	6,837	30,097	2.3	40,297	2.0
1 to 19 employees	20,831	23,086	1.8	67,640	3.3
20 to 49 employees	5,826	14,436	1.1	48,428	2.4
50 to 99 employees	2,534	17,404	1.4	46,067	2.3
100 to 249 employees	1,931	29,477	2.3	57,288	2.8
250 to 499 employees	654	9,654	0.8	43,451	2.1
500 or more employees	828	144,319	11.3	353,062	17.5
<b>Other companies (3)</b>	<b>21,008</b>	<b>183,723</b>	<b>14.3</b>	<b>451,635</b>	<b>22.3</b>
no. employees unknown (2)	5,001	13,925	1.1	49,968	2.5
1 to 19 employees	8,400	6,949	0.5	11,267	0.6
20 to 49 employees	2,509	8,541	0.7	13,300	0.7
50 to 99 employees	1,356	7,858	0.6	7,599	0.4
100 to 249 employees	1,267	12,327	1.0	12,686	0.6
250 to 499 employees	650	9,712	0.8	23,033	1.1
500 or more employees	1,825	124,412	9.7	333,781	16.5
<b>Multiple location companies</b>	<b>16,626</b>	<b>1,105,194</b>	<b>86.2</b>	<b>1,662,039</b>	<b>82.2</b>
no. employees unknown (2)	228	(D)	(D)	3,381	0.2
1 to 19 employees	1,183	(D)	(D)	6,857	0.3
20 to 49 employees	2,098	6,857	0.5	15,371	0.8
50 to 99 employees	2,394	12,652	1.0	24,434	1.2
100 to 249 employees	3,764	61,927	4.8	64,602	3.2
250 to 499 employees	2,288	37,788	2.9	72,792	3.6
500 or more employees	4,671	969,005	75.6	1,474,602	72.9
<b>Manufacturers</b>	<b>7,263</b>	<b>760,502</b>	<b>59.3</b>	<b>845,125</b>	<b>41.8</b>
no. employees unknown (2)	49	380	0.0	(D)	(D)
1 to 19 employees	136	94	0.0	214	0.0
20 to 49 employees	545	942	0.1	1,220	0.1
50 to 99 employees	964	3,818	0.3	4,507	0.2
100 to 249 employees	1,972	27,672	2.2	20,268	1.0
250 to 499 employees	1,307	23,196	1.8	(D)	(D)
500 or more employees	2,290	704,399	54.9	795,650	39.3
<b>Wholesalers</b>	<b>5,487</b>	<b>199,312</b>	<b>15.5</b>	<b>450,264</b>	<b>22.3</b>
no. employees unknown (2)	123	(D)	(D)	2,970	0.1
1 to 19 employees	781	(D)	(D)	6,037	0.3
20 to 49 employees	1,129	4,023	0.3	12,506	0.6
50 to 99 employees	992	6,380	0.5	17,317	0.9
100 to 249 employees	1,159	24,002	1.9	35,022	1.7
250 to 499 employees	529	6,887	0.5	28,967	1.4
500 or more employees	774	142,352	11.1	347,447	17.2

**Table 1h**  
**2019 Exports and Imports by Company Type and Employment Size**  
**for Companies that both Export and Import**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Number of Identified Companies	Known Value for Companies that Both Imported and Exported (1)			
		Exports	% of Known Export Value	Imports	% of Known Import Value
<b>Other companies (3)</b>	<b>3,876</b>	<b>145,381</b>	<b>11.3</b>	<b>366,649</b>	<b>18.1</b>
no. employees unknown (2)	56	221	0.0	(D)	(D)
1 to 19 employees	266	604	0.0	607	0.0
20 to 49 employees	424	1,892	0.1	1,646	0.1
50 to 99 employees	438	2,453	0.2	2,610	0.1
100 to 249 employees	633	10,253	0.8	9,311	0.5
250 to 499 employees	452	7,704	0.6	(D)	(D)
500 or more employees	1,607	122,254	9.5	331,505	16.4
<b>Single location companies</b>	<b>69,681</b>	<b>177,124</b>	<b>13.8</b>	<b>360,071</b>	<b>17.8</b>
no. employees unknown (2)	14,774	(D)	(D)	114,898	5.7
1 to 19 employees	33,801	(D)	(D)	77,931	3.9
20 to 49 employees	11,073	22,950	1.8	53,217	2.6
50 to 99 employees	5,240	23,187	1.8	39,989	2.0
100 to 249 employees	3,483	18,964	1.5	35,490	1.8
250 to 499 employees	843	11,532	0.9	23,085	1.1
500 or more employees	467	13,271	1.0	15,461	0.8
<b>Manufacturers</b>	<b>18,595</b>	<b>69,621</b>	<b>5.4</b>	<b>69,117</b>	<b>3.4</b>
no. employees unknown (2)	3,115	26,051	2.0	(D)	(D)
1 to 19 employees	5,617	3,605	0.3	5,667	0.3
20 to 49 employees	4,291	5,888	0.5	5,640	0.3
50 to 99 employees	2,780	6,759	0.5	6,248	0.3
100 to 249 employees	2,077	11,415	0.9	9,850	0.5
250 to 499 employees	520	6,757	0.5	(D)	(D)
500 or more employees	195	9,146	0.7	7,569	0.4
<b>Wholesalers</b>	<b>33,954</b>	<b>69,162</b>	<b>5.4</b>	<b>205,968</b>	<b>10.2</b>
no. employees unknown (2)	6,714	(D)	(D)	37,327	1.8
1 to 19 employees	20,050	(D)	(D)	61,603	3.0
20 to 49 employees	4,697	10,413	0.8	35,922	1.8
50 to 99 employees	1,542	11,023	0.9	28,751	1.4
100 to 249 employees	772	5,475	0.4	22,265	1.1
250 to 499 employees	125	2,767	0.2	14,484	0.7
500 or more employees	54	1,967	0.2	5,615	0.3
<b>Other companies (3)</b>	<b>17,132</b>	<b>38,342</b>	<b>3.0</b>	<b>84,986</b>	<b>4.2</b>
no. employees unknown (2)	4,945	13,703	1.1	(D)	(D)
1 to 19 employees	8,134	6,345	0.5	10,660	0.5
20 to 49 employees	2,085	6,649	0.5	11,655	0.6
50 to 99 employees	918	5,405	0.4	4,989	0.2
100 to 249 employees	634	2,074	0.2	3,375	0.2
250 to 499 employees	198	2,008	0.2	(D)	(D)
500 or more employees	218	2,158	0.2	2,276	0.1

(1) Known value is defined as the portion of U.S. total exports and U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 2a**  
**Top Companies' Share of the 2020 Export Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2019-2020	
					Number of Identified Exporters	Known Value
<b>All identified companies</b>	<b>271,705</b>	<b>1,265,900</b>	<b>100.0</b>	<b>100.0</b>	<b>-6.1</b>	<b>-13.6</b>
Top 4 companies	4	67,332	5.3	5.3	-	-41.3
Top 8 companies	8	114,536	9.0	9.0	-	-35.2
Top 20 companies	20	227,746	18.0	18.0	-	-23.9
Top 50 companies	50	381,611	30.1	30.1	-	-19.3
Top 100 companies	100	515,655	40.7	40.7	-	-16.1
Top 250 companies	250	677,094	53.5	53.5	-	-15.1
Top 500 companies	500	795,756	62.9	62.9	-	-14.7
Top 1000 companies	1,000	906,720	71.6	71.6	-	-14.3
Top 2000 companies	2,000	1,004,727	79.4	79.4	-	-13.9
<b>Manufacturers</b>	<b>67,953</b>	<b>723,960</b>	<b>57.2</b>	<b>100.0</b>	<b>-4.5</b>	<b>-16.5</b>
Top 4 companies	4	67,332	5.3	9.3	-	-41.3
Top 8 companies	8	113,008	8.9	15.6	-	-36.1
Top 20 companies	20	209,896	16.6	29.0	-	-27.3
Top 50 companies	50	329,987	26.1	45.6	-	-21.9
Top 100 companies	100	406,676	32.1	56.2	-	-20.3
Top 250 companies	250	491,595	38.8	67.9	-	-19.0
Top 500 companies	500	554,427	43.8	76.6	-	-18.1
Top 1000 companies	1,000	609,299	48.1	84.2	-	-17.3
Top 2000 companies	2,000	651,621	51.5	90.0	-	-17.0
<b>Wholesalers</b>	<b>87,569</b>	<b>319,306</b>	<b>25.2</b>	<b>100.0</b>	<b>-5.6</b>	<b>-6.6</b>
Top 4 companies	4	44,177	3.5	13.8	-	8.3
Top 8 companies	8	64,645	5.1	20.2	-	7.9
Top 20 companies	20	101,803	8.0	31.9	-	3.7
Top 50 companies	50	139,914	11.1	43.8	-	-0.3
Top 100 companies	100	170,311	13.5	53.3	-	-1.3
Top 250 companies	250	205,034	16.2	64.2	-	-3.0
Top 500 companies	500	229,066	18.1	71.7	-	-4.4
Top 1000 companies	1,000	250,961	19.8	78.6	-	-5.0
Top 2000 companies	2,000	270,280	21.4	84.6	-	-5.5
<b>Other companies (3)</b>	<b>116,183</b>	<b>222,635</b>	<b>17.6</b>	<b>100.0</b>	<b>-7.4</b>	<b>-13.2</b>
Top 4 companies	4	21,141	1.7	9.5	-	-21.9
Top 8 companies	8	35,161	2.8	15.8	-	-14.1
Top 20 companies	20	60,946	4.8	27.4	-	-10.0
Top 50 companies	50	90,522	7.2	40.7	-	-11.8
Top 100 companies	100	115,372	9.1	51.8	-	-13.4
Top 250 companies	250	146,048	11.5	65.6	-	-13.1
Top 500 companies	500	165,686	13.1	74.4	-	-12.6
Top 1000 companies	1,000	181,992	14.4	81.7	-	-12.8
Top 2000 companies	2,000	194,815	15.4	87.5	-	-12.9

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 2b**  
**Top Companies' Share of the 2019 Export Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)
<b>All identified companies</b>	<b>289,372</b>	<b>1,464,623</b>	<b>100.0</b>	<b>100.0</b>
Top 4 companies	4	114,686	7.8	7.8
Top 8 companies	8	176,779	12.1	12.1
Top 20 companies	20	299,289	20.4	20.4
Top 50 companies	50	473,099	32.3	32.3
Top 100 companies	100	614,329	41.9	41.9
Top 250 companies	250	797,353	54.4	54.4
Top 500 companies	500	932,778	63.7	63.7
Top 1000 companies	1,000	1,057,911	72.2	72.2
Top 2000 companies	2,000	1,167,225	79.7	79.7
<b>Manufacturers</b>	<b>71,170</b>	<b>866,519</b>	<b>59.2</b>	<b>100.0</b>
Top 4 companies	4	114,686	7.8	13.2
Top 8 companies	8	176,779	12.1	20.4
Top 20 companies	20	288,708	19.7	33.3
Top 50 companies	50	422,603	28.9	48.8
Top 100 companies	100	510,127	34.8	58.9
Top 250 companies	250	607,087	41.5	70.1
Top 500 companies	500	677,212	46.2	78.2
Top 1000 companies	1,000	737,079	50.3	85.1
Top 2000 companies	2,000	784,986	53.6	90.6
<b>Wholesalers</b>	<b>92,720</b>	<b>341,714</b>	<b>23.3</b>	<b>100.0</b>
Top 4 companies	4	40,784	2.8	11.9
Top 8 companies	8	59,919	4.1	17.5
Top 20 companies	20	98,141	6.7	28.7
Top 50 companies	50	140,370	9.6	41.1
Top 100 companies	100	172,488	11.8	50.5
Top 250 companies	250	211,474	14.4	61.9
Top 500 companies	500	239,580	16.4	70.1
Top 1000 companies	1,000	264,162	18.0	77.3
Top 2000 companies	2,000	285,860	19.5	83.7
<b>Other companies (3)</b>	<b>125,482</b>	<b>256,390</b>	<b>17.5</b>	<b>100.0</b>
Top 4 companies	4	27,078	1.8	10.6
Top 8 companies	8	40,909	2.8	16.0
Top 20 companies	20	67,737	4.6	26.4
Top 50 companies	50	102,624	7.0	40.0
Top 100 companies	100	133,215	9.1	52.0
Top 250 companies	250	168,069	11.5	65.6
Top 500 companies	500	189,677	13.0	74.0
Top 1000 companies	1,000	208,657	14.2	81.4
Top 2000 companies	2,000	223,679	15.3	87.2

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 2c**  
**Top Companies' Share of the 2020 Import Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Importers	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2019-2020	
					Number of Identified Importers	Known Value
<b>All identified companies</b>	<b>221,580</b>	<b>2,024,454</b>	<b>100.0</b>	<b>100.0</b>	<b>-1.4</b>	<b>-6.6</b>
Top 4 companies	4	156,677	7.7	7.7	-	-5.4
Top 8 companies	8	247,546	12.2	12.2	-	-7.9
Top 20 companies	20	415,934	20.5	20.5	-	-10.9
Top 50 companies	50	653,891	32.3	32.3	-	-10.8
Top 100 companies	100	847,927	41.9	41.9	-	-8.8
Top 250 companies	250	1,108,545	54.8	54.8	-	-8.0
Top 500 companies	500	1,283,651	63.4	63.4	-	-7.6
Top 1000 companies	1,000	1,445,568	71.4	71.4	-	-7.4
Top 2000 companies	2,000	1,592,566	78.7	78.7	-	-7.4
<b>Manufacturers</b>	<b>39,407</b>	<b>791,505</b>	<b>39.1</b>	<b>100.0</b>	<b>-2.1</b>	<b>-14.8</b>
Top 4 companies	4	112,621	5.6	14.2	-	-16.9
Top 8 companies	8	169,545	8.4	21.4	-	-19.5
Top 20 companies	20	279,415	13.8	35.3	-	-24.5
Top 50 companies	50	396,172	19.6	50.1	-	-21.5
Top 100 companies	100	486,322	24.0	61.4	-	-19.0
Top 250 companies	250	585,209	28.9	73.9	-	-17.0
Top 500 companies	500	651,070	32.2	82.3	-	-16.2
Top 1000 companies	1,000	705,186	34.8	89.1	-	-15.6
Top 2000 companies	2,000	744,364	36.8	94.0	-	-15.2
<b>Wholesalers</b>	<b>87,542</b>	<b>699,709</b>	<b>34.6</b>	<b>100.0</b>	<b>-1.4</b>	<b>-4.1</b>
Top 4 companies	4	69,706	3.4	10.0	-	-6.2
Top 8 companies	8	110,775	5.5	15.8	-	-0.2
Top 20 companies	20	173,019	8.5	24.7	-	0.9
Top 50 companies	50	245,495	12.1	35.1	-	-2.7
Top 100 companies	100	299,644	14.8	42.8	-	-3.8
Top 250 companies	250	367,820	18.2	52.6	-	-3.8
Top 500 companies	500	422,175	20.9	60.3	-	-4.1
Top 1000 companies	1,000	478,243	23.6	68.3	-	-4.3
Top 2000 companies	2,000	532,638	26.3	76.1	-	-4.3
<b>Other companies (3)</b>	<b>94,631</b>	<b>533,240</b>	<b>26.3</b>	<b>100.0</b>	<b>-1.1</b>	<b>5.0</b>
Top 4 companies	4	128,054	6.3	24.0	-	7.4
Top 8 companies	8	175,134	8.7	32.8	-	9.3
Top 20 companies	20	238,980	11.8	44.8	-	9.7
Top 50 companies	50	314,277	15.5	58.9	-	10.5
Top 100 companies	100	362,339	17.9	68.0	-	7.6
Top 250 companies	250	420,538	20.8	78.9	-	6.2
Top 500 companies	500	451,374	22.3	84.6	-	5.2
Top 1000 companies	1,000	474,481	23.4	89.0	-	4.6
Top 2000 companies	2,000	493,121	24.4	92.5	-	4.4

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 2d**  
**Top Companies' Share of the 2019 Import Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type</b>	<b>Number of Identified Importers</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>% of Company Type Value (2)</b>
<b>All identified companies</b>	<b>224,699</b>	<b>2,167,073</b>	<b>100.0</b>	<b>100.0</b>
Top 4 companies	4	165,624	7.6	7.6
Top 8 companies	8	268,726	12.4	12.4
Top 20 companies	20	466,574	21.5	21.5
Top 50 companies	50	733,264	33.8	33.8
Top 100 companies	100	929,558	42.9	42.9
Top 250 companies	250	1,204,728	55.6	55.6
Top 500 companies	500	1,389,584	64.1	64.1
Top 1000 companies	1,000	1,560,420	72.0	72.0
Top 2000 companies	2,000	1,718,947	79.3	79.3
<b>Manufacturers</b>	<b>40,269</b>	<b>929,283</b>	<b>42.9</b>	<b>100.0</b>
Top 4 companies	4	135,450	6.3	14.6
Top 8 companies	8	210,637	9.7	22.7
Top 20 companies	20	370,133	17.1	39.8
Top 50 companies	50	504,473	23.3	54.3
Top 100 companies	100	600,323	27.7	64.6
Top 250 companies	250	705,077	32.5	75.9
Top 500 companies	500	776,620	35.8	83.6
Top 1000 companies	1,000	835,320	38.5	89.9
Top 2000 companies	2,000	878,115	40.5	94.5
<b>Wholesalers</b>	<b>88,776</b>	<b>729,949</b>	<b>33.7</b>	<b>100.0</b>
Top 4 companies	4	74,336	3.4	10.2
Top 8 companies	8	111,018	5.1	15.2
Top 20 companies	20	171,410	7.9	23.5
Top 50 companies	50	252,281	11.6	34.6
Top 100 companies	100	311,443	14.4	42.7
Top 250 companies	250	382,384	17.6	52.4
Top 500 companies	500	440,309	20.3	60.3
Top 1000 companies	1,000	499,658	23.1	68.5
Top 2000 companies	2,000	556,460	25.7	76.2
<b>Other companies (3)</b>	<b>95,654</b>	<b>507,842</b>	<b>23.4</b>	<b>100.0</b>
Top 4 companies	4	119,254	5.5	23.5
Top 8 companies	8	160,275	7.4	31.6
Top 20 companies	20	217,904	10.1	42.9
Top 50 companies	50	284,415	13.1	56.0
Top 100 companies	100	336,618	15.5	66.3
Top 250 companies	250	396,071	18.3	78.0
Top 500 companies	500	429,126	19.8	84.5
Top 1000 companies	1,000	453,829	20.9	89.4
Top 2000 companies	2,000	472,166	21.8	93.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 3a**  
**2020 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>All identified companies</b>	<b>1,265,900</b>	<b>271,705</b>	<b>453,493</b>	<b>35.8</b>	<b>14.7</b>	<b>812,407</b>	<b>64.2</b>	<b>97.6</b>
no. employees unknown (3)	119,362	113,749	23,645	19.8	10.4	95,717	80.2	96.6
1 to 19 employees	67,552	93,041	8,844	13.1	10.2	58,708	86.9	98.1
20 to 49 employees	38,940	27,114	4,560	11.7	16.9	34,381	88.3	98.7
50 to 99 employees	37,963	14,054	6,982	18.4	25.0	30,981	81.6	98.7
100 to 249 employees	95,649	11,649	24,592	25.7	34.8	71,057	74.3	98.4
250 to 499 employees	53,822	4,759	12,945	24.1	44.6	40,878	75.9	98.4
500 or more employees	852,612	7,339	371,926	43.6	58.0	480,687	56.4	97.6
<b>Manufacturers</b>	<b>723,960</b>	<b>67,953</b>	<b>288,594</b>	<b>39.9</b>	<b>20.0</b>	<b>435,366</b>	<b>60.1</b>	<b>98.8</b>
no. employees unknown (3)	33,874	17,812	8,289	24.5	14.0	25,585	75.5	98.0
1 to 19 employees	6,734	20,515	827	12.3	8.5	5,906	87.7	98.8
20 to 49 employees	9,611	11,735	1,052	10.9	15.7	8,559	89.1	99.2
50 to 99 employees	13,256	7,006	1,788	13.5	25.9	11,468	86.5	99.3
100 to 249 employees	40,203	5,890	5,009	12.5	39.0	35,194	87.5	99.3
250 to 499 employees	27,789	2,272	6,562	23.6	55.9	21,227	76.4	99.5
500 or more employees	592,493	2,723	265,067	44.7	78.6	327,426	55.3	99.6
<b>Wholesalers</b>	<b>319,306</b>	<b>87,569</b>	<b>106,221</b>	<b>33.3</b>	<b>15.4</b>	<b>213,084</b>	<b>66.7</b>	<b>98.3</b>
no. employees unknown (3)	41,030	31,026	7,361	17.9	10.8	33,669	82.1	97.7
1 to 19 employees	43,202	39,771	4,770	11.0	12.5	38,433	89.0	98.3
20 to 49 employees	19,272	8,567	2,530	13.1	21.5	16,741	86.9	99.0
50 to 99 employees	17,586	3,658	4,528	25.7	30.6	13,059	74.3	98.9
100 to 249 employees	43,183	2,610	16,168	37.4	39.0	27,015	62.6	99.2
250 to 499 employees	13,638	961	3,707	27.2	45.8	9,931	72.8	99.8
500 or more employees	141,394	976	67,158	47.5	69.6	74,236	52.5	99.1
<b>Other companies (4)</b>	<b>222,635</b>	<b>116,183</b>	<b>58,678</b>	<b>26.4</b>	<b>11.1</b>	<b>163,957</b>	<b>73.6</b>	<b>96.4</b>
no. employees unknown (3)	44,457	64,911	7,995	18.0	9.3	36,462	82.0	95.7
1 to 19 employees	17,616	32,755	3,247	18.4	8.5	14,368	81.6	97.5
20 to 49 employees	10,058	6,812	977	9.7	13.2	9,080	90.3	97.4
50 to 99 employees	7,121	3,390	667	9.4	17.3	6,454	90.6	97.1
100 to 249 employees	12,263	3,149	3,415	27.8	23.5	8,848	72.2	96.1
250 to 499 employees	12,395	1,526	2,675	21.6	26.9	9,720	78.4	96.0
500 or more employees	118,725	3,640	39,701	33.4	39.5	79,024	66.6	95.7
<b>Multiple location companies</b>	<b>984,260</b>	<b>27,810</b>	<b>405,698</b>	<b>41.2</b>	<b>37.2</b>	<b>578,561</b>	<b>58.8</b>	<b>98.3</b>
no. employees unknown (3)	1,760	731	313	17.8	22.3	1,447	82.2	98.5
1 to 19 employees	4,004	2,644	1,275	31.8	15.8	2,729	68.2	97.8
20 to 49 employees	8,423	4,065	1,001	11.9	20.2	7,422	88.1	98.3
50 to 99 employees	14,198	4,318	2,328	16.4	27.7	11,870	83.6	98.8
100 to 249 employees	73,071	6,023	20,604	28.2	36.5	52,467	71.8	98.4
250 to 499 employees	41,666	3,437	11,066	26.6	46.2	30,601	73.4	98.6
500 or more employees	841,138	6,592	369,112	43.9	60.2	472,026	56.1	97.8
<b>Manufacturers</b>	<b>641,130</b>	<b>10,245</b>	<b>273,088</b>	<b>42.6</b>	<b>48.7</b>	<b>368,041</b>	<b>57.4</b>	<b>99.5</b>
no. employees unknown (3)	693	192	80	11.6	26.6	613	88.4	99.5
1 to 19 employees	142	386	17	11.7	9.8	125	88.3	98.7
20 to 49 employees	1,309	1,098	125	9.6	21.0	1,184	90.4	99.5
50 to 99 employees	4,601	1,657	837	18.2	31.3	3,764	81.8	99.5
100 to 249 employees	27,042	2,773	3,051	11.3	42.9	23,991	88.7	99.4
250 to 499 employees	21,364	1,605	5,593	26.2	58.8	15,771	73.8	99.7
500 or more employees	585,978	2,534	263,385	44.9	79.6	322,594	55.1	99.6
<b>Wholesalers</b>	<b>203,125</b>	<b>8,395</b>	<b>87,412</b>	<b>43.0</b>	<b>33.5</b>	<b>115,713</b>	<b>57.0</b>	<b>98.9</b>
no. employees unknown (3)	664	295	97	14.6	23.7	567	85.4	98.6
1 to 19 employees	3,252	1,380	1,188	36.5	18.6	2,063	63.5	98.2
20 to 49 employees	5,333	1,813	549	10.3	23.2	4,784	89.7	98.7
50 to 99 employees	6,246	1,572	1,161	18.6	29.9	5,085	81.4	98.9
100 to 249 employees	37,529	1,638	14,882	39.7	37.0	22,647	60.3	99.2
250 to 499 employees	10,109	774	2,957	29.3	45.0	7,152	70.7	99.7
500 or more employees	139,993	923	66,578	47.6	69.4	73,415	52.4	99.2

**Table 3a**  
**2020 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>Other companies (4)</b>	<b>140,005</b>	<b>9,170</b>	<b>45,198</b>	<b>32.3</b>	<b>27.8</b>	<b>94,807</b>	<b>67.7</b>	<b>96.4</b>
no. employees unknown (3)	403	244	136	33.8	17.2	267	66.2	97.5
1 to 19 employees	610	878	70	11.4	14.1	541	88.6	96.9
20 to 49 employees	1,780	1,154	326	18.3	14.6	1,454	81.7	96.7
50 to 99 employees	3,351	1,089	330	9.9	18.9	3,021	90.1	97.8
100 to 249 employees	8,500	1,612	2,671	31.4	24.9	5,829	68.6	96.0
250 to 499 employees	10,193	1,058	2,515	24.7	27.9	7,678	75.3	96.1
500 or more employees	115,167	3,135	39,149	34.0	41.9	76,018	66.0	95.8
<b>Single location companies</b>	<b>281,641</b>	<b>243,895</b>	<b>47,795</b>	<b>17.0</b>	<b>12.1</b>	<b>233,846</b>	<b>83.0</b>	<b>97.5</b>
no. employees unknown (3)	117,601	113,018	23,332	19.8	10.4	94,269	80.2	96.6
1 to 19 employees	63,548	90,397	7,569	11.9	10.1	55,978	88.1	98.2
20 to 49 employees	30,517	23,049	3,559	11.7	16.4	26,959	88.3	98.7
50 to 99 employees	23,765	9,736	4,654	19.6	23.9	19,111	80.4	98.6
100 to 249 employees	22,578	5,626	3,988	17.7	33.1	18,591	82.3	98.4
250 to 499 employees	12,156	1,322	1,879	15.5	40.4	10,277	84.5	98.0
500 or more employees	11,474	747	2,814	24.5	38.4	8,660	75.5	96.0
<b>Manufacturers</b>	<b>82,830</b>	<b>57,708</b>	<b>15,506</b>	<b>18.7</b>	<b>14.9</b>	<b>67,325</b>	<b>81.3</b>	<b>98.7</b>
no. employees unknown (3)	33,181	17,620	8,209	24.7	13.8	24,972	75.3	98.0
1 to 19 employees	6,592	20,129	811	12.3	8.5	5,781	87.7	98.8
20 to 49 employees	8,302	10,637	927	11.2	15.2	7,375	88.8	99.1
50 to 99 employees	8,655	5,349	950	11.0	24.2	7,704	89.0	99.3
100 to 249 employees	13,161	3,117	1,958	14.9	35.5	11,203	85.1	99.3
250 to 499 employees	6,425	667	969	15.1	49.0	5,456	84.9	99.0
500 or more employees	6,515	189	1,682	25.8	64.6	4,833	74.2	98.4
<b>Wholesalers</b>	<b>116,181</b>	<b>79,174</b>	<b>18,809</b>	<b>16.2</b>	<b>13.4</b>	<b>97,372</b>	<b>83.8</b>	<b>98.2</b>
no. employees unknown (3)	40,366	30,731	7,264	18.0	10.7	33,102	82.0	97.7
1 to 19 employees	39,951	38,391	3,581	9.0	12.3	36,369	91.0	98.3
20 to 49 employees	13,938	6,754	1,981	14.2	21.1	11,957	85.8	99.1
50 to 99 employees	11,341	2,086	3,367	29.7	31.2	7,974	70.3	98.8
100 to 249 employees	5,654	972	1,286	22.7	42.5	4,368	77.3	99.1
250 to 499 employees	3,530	187	750	21.3	49.2	2,779	78.7	100.0
500 or more employees	1,401	53	580	41.4	71.7	821	58.6	96.2
<b>Other companies (4)</b>	<b>82,630</b>	<b>107,013</b>	<b>13,480</b>	<b>16.3</b>	<b>9.7</b>	<b>69,150</b>	<b>83.7</b>	<b>96.4</b>
no. employees unknown (3)	44,054	64,667	7,859	17.8	9.3	36,195	82.2	95.7
1 to 19 employees	17,006	31,877	3,178	18.7	8.3	13,828	81.3	97.5
20 to 49 employees	8,277	5,658	651	7.9	12.9	7,626	92.1	97.5
50 to 99 employees	3,770	2,301	336	8.9	16.6	3,433	91.1	96.7
100 to 249 employees	3,763	1,537	744	19.8	22.1	3,019	80.2	96.3
250 to 499 employees	2,202	468	160	7.3	24.6	2,042	92.7	95.7
500 or more employees	3,558	505	552	15.5	25.1	3,006	84.5	95.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 3b**  
**2019 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>All identified companies</b>	<b>1,464,623</b>	<b>289,372</b>	<b>526,023</b>	<b>35.9</b>	<b>15.1</b>	<b>938,600</b>	<b>64.1</b>	<b>97.3</b>
no. employees unknown (3)	145,734	119,924	42,988	29.5	11.0	102,746	70.5	96.2
1 to 19 employees	77,503	100,948	10,108	13.0	10.6	67,394	87.0	98.1
20 to 49 employees	45,683	29,011	5,587	12.2	17.5	40,096	87.8	98.5
50 to 99 employees	47,769	14,754	10,587	22.2	25.8	37,181	77.8	98.3
100 to 249 employees	90,680	12,215	20,813	23.0	35.5	69,867	77.0	98.1
250 to 499 employees	56,578	4,928	12,160	21.5	45.5	44,417	78.5	97.8
500 or more employees	1,000,676	7,592	423,779	42.3	59.4	576,897	57.7	97.5
<b>Manufacturers</b>	<b>866,519</b>	<b>71,170</b>	<b>338,171</b>	<b>39.0</b>	<b>20.1</b>	<b>528,347</b>	<b>61.0</b>	<b>98.9</b>
no. employees unknown (3)	40,097	18,421	10,857	27.1	13.5	29,240	72.9	98.3
1 to 19 employees	7,512	21,778	886	11.8	9.0	6,626	88.2	98.7
20 to 49 employees	10,721	12,530	1,440	13.4	16.3	9,280	86.6	99.2
50 to 99 employees	15,430	7,249	2,143	13.9	26.0	13,287	86.1	99.3
100 to 249 employees	43,356	6,097	6,510	15.0	39.4	36,846	85.0	99.4
250 to 499 employees	32,086	2,334	6,626	20.6	56.3	25,460	79.4	99.6
500 or more employees	717,317	2,761	309,710	43.2	79.6	407,608	56.8	99.7
<b>Wholesalers</b>	<b>341,714</b>	<b>92,720</b>	<b>121,968</b>	<b>35.7</b>	<b>15.8</b>	<b>219,746</b>	<b>64.3</b>	<b>98.2</b>
no. employees unknown (3)	57,395	32,463	22,794	39.7	11.0	34,601	60.3	97.6
1 to 19 employees	49,523	42,855	6,287	12.7	13.1	43,236	87.3	98.4
20 to 49 employees	22,565	9,024	2,901	12.9	22.3	19,664	87.1	99.2
50 to 99 employees	22,643	3,758	7,025	31.0	32.7	15,618	69.0	98.8
100 to 249 employees	32,460	2,714	10,340	31.9	40.3	22,120	68.1	99.2
250 to 499 employees	10,447	923	2,217	21.2	47.1	8,230	78.8	99.3
500 or more employees	146,681	983	70,404	48.0	70.6	76,277	52.0	99.2
<b>Other companies (4)</b>	<b>256,390</b>	<b>125,482</b>	<b>65,883</b>	<b>25.7</b>	<b>11.9</b>	<b>190,507</b>	<b>74.3</b>	<b>95.7</b>
no. employees unknown (3)	48,242	69,040	9,337	19.4	10.3	38,905	80.6	94.9
1 to 19 employees	20,468	36,315	2,935	14.3	8.5	17,533	85.7	97.3
20 to 49 employees	12,398	7,457	1,245	10.0	13.8	11,152	90.0	96.7
50 to 99 employees	9,696	3,747	1,420	14.6	18.5	8,276	85.4	95.7
100 to 249 employees	14,865	3,404	3,964	26.7	24.8	10,901	73.3	94.8
250 to 499 employees	14,045	1,671	3,318	23.6	29.6	10,727	76.4	94.4
500 or more employees	136,678	3,848	43,665	31.9	42.0	93,013	68.1	95.5
<b>Multiple location companies</b>	<b>1,144,389</b>	<b>28,898</b>	<b>466,415</b>	<b>40.8</b>	<b>38.1</b>	<b>677,975</b>	<b>59.2</b>	<b>98.1</b>
no. employees unknown (3)	(D)	607	(D)	(D)	21.9	2,886	18.6	98.0
1 to 19 employees	3,474	2,792	417	12.0	15.5	3,057	88.0	98.4
20 to 49 employees	(D)	4,378	(D)	(D)	21.4	9,240	81.4	98.3
50 to 99 employees	15,906	4,546	3,718	23.4	27.7	12,188	76.6	98.3
100 to 249 employees	67,715	6,289	16,424	24.3	37.6	51,291	75.7	98.3
250 to 499 employees	43,782	3,568	10,509	24.0	47.6	33,273	76.0	98.1
500 or more employees	986,650	6,718	420,610	42.6	62.4	566,040	57.4	97.8
<b>Manufacturers</b>	<b>769,630</b>	<b>10,393</b>	<b>318,723</b>	<b>41.4</b>	<b>49.6</b>	<b>450,907</b>	<b>58.6</b>	<b>99.5</b>
no. employees unknown (3)	487	135	24	4.9	28.9	463	95.1	97.8
1 to 19 employees	155	346	14	9.2	10.1	140	90.8	99.4
20 to 49 employees	1,348	1,170	124	9.2	23.8	1,224	90.8	99.1
50 to 99 employees	5,401	1,717	1,135	21.0	30.3	4,266	79.0	99.4
100 to 249 employees	29,762	2,840	4,411	14.8	43.9	25,351	85.2	99.6
250 to 499 employees	24,793	1,652	5,399	21.8	58.8	19,394	78.2	99.7
500 or more employees	707,684	2,533	307,616	43.5	81.6	400,068	56.5	99.8
<b>Wholesalers</b>	<b>210,413</b>	<b>8,583</b>	<b>96,777</b>	<b>46.0</b>	<b>34.0</b>	<b>113,636</b>	<b>54.0</b>	<b>99.0</b>
no. employees unknown (3)	(D)	245	(D)	(D)	23.3	2,047	14.1	99.2
1 to 19 employees	2,472	1,458	232	9.4	18.7	2,240	90.6	98.8
20 to 49 employees	(D)	1,900	(D)	(D)	22.9	6,014	80.2	99.2
50 to 99 employees	7,530	1,579	2,360	31.3	30.8	5,170	68.7	98.8
100 to 249 employees	26,160	1,718	8,662	33.1	38.0	17,498	66.9	99.1
250 to 499 employees	7,550	762	1,942	25.7	47.1	5,609	74.3	99.2
500 or more employees	144,692	921	69,634	48.1	71.0	75,058	51.9	99.1

**Table 3b**  
**2019 Exports to Related Parties**  
**by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
<b>Other companies (4)</b>	<b>164,347</b>	<b>9,922</b>	<b>50,914</b>	<b>31.0</b>	<b>29.6</b>	<b>113,432</b>	<b>69.0</b>	<b>95.9</b>
no. employees unknown (3)	510	227	134	26.2	16.3	376	73.8	96.9
1 to 19 employees	847	988	171	20.2	12.8	676	79.8	97.4
20 to 49 employees	2,510	1,308	507	20.2	17.0	2,002	79.8	96.3
50 to 99 employees	2,974	1,250	223	7.5	20.0	2,751	92.5	96.1
100 to 249 employees	11,793	1,731	3,351	28.4	26.8	8,442	71.6	95.3
250 to 499 employees	11,439	1,154	3,168	27.7	32.0	8,271	72.3	95.1
500 or more employees	134,274	3,264	43,360	32.3	45.1	90,913	67.7	95.8
<b>Single location companies</b>	<b>320,233</b>	<b>260,474</b>	<b>59,608</b>	<b>18.6</b>	<b>12.6</b>	<b>260,626</b>	<b>81.4</b>	<b>97.2</b>
no. employees unknown (3)	(D)	119,317	(D)	(D)	10.9	99,860	76.7	96.1
1 to 19 employees	74,029	98,156	9,691	13.1	10.4	64,338	86.9	98.0
20 to 49 employees	(D)	24,633	(D)	(D)	16.8	30,856	89.9	98.6
50 to 99 employees	31,863	10,208	6,869	21.6	25.0	24,994	78.4	98.3
100 to 249 employees	22,966	5,926	4,390	19.1	33.3	18,576	80.9	97.8
250 to 499 employees	12,796	1,360	1,652	12.9	40.0	11,144	87.1	97.0
500 or more employees	14,026	874	3,168	22.6	36.3	10,857	77.4	95.8
<b>Manufacturers</b>	<b>96,889</b>	<b>60,777</b>	<b>19,448</b>	<b>20.1</b>	<b>15.0</b>	<b>77,441</b>	<b>79.9</b>	<b>98.7</b>
no. employees unknown (3)	39,610	18,286	10,833	27.3	13.4	28,777	72.7	98.3
1 to 19 employees	7,357	21,432	872	11.8	9.0	6,485	88.2	98.7
20 to 49 employees	9,373	11,360	1,317	14.0	15.6	8,056	86.0	99.2
50 to 99 employees	10,029	5,532	1,008	10.1	24.7	9,021	89.9	99.3
100 to 249 employees	13,594	3,257	2,099	15.4	35.4	11,495	84.6	99.2
250 to 499 employees	7,293	682	1,226	16.8	50.1	6,067	83.2	99.4
500 or more employees	9,633	228	2,094	21.7	57.9	7,539	78.3	99.1
<b>Wholesalers</b>	<b>131,300</b>	<b>84,137</b>	<b>25,191</b>	<b>19.2</b>	<b>13.9</b>	<b>106,110</b>	<b>80.8</b>	<b>98.2</b>
no. employees unknown (3)	(D)	32,218	(D)	(D)	11	32,554	75.9	97.6
1 to 19 employees	47,051	41,397	6,056	12.9	12.9	40,996	87.1	98.4
20 to 49 employees	(D)	7,124	(D)	(D)	22.1	13,650	90.6	99.2
50 to 99 employees	15,113	2,179	4,664	30.9	34.1	10,448	69.1	98.8
100 to 249 employees	6,300	996	1,678	26.6	44.3	4,622	73.4	99.2
250 to 499 employees	2,896	161	275	9.5	47.2	2,621	90.5	100.0
500 or more employees	1,989	62	770	38.7	64.5	1,218	61.3	100.0
<b>Other companies (4)</b>	<b>92,044</b>	<b>115,560</b>	<b>14,969</b>	<b>16.3</b>	<b>10.4</b>	<b>77,075</b>	<b>83.7</b>	<b>95.7</b>
no. employees unknown (3)	47,732	68,813	9,204	19.3	10.3	38,529	80.7	94.9
1 to 19 employees	19,620	35,327	2,764	14.1	8.4	16,857	85.9	97.3
20 to 49 employees	9,888	6,149	738	7.5	13.1	9,150	92.5	96.8
50 to 99 employees	6,721	2,497	1,196	17.8	17.8	5,525	82.2	95.6
100 to 249 employees	3,072	1,673	613	19.9	22.7	2,459	80.1	94.3
250 to 499 employees	2,607	517	150	5.8	24.4	2,456	94.2	92.8
500 or more employees	2,404	584	304	12.7	24.8	2,100	87.3	94.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 4a**  
**2020 Exports by Company Type and Employment Size**  
**to Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
<b>All identified companies</b>	<b>1,265,900</b>	<b>271,705</b>	<b>5.4</b>	<b>59.4</b>	<b>5.7</b>	<b>24.4</b>	<b>6.9</b>	<b>8.6</b>	<b>13.2</b>	<b>5.7</b>	<b>20.4</b>	<b>1.5</b>	<b>48.4</b>	<b>0.4</b>
no. employees unknown(2)	119,362	113,749	25.4	74.6	15.2	18.2	13.3	4.6	18.7	2.2	24.2	0.4	3.1	0.0
1 to 19 employees	67,552	93,041	28.0	56.9	25.7	29.0	20.2	9.2	18.5	4.4	5.4	0.4	2.1	0.0
20 to 49 employees	38,940	27,114	11.7	41.8	21.4	31.5	16.9	14.2	30.1	10.4	15.4	1.9	4.6	0.2
50 to 99 employees	37,963	14,054	9.2	36.2	13.9	30.5	20.6	16.1	40.0	13.4	14.5	3.6	1.9	0.3
100 to 249 employees	95,649	11,649	4.0	32.9	7.7	26.8	17.4	16.6	23.7	16.6	31.1	6.2	16.1	0.9
250 to 499 employees	53,822	4,759	2.6	29.3	9.0	25.2	11.4	14.9	37.2	19.4	33.2	9.4	6.5	1.8
500 or more employees	852,612	7,339	0.6	26.4	1.3	19.9	2.3	12.6	7.3	16.8	19.6	14.5	68.8	9.7
<b>Manufacturers</b>	<b>723,960</b>	<b>67,953</b>	<b>1.6</b>	<b>43.5</b>	<b>3.0</b>	<b>29.2</b>	<b>5.1</b>	<b>12.9</b>	<b>9.7</b>	<b>10.2</b>	<b>21.3</b>	<b>3.3</b>	<b>59.4</b>	<b>0.9</b>
no. employees unknown(2)	33,874	17,812	10.5	59.4	11.9	25.9	10.6	8.6	20.3	5.0	44.2	1.1	2.5	0.1
1 to 19 employees	6,734	20,515	22.9	51.1	27.7	31.6	18.6	11.1	27.1	5.8	(D)	(D)	(D)	(D)
20 to 49 employees	9,611	11,735	15.4	37.6	23.1	33.1	22.6	15.6	29.1	11.7	(D)	(D)	(D)	(D)
50 to 99 employees	13,256	7,006	11.2	29.9	18.9	32.7	17.2	17.6	37.3	15.4	13.1	4.1	2.3	0.3
100 to 249 employees	40,203	5,890	4.7	23.8	8.1	28.1	34.3	19.6	33.3	19.8	16.2	7.7	3.3	1.1
250 to 499 employees	27,789	2,272	2.3	15.1	11.0	26.0	12.1	17.4	28.9	24.8	38.5	14.2	7.2	2.5
500 or more employees	592,493	2,723	0.2	8.2	0.8	12.7	1.7	13.9	5.5	23.9	20.1	23.6	71.8	17.7
<b>Wholesalers</b>	<b>319,306</b>	<b>87,569</b>	<b>8.1</b>	<b>52.7</b>	<b>8.0</b>	<b>28.9</b>	<b>9.1</b>	<b>10.4</b>	<b>14.6</b>	<b>6.2</b>	<b>21.4</b>	<b>1.5</b>	<b>38.8</b>	<b>0.3</b>
no. employees unknown(2)	41,030	31,026	26.2	67.3	13.5	23.4	16.6	6.0	17.5	2.7	20.5	0.5	5.7	0.1
1 to 19 employees	43,202	39,771	24.2	50.8	25.6	32.5	22.0	10.9	19.2	5.1	6.1	0.6	3.0	0.0
20 to 49 employees	19,272	8,567	9.3	35.2	19.4	33.9	17.6	16.2	24.4	11.8	21.4	2.6	7.9	0.3
50 to 99 employees	17,586	3,658	5.5	29.3	11.1	30.8	21.6	19.1	42.6	15.9	17.1	4.3	2.0	0.5
100 to 249 employees	43,183	2,610	1.9	26.2	4.7	26.6	4.0	17.8	15.5	20.7	41.4	7.4	32.5	1.4
250 to 499 employees	13,638	961	1.3	22.7	3.9	25.3	13.8	17.4	32.8	24.7	39.8	8.1	8.3	1.9
500 or more employees	141,394	976	0.7	10.9	0.4	17.5	1.3	14.3	5.6	21.7	19.0	22.6	73.0	12.9
<b>Other companies (3)</b>	<b>222,635</b>	<b>116,183</b>	<b>13.6</b>	<b>73.7</b>	<b>11.5</b>	<b>18.2</b>	<b>9.5</b>	<b>4.8</b>	<b>22.5</b>	<b>2.6</b>	<b>16.4</b>	<b>0.5</b>	<b>26.5</b>	<b>0.1</b>
no. employees unknown(2)	44,457	64,911	36.1	82.2	19.2	13.6	12.4	2.8	18.7	1.2	12.4	0.2	1.1	0.0
1 to 19 employees	17,616	32,755	39.3	68.0	25.4	23.2	16.6	6.0	13.3	2.6	(D)	(D)	(D)	(D)
20 to 49 employees	10,058	6,812	12.7	57.5	23.6	25.7	10.0	9.4	41.9	6.4	(D)	(D)	(D)	(D)
50 to 99 employees	7,121	3,390	14.2	56.5	11.2	25.4	24.5	9.8	38.7	6.6	10.8	1.6	0.5	0.1
100 to 249 employees	12,263	3,149	9.2	55.4	16.7	24.8	9.0	9.8	21.0	7.4	43.5	2.5	0.6	0.2
250 to 499 employees	12,395	1,526	4.9	54.7	10.0	23.9	7.3	9.5	60.8	8.2	14.1	3.1	3.0	0.7
500 or more employees	118,725	3,640	2.8	44.3	5.1	26.0	6.7	11.2	18.9	10.1	18.0	5.5	48.5	2.9

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 4b**  
**2019 Exports by Company Type and Employment Size**  
**to Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
<b>All identified companies</b>	<b>1,464,623</b>	<b>289,372</b>	<b>5.0</b>	<b>59.1</b>	<b>5.7</b>	<b>24.4</b>	<b>6.6</b>	<b>8.7</b>	<b>12.6</b>	<b>5.8</b>	<b>18.6</b>	<b>1.6</b>	<b>51.6</b>	<b>0.4</b>
no. employees unknown(2)	145,734	119,924	21.9	74.7	15.8	18.1	13.8	4.5	15.6	2.3	20.0	0.4	12.9	0.0
1 to 19 employees	77,503	100,948	25.1	56.4	25.5	29.1	19.8	9.4	21.7	4.6	5.1	0.5	2.7	0.0
20 to 49 employees	45,683	29,011	15.2	41.3	18.7	31.2	16.5	14.6	30.5	10.6	14.8	2.1	4.3	0.2
50 to 99 employees	47,769	14,754	6.4	35.4	13.1	30.4	15.4	15.9	34.7	13.9	27.8	4.0	2.6	0.4
100 to 249 employees	90,680	12,215	3.3	32.1	7.9	26.9	21.0	16.7	26.7	16.8	24.8	6.5	16.3	1.0
250 to 499 employees	56,578	4,928	2.4	29.5	11.0	24.2	13.1	15.4	32.8	18.9	32.5	10.2	8.3	1.9
500 or more employees	1,000,676	7,592	0.7	25.9	1.3	20.3	1.9	12.0	7.2	17.2	17.8	14.2	71.1	10.5
<b>Manufacturers</b>	<b>866,519</b>	<b>71,170</b>	<b>1.4</b>	<b>43.2</b>	<b>2.7</b>	<b>29.0</b>	<b>4.8</b>	<b>13.1</b>	<b>9.3</b>	<b>10.4</b>	<b>17.8</b>	<b>3.4</b>	<b>64.0</b>	<b>1.0</b>
no. employees unknown(2)	40,097	18,421	11.0	59.8	11.5	25.2	11.5	8.6	19.1	5.2	43.2	1.1	3.8	0.1
1 to 19 employees	7,512	21,778	23.0	50.7	25.1	31.1	20.3	11.6	27.9	6.1	3.3	0.5	0.4	0.0
20 to 49 employees	10,721	12,530	16.1	37.1	23.7	33.0	20.8	15.4	29.9	12.3	9.2	2.2	0.3	0.1
50 to 99 employees	15,430	7,249	11.4	28.1	17.1	33.0	17.6	18.0	31.1	15.7	20.3	4.8	2.5	0.4
100 to 249 employees	43,356	6,097	3.2	22.9	8.8	28.5	32.3	19.4	34.6	19.9	18.1	8.2	3.0	1.2
250 to 499 employees	32,086	2,334	2.3	15.8	10.0	24.3	15.0	18.2	27.2	23.6	36.6	15.1	8.9	3.0
500 or more employees	717,317	2,761	0.1	7.8	0.7	12.9	1.6	13.1	5.5	24.1	15.8	23.1	76.4	19.0
<b>Wholesalers</b>	<b>341,714</b>	<b>92,720</b>	<b>8.2</b>	<b>51.6</b>	<b>8.7</b>	<b>29.2</b>	<b>9.2</b>	<b>10.7</b>	<b>14.4</b>	<b>6.6</b>	<b>21.0</b>	<b>1.5</b>	<b>38.6</b>	<b>0.3</b>
no. employees unknown(2)	57,395	32,463	19.8	66.7	15.0	23.8	13.9	6.1	11.7	2.8	10.9	0.5	28.7	0.1
1 to 19 employees	49,523	42,855	22.8	49.6	25.0	32.9	20.2	11.2	23.3	5.6	5.3	0.6	3.4	0.1
20 to 49 employees	22,565	9,024	12.6	33.0	15.0	33.5	16.7	17.8	28.2	12.3	19.8	2.9	7.7	0.4
50 to 99 employees	22,643	3,758	2.9	27.8	11.0	30.9	15.7	18.6	30.6	17.3	36.4	4.7	3.4	0.6
100 to 249 employees	32,460	2,714	2.2	24.4	4.0	25.5	10.8	18.7	20.3	21.6	21.5	8.4	41.2	1.4
250 to 499 employees	10,447	923	1.8	20.8	8.6	25.7	7.1	15.7	34.6	26.8	36.4	9.8	11.6	1.3
500 or more employees	146,681	983	0.8	10.4	0.4	15.8	1.2	13.6	5.0	22.7	26.8	22.2	65.9	15.4
<b>Other companies (3)</b>	<b>256,390</b>	<b>125,482</b>	<b>12.4</b>	<b>73.7</b>	<b>12.1</b>	<b>18.3</b>	<b>9.2</b>	<b>4.8</b>	<b>21.4</b>	<b>2.6</b>	<b>18.0</b>	<b>0.6</b>	<b>26.9</b>	<b>0.1</b>
no. employees unknown(2)	48,242	69,040	33.5	82.5	20.4	13.5	15.6	2.6	17.4	1.2	11.5	0.2	1.7	0.0
1 to 19 employees	20,468	36,315	31.3	67.8	27.0	23.4	18.7	6.0	15.5	2.4	5.5	0.2	1.9	0.0
20 to 49 employees	12,398	7,457	19.4	58.5	21.1	25.3	12.6	9.3	35.1	5.8	10.5	1.0	1.3	0.1
50 to 99 employees	9,696	3,747	6.9	57.3	11.4	24.9	11.0	9.2	49.9	6.8	19.7	1.7	1.2	0.1
100 to 249 employees	14,865	3,404	5.8	54.7	13.9	25.2	10.3	10.4	17.7	7.5	51.5	1.9	0.8	0.3
250 to 499 employees	14,045	1,671	2.9	53.5	15.1	23.1	13.0	11.3	44.2	8.0	20.4	3.5	4.4	0.7
500 or more employees	136,678	3,848	3.6	42.8	5.7	26.8	4.6	10.8	18.5	10.8	18.8	5.8	48.9	3.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 4c**  
**2020 Imports by Company Type and Employment Size**  
**from Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
<b>All identified companies</b>	<b>2,024,454</b>	<b>221,580</b>	<b>4.7</b>	<b>62.7</b>	<b>9.8</b>	<b>27.5</b>	<b>10.9</b>	<b>6.7</b>	<b>20.9</b>	<b>2.7</b>	<b>33.5</b>	<b>0.4</b>	<b>20.1</b>	<b>0.0</b>
no. employees unknown(2)	182,194	82,806	18.4	75.8	26.2	19.8	19.0	3.3	18.5	1.1	17.8	0.1	0.0	0.0
1 to 19 employees	126,744	88,095	31.4	64.2	44.6	30.3	16.3	4.6	6.3	0.9	1.1	0.0	0.4	0.0
20 to 49 employees	76,640	20,857	13.6	48.0	41.1	37.7	25.5	11.1	19.3	3.1	0.5	0.1	0.0	0.0
50 to 99 employees	69,192	10,683	6.9	40.7	31.0	38.9	27.3	15.2	30.6	5.0	4.1	0.2	0.0	0.0
100 to 249 employees	109,104	9,205	3.8	33.3	19.5	37.4	34.4	20.3	35.0	8.5	(D)	(D)	(D)	(D)
250 to 499 employees	86,919	3,857	1.4	25.8	9.8	33.0	27.9	24.7	35.8	15.1	(D)	(D)	(D)	(D)
500 or more employees	1,373,661	6,077	0.1	19.5	0.9	21.0	4.8	19.9	20.1	27.4	(D)	10.6	(D)	1.5
<b>Manufacturers</b>	<b>791,505</b>	<b>39,407</b>	<b>1.2</b>	<b>52.7</b>	<b>4.0</b>	<b>31.8</b>	<b>6.1</b>	<b>9.7</b>	<b>19.8</b>	<b>4.6</b>	<b>42.0</b>	<b>1.0</b>	<b>26.8</b>	<b>0.1</b>
no. employees unknown(2)	33,914	8,545	9.7	69.4	18.5	24.1	12.6	4.7	(D)	1.6	(D)	0.1	0.0	0.0
1 to 19 employees	7,917	11,158	29.8	69.8	47.5	27.6	10.3	2.4	(D)	(D)	(D)	(D)	0.0	0.0
20 to 49 employees	7,634	6,439	19.8	52.9	46.1	39.4	26.9	6.7	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	11,355	4,376	8.9	40.4	34.6	43.9	25.8	13.4	(D)	(D)	(D)	(D)	0.0	0.0
100 to 249 employees	29,487	4,442	2.9	30.1	22.3	42.1	28.4	21.1	43.5	6.7	2.9	0.1	0.0	0.0
250 to 499 employees	27,157	1,917	0.8	18.0	15.2	35.0	34.4	30.2	(D)	15.9	(D)	0.9	0.0	0.0
500 or more employees	674,042	2,530	0.1	7.9	0.5	16.4	3.0	24.3	17.4	35.0	47.5	14.4	31.5	2.1
<b>Wholesalers</b>	<b>699,709</b>	<b>87,542</b>	<b>8.7</b>	<b>55.9</b>	<b>17.3</b>	<b>32.7</b>	<b>16.4</b>	<b>8.3</b>	<b>22.5</b>	<b>2.9</b>	<b>26.1</b>	<b>0.3</b>	<b>9.0</b>	<b>0.0</b>
no. employees unknown(2)	66,486	29,699	26.8	69.9	39.3	24.7	18.1	4.2	10.8	1.1	5.0	0.0	0.0	0.0
1 to 19 employees	93,942	43,055	32.4	56.3	44.5	36.1	17.2	6.5	5.5	1.2	0.4	0.0	0.0	0.0
20 to 49 employees	54,088	7,728	13.6	31.8	42.9	43.7	28.8	18.4	14.4	6.0	0.3	0.1	0.0	0.0
50 to 99 employees	48,223	3,193	6.3	25.4	30.4	39.5	29.1	24.0	30.5	10.5	3.7	0.6	0.0	0.0
100 to 249 employees	61,949	2,202	2.5	20.8	18.0	33.0	40.9	29.0	27.7	15.9	10.8	1.3	0.0	0.0
250 to 499 employees	41,482	785	0.8	17.3	6.5	25.5	26.6	29.8	40.3	24.1	(D)	(D)	(D)	(D)
500 or more employees	333,539	880	0.1	9.5	0.5	14.9	6.1	19.4	26.6	38.4	(D)	(D)	(D)	(D)
<b>Other companies (3)</b>	<b>533,240</b>	<b>94,631</b>	<b>4.7</b>	<b>73.1</b>	<b>8.6</b>	<b>21.0</b>	<b>11.0</b>	<b>3.9</b>	<b>20.4</b>	<b>1.7</b>	<b>30.6</b>	<b>0.2</b>	<b>24.8</b>	<b>0.0</b>
no. employees unknown(2)	81,794	44,562	15.2	80.9	18.9	15.6	22.3	2.4	(D)	1.1	(D)	0.1	0.0	0.0
1 to 19 employees	24,885	33,882	28.2	72.4	43.9	23.8	14.8	3.0	(D)	(D)	(D)	(D)	2.1	0.0
20 to 49 employees	14,918	6,690	10.5	61.9	32.0	29.0	12.8	7.0	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	9,615	3,114	7.2	56.8	30.1	31.1	20.3	8.7	(D)	(D)	(D)	(D)	0.0	0.0
100 to 249 employees	17,667	2,561	9.8	49.7	19.9	33.0	21.5	11.4	46.1	5.3	(D)	(D)	(D)	(D)
250 to 499 employees	18,279	1,155	3.6	44.4	9.2	34.8	21.3	12.1	(D)	7.7	(D)	(D)	(D)	(D)
500 or more employees	366,081	2,667	0.3	33.9	1.7	27.4	6.8	16.0	19.2	16.6	36.2	(D)	35.8	(D)

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 4d**  
**2019 Imports by Company Type and Employment Size**  
**from Number of Partner Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Importers	Number of Countries from Which Company Imports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers	% of Row Value	% of Row Number of Identified Importers
<b>All identified companies</b>	<b>2,167,073</b>	<b>224,699</b>	<b>4.6</b>	<b>62.6</b>	<b>8.8</b>	<b>27.6</b>	<b>9.3</b>	<b>6.7</b>	<b>20.8</b>	<b>2.7</b>	<b>37.7</b>	<b>0.4</b>	<b>18.8</b>	<b>0.0</b>
no. employees unknown(2)	180,766	81,582	19.0	76.3	21.9	19.4	18.3	3.3	22.8	0.9	(D)	(D)	(D)	(D)
1 to 19 employees	131,742	90,799	32.3	63.7	41.6	30.5	16.4	4.8	7.1	1.0	(D)	0.0	(D)	0.0
20 to 49 employees	80,609	21,728	12.4	48.6	41.7	37.2	24.1	11.1	18.1	3.0	3.6	0.1	0.0	0.0
50 to 99 employees	70,531	11,057	7.4	40.9	29.7	38.7	28.2	14.9	30.6	5.2	4.2	0.3	0.0	0.0
100 to 249 employees	105,453	9,540	3.0	33.4	19.9	37.5	33.8	20.1	37.2	8.5	(D)	0.5	(D)	0.0
250 to 499 employees	99,927	3,888	1.2	26.6	9.0	32.2	21.6	23.6	38.1	16.1	7.2	(D)	22.8	(D)
500 or more employees	1,498,045	6,105	0.2	19.3	0.8	20.9	3.4	19.6	19.1	28.0	51.1	10.8	25.5	1.3
<b>Manufacturers</b>	<b>929,283</b>	<b>40,269</b>	<b>1.1</b>	<b>52.3</b>	<b>3.7</b>	<b>32.2</b>	<b>5.7</b>	<b>9.6</b>	<b>17.2</b>	<b>4.7</b>	<b>43.3</b>	<b>1.0</b>	<b>29.0</b>	<b>0.1</b>
no. employees unknown(2)	34,892	8,583	8.9	69.6	13.9	24.1	18.1	4.7	(D)	1.5	(D)	0.1	0.0	0.0
1 to 19 employees	7,898	11,356	34.1	68.8	43.5	28.4	10.3	2.5	12.2	0.3	0.0	0.0	0.0	0.0
20 to 49 employees	7,999	6,684	16.8	52.6	52.4	39.3	23.5	7.2	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	11,479	4,596	8.8	40.4	38.9	44.2	27.7	12.9	(D)	(D)	(D)	(D)	0.0	0.0
100 to 249 employees	30,960	4,546	3.1	29.6	22.0	42.7	28.9	20.6	(D)	7.0	(D)	0.1	0.0	0.0
250 to 499 employees	32,233	1,950	0.8	18.3	15.2	34.8	27.4	28.9	50.0	17.1	6.5	0.9	0.0	0.0
500 or more employees	803,823	2,554	0.1	8.1	0.7	16.2	2.8	23.9	14.1	35.8	48.8	14.3	33.6	1.6
<b>Wholesalers</b>	<b>729,949</b>	<b>88,776</b>	<b>8.9</b>	<b>55.7</b>	<b>16.0</b>	<b>32.6</b>	<b>15.1</b>	<b>8.5</b>	<b>24.2</b>	<b>2.9</b>	<b>27.8</b>	<b>0.3</b>	<b>7.9</b>	<b>0.0</b>
no. employees unknown(2)	66,625	29,336	28.2	70.4	32.2	24.0	18.9	4.4	12.5	1.1	8.3	0.1	0.0	0.0
1 to 19 employees	99,248	44,365	33.8	55.8	41.8	36.3	18.0	6.7	6.1	1.2	0.3	0.0	0.0	0.0
20 to 49 employees	56,726	7,961	12.8	32.3	43.7	43.6	27.1	18.2	15.6	5.7	0.8	0.1	0.0	0.0
50 to 99 employees	49,510	3,193	6.5	24.7	27.3	39.2	28.8	24.0	31.7	11.3	5.7	0.8	0.0	0.0
100 to 249 employees	59,076	2,277	2.2	19.2	19.8	34.7	38.3	29.1	31.1	15.8	(D)	(D)	(D)	(D)
250 to 499 employees	44,047	762	1.0	18.5	6.3	25.5	25.5	26.5	43.0	25.7	(D)	(D)	(D)	(D)
500 or more employees	354,717	882	0.1	8.5	0.4	15.3	4.5	19.5	28.4	39.1	53.3	16.0	13.3	1.6
<b>Other companies (3)</b>	<b>507,842</b>	<b>95,654</b>	<b>4.8</b>	<b>73.3</b>	<b>7.7</b>	<b>20.9</b>	<b>7.6</b>	<b>3.9</b>	<b>22.3</b>	<b>1.6</b>	<b>41.7</b>	<b>0.3</b>	<b>15.9</b>	<b>0.0</b>
no. employees unknown(2)	79,249	43,663	15.7	81.6	16.9	15.4	17.8	2.3	(D)	0.7	(D)	(D)	(D)	(D)
1 to 19 employees	24,596	35,078	25.8	72.1	40.0	23.9	11.8	3.0	9.7	0.9	(D)	0.1	(D)	0.0
20 to 49 employees	15,884	7,083	8.9	63.2	29.5	27.9	14.0	6.7	(D)	(D)	(D)	(D)	0.0	0.0
50 to 99 employees	9,543	3,268	10.4	57.5	31.1	30.4	25.4	8.9	(D)	(D)	(D)	(D)	0.0	0.0
100 to 249 employees	15,417	2,717	5.4	51.9	16.4	31.0	26.1	11.6	(D)	4.8	(D)	(D)	(D)	(D)
250 to 499 employees	23,647	1,176	2.3	45.8	5.6	32.1	6.4	12.8	12.7	8.2	(D)	0.8	(D)	0.3
500 or more employees	339,506	2,669	0.5	33.6	1.3	27.2	3.4	15.5	21.4	16.9	54.5	5.8	19.0	1.0

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5a**  
**2020 Exports by Company Employment Size**  
**to World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value	Known Value (1)	Number of Identified Exporters	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
<b>All countries</b>	<b>1,424,935</b>	<b>1,265,900</b>	<b>271,705</b>	<b>119,362</b>	<b>113,749</b>	<b>67,552</b>	<b>93,041</b>	<b>38,940</b>	<b>27,114</b>	<b>37,963</b>	<b>14,054</b>	<b>95,649</b>	<b>11,649</b>	<b>53,822</b>	<b>4,759</b>	<b>852,612</b>	<b>7,339</b>
<b>Top 25 countries</b>	<b>1,212,779</b>	<b>1,080,312</b>	<b>216,920</b>	<b>95,294</b>	<b>80,745</b>	<b>52,529</b>	<b>77,172</b>	<b>31,046</b>	<b>24,225</b>	<b>31,834</b>	<b>12,759</b>	<b>81,693</b>	<b>10,769</b>	<b>44,991</b>	<b>4,423</b>	<b>742,925</b>	<b>6,827</b>
Canada	255,392	199,228	89,930	15,205	23,331	9,325	31,743	5,542	12,827	6,766	7,326	10,515	6,667	10,646	3,001	141,229	5,035
Mexico	211,481	194,355	51,447	20,714	15,037	8,859	14,360	6,785	7,001	6,086	4,527	20,969	4,577	7,639	2,155	123,303	3,790
China	124,485	116,289	31,343	9,088	8,066	4,740	8,678	3,343	4,392	3,655	2,950	7,404	3,049	4,657	1,445	83,402	2,763
Japan	63,756	59,248	24,321	5,614	5,857	3,907	7,152	1,733	3,154	1,730	2,491	2,287	3,391	1,171	40,382	2,561	
United Kingdom	58,430	53,066	39,018	3,428	9,992	2,298	12,215	1,390	5,591	1,790	3,343	12,738	3,273	1,510	1,535	29,912	3,069
Germany	57,433	53,993	29,777	5,829	7,299	1,668	8,846	1,193	4,216	1,575	2,693	2,756	2,677	1,644	1,302	39,327	2,744
Korea South	50,965	46,274	20,996	3,547	4,808	3,372	6,178	1,245	2,782	1,566	1,874	2,717	2,036	1,866	1,033	31,960	2,285
Netherlands	45,305	42,050	18,163	3,448	4,245	1,061	4,748	704	2,601	685	1,734	2,503	1,821	1,323	892	32,326	2,122
Brazil	34,595	31,763	14,156	3,807	3,384	1,265	3,219	542	1,857	484	1,307	1,265	1,540	834	829	23,566	2,020
Taiwan	30,219	27,692	16,474	1,448	3,500	1,224	4,541	590	2,306	647	1,564	2,975	1,698	1,319	850	19,489	2,015
Belgium	27,568	26,358	9,649	1,628	2,054	736	2,360	408	1,277	382	788	1,059	738	547	21,679	1,455	
France	27,303	25,130	18,327	2,988	4,198	837	5,252	585	2,603	503	1,701	831	1,772	928	846	18,458	1,955
India	27,080	24,531	17,291	2,270	3,953	1,707	4,524	753	2,471	694	1,675	2,341	1,714	884	902	15,883	2,052
Singapore	26,929	25,094	17,706	1,638	3,988	746	4,554	459	1,097	1,743	1,680	1,848	796	865	16,877	2,062	
Hong Kong	23,849	22,367	19,950	2,845	5,244	2,782	6,250	1,145	2,404	811	1,563	1,123	1,685	1,516	853	12,144	1,951
Australia	23,382	21,072	28,581	1,738	6,723	772	8,622	584	4,188	484	2,656	963	2,575	842	1,224	15,687	2,593
Italy	19,885	17,864	16,770	1,350	3,641	674	4,486	498	2,487	495	1,622	1,292	1,753	814	827	12,740	1,954
Switzerland	18,066	16,378	10,266	1,619	2,200	906	3,014	232	1,351	313	883	1,227	933	389	535	11,692	1,350
United Arab Emirates	14,721	13,419	15,355	1,832	4,209	2,029	4,250	892	1,923	384	1,234	382	1,319	517	711	7,383	1,709
Spain	12,856	11,281	11,423	601	2,373	458	2,874	383	1,637	330	1,088	1,086	1,224	450	631	7,973	1,596
Chile	12,483	11,075	12,457	910	2,940	577	3,121	356	1,584	302	1,055	947	1,221	239	682	7,744	1,854
Malaysia	12,296	11,674	11,833	850	2,549	805	2,796	498	1,720	358	1,197	586	1,292	435	627	8,143	1,652
Colombia	11,914	11,185	11,585	1,236	3,099	673	2,837	469	1,271	144	884	668	1,116	633	616	7,362	1,762
Thailand	11,277	9,734	11,893	923	2,344	631	2,893	368	1,624	293	1,219	1,332	628	718	6,272	1,763	
Saudi Arabia	11,109	9,191	9,247	735	2,241	476	2,187	347	1,191	260	834	829	927	354	497	6,189	1,370
<b>All other countries</b>	<b>212,156</b>	<b>185,588</b>	<b>123,466</b>	<b>24,068</b>	<b>49,140</b>	<b>15,022</b>	<b>39,080</b>	<b>7,894</b>	<b>13,257</b>	<b>6,129</b>	<b>7,536</b>	<b>13,956</b>	<b>6,545</b>	<b>8,831</b>	<b>2,896</b>	<b>109,687</b>	<b>5,012</b>
Africa	21,938	18,777	24,397	3,636	10,015	1,549	5,536	709	2,472	552	1,580	1,263	1,707	785	874	10,282	2,213
APEC	887,402	781,264	183,963	68,847	64,051	40,643	65,857	24,229	21,871	25,075	11,728	55,154	9,985	35,870	4,131	531,445	6,340
ASEAN	76,375	69,867	36,944	6,670	9,647	4,218	10,872	2,521	5,351	2,604	3,390	4,098	3,256	3,263	1,467	46,493	2,961
Asia - South	32,967	29,046	20,152	2,932	4,899	2,373	5,433	915	2,826	1,035	1,885	2,821	1,901	1,134	1,003	17,837	2,205
Asia - Near East	46,799	38,898	34,837	4,622	10,256	4,150	10,553	1,959	4,508	1,269	2,809	2,073	2,721	1,401	1,310	23,425	2,680
CAFTA	27,250	25,038	26,221	3,515	8,716	1,893	7,027	874	2,899	783	1,869	2,104	2,087	1,114	1,104	14,755	2,519
Cent. Am. Common Market	19,735	18,111	20,511	2,138	6,328	1,309	5,466	651	2,276	445	1,511	1,638	1,719	664	939	11,265	2,272
Euro Area	211,859	195,889	66,058	17,657	19,159	6,214	21,433	4,708	9,000	4,456	5,324	10,599	4,992	6,894	2,194	145,361	3,956
Europe	330,395	302,447	95,870	26,345	30,959	11,797	32,239	7,813	12,198	7,826	6,921	27,190	6,226	10,240	2,706	211,235	4,621
European Union	231,223	213,162	73,745	19,167	22,057	7,158	24,126	5,347	9,925	5,126	5,820	11,850	5,351	7,658	2,339	156,856	4,127
LAFTA	292,158	268,368	75,907	29,266	25,908	13,382	22,570	8,843	9,355	7,459	5,738	25,565	5,524	10,207	2,513	173,646	4,299
NATO Allies	538,196	458,611	148,443	37,217	47,256	18,776	52,720	11,964	19,079	13,589	10,458	34,923	9,046	19,149	3,845	322,993	6,039
North America	466,873	393,584	122,131	35,919	36,662	18,184	41,974	12,326	16,510	12,852	9,350	31,484	8,343	18,285	3,592	264,532	5,700
OECD - Europe	948,440	833,587	197,571	73,563	69,978	38,635	70,537	24,052	23,147	24,968	12,392	65,898	10,460	34,835	4,347	571,635	6,710
OPEC	34,558	29,470	30,928	3,849	12,033	3,482	8,284	1,579	3,180	854	1,968	1,556	2,036	1,042	1,135	25,385	
Pacific Rim Countries	374,577	346,714	90,803	29,099	28,322	19,467	31,406	10,436	11,656	10,871	6,661	20,723	5,916	15,959	2,565	240,158	4,277
South/Central America	128,828	116,790	74,421	14,630	27,933	8,199	22,462	3,872	8,215	2,738	4,931	8,802	4,602	4,900	2,216	73,650	4,062
20 Latin Amer. Republics	326,643	300,041	90,549	33,470	33,041	15,666	27,041	9,985	10,668	8,391	6,397	28,741	6,049	11,867	2,739	191,920	4,614

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5b**  
**2019 Exports by Company Employment Size**  
**to World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value	Known Value (1)	Number of Identified Exporters	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
<b>All countries</b>	<b>1,643,161</b>	<b>1,464,623</b>	<b>289,372</b>	<b>145,734</b>	<b>119,924</b>	<b>77,503</b>	<b>100,948</b>	<b>45,683</b>	<b>29,011</b>	<b>47,769</b>	<b>14,754</b>	<b>90,680</b>	<b>12,215</b>	<b>56,578</b>	<b>4,928</b>	<b>1,000,676</b>	<b>7,592</b>
<b>Top 25 countries</b>	<b>1,385,316</b>	<b>1,236,786</b>	<b>231,818</b>	<b>119,554</b>	<b>85,583</b>	<b>60,313</b>	<b>83,972</b>	<b>36,581</b>	<b>25,875</b>	<b>40,265</b>	<b>13,416</b>	<b>74,940</b>	<b>11,294</b>	<b>47,524</b>	<b>4,598</b>	<b>857,610</b>	<b>7,080</b>
Canada	292,633	231,512	93,856	16,745	24,047	10,052	33,741	6,305	13,473	8,258	7,550	11,308	6,818	10,213	3,086	168,632	5,141
Mexico	256,570	235,105	56,867	37,646	16,485	9,345	16,457	7,200	7,836	7,282	4,894	12,306	4,907	8,983	2,263	152,344	4,025
China	106,447	100,383	33,214	7,772	8,184	4,015	9,441	3,528	4,835	3,066	3,188	5,502	3,210	3,619	1,486	72,882	2,870
Japan	74,376	69,226	25,686	6,005	6,030	4,186	7,779	2,347	3,392	3,547	2,307	2,919	2,326	4,106	1,202	46,117	2,650
United Kingdom	69,078	63,388	42,299	3,796	10,636	2,810	13,380	2,148	6,125	2,272	3,760	13,402	3,524	1,843	1,618	37,117	3,256
Germany	60,112	56,884	32,215	5,462	7,734	1,686	9,659	1,483	4,653	1,497	2,950	2,440	2,946	2,042	1,387	42,274	2,886
Korea South	56,539	51,772	21,936	5,355	4,997	3,575	6,457	1,628	2,981	1,254	1,950	2,808	2,084	1,930	1,062	35,222	2,405
Netherlands	51,108	47,757	19,301	3,804	4,364	1,198	5,192	680	2,710	1,222	1,860	3,018	1,953	1,363	987	36,472	2,235
Brazil	42,853	40,377	15,237	4,895	3,561	1,494	3,580	644	2,022	847	1,418	1,858	1,674	810	865	29,828	2,117
France	37,718	35,291	19,859	2,490	4,307	1,007	5,888	791	2,900	745	1,875	1,310	1,873	1,100	927	27,849	2,089
Belgium	34,726	33,213	10,655	1,758	2,214	1,097	2,701	475	1,447	744	981	901	1,137	873	599	27,367	1,576
India	34,288	30,426	19,314	2,476	4,494	2,162	5,231	1,005	2,743	1,111	1,811	2,423	1,880	641	950	20,607	2,205
Taiwan	31,294	28,567	17,155	2,030	3,541	1,367	4,745	692	2,464	1,070	1,672	1,474	1,794	1,399	866	20,535	2,073
Singapore	31,218	29,149	19,408	1,812	4,285	930	5,247	862	2,881	862	1,914	1,335	2,024	860	931	22,721	2,126
Hong Kong	30,783	28,682	22,553	4,046	5,741	4,868	7,412	1,445	2,755	1,291	1,801	1,683	1,844	1,569	955	13,780	2,045
Australia	25,990	23,107	29,854	1,528	6,854	924	9,029	600	4,463	571	2,828	1,182	2,711	1,157	1,282	17,145	2,687
Italy	23,839	21,382	18,083	1,488	3,901	980	4,924	648	2,698	988	1,763	1,644	1,846	603	876	15,032	2,075
United Arab Emirates	19,975	18,412	16,219	2,205	4,222	2,116	4,607	757	2,079	415	1,355	705	1,403	704	735	11,510	1,818
Switzerland	17,896	16,588	10,747	1,562	2,133	2,183	3,237	671	1,506	848	968	1,544	1,014	602	512	9,177	1,377
Chile	15,728	13,910	13,709	1,175	3,200	582	3,482	424	1,778	581	1,194	1,122	1,381	246	719	9,780	1,955
Spain	15,207	13,419	12,800	765	2,544	504	3,320	652	1,864	302	1,293	1,176	1,338	607	696	9,413	1,745
Colombia	14,746	13,715	13,071	1,419	3,442	679	3,296	718	1,483	219	1,038	840	1,256	699	694	9,142	1,862
Saudi Arabia	14,486	11,797	9,802	638	2,292	598	2,369	398	1,296	332	900	1,016	998	679	515	8,135	1,432
Israel	14,405	11,512	13,878	1,779	2,869	1,246	3,849	361	2,005	626	1,399	414	1,385	301	681	6,784	1,690
Thailand	13,299	11,211	12,662	904	2,470	712	3,167	352	1,758	313	1,256	611	1,417	575	738	7,745	1,856
<b>All other countries</b>	<b>257,845</b>	<b>227,836</b>	<b>131,420</b>	<b>26,180</b>	<b>51,517</b>	<b>17,189</b>	<b>42,410</b>	<b>9,102</b>	<b>14,374</b>	<b>7,504</b>	<b>8,012</b>	<b>15,740</b>	<b>6,979</b>	<b>9,054</b>	<b>2,987</b>	<b>143,066</b>	<b>5,141</b>
Africa	26,722	23,392	26,491	3,419	10,464	1,956	6,332	796	2,758	845	1,760	1,388	1,893	669	916	14,319	2,368
APEC	995,088	877,406	195,356	90,065	67,294	44,805	71,156	27,342	23,318	29,884	12,304	45,319	10,401	37,220	4,290	602,771	6,593
ASEAN	86,109	78,181	40,051	6,582	10,357	4,919	12,080	2,808	5,806	2,472	3,663	4,052	3,512	3,565	1,567	53,783	3,066
Asia - South	40,545	35,287	22,334	2,978	5,457	2,758	6,217	1,244	3,107	1,244	2,046	2,956	2,086	943	1,048	23,163	2,373
Asia - Near East	65,883	54,109	36,813	6,048	10,525	4,664	11,470	2,052	4,822	1,619	2,983	2,533	2,888	1,916	1,342	35,278	2,783
CAFTA	32,685	30,137	28,341	4,480	9,224	2,189	7,901	894	3,170	722	2,047	2,569	2,268	1,173	1,143	18,110	2,588
Cent. Am. Common Market	23,491	21,623	21,998	2,460	6,688	1,427	6,041	696	2,524	448	1,624	1,941	1,825	803	988	13,849	2,308
Euro Area	247,303	230,210	71,096	17,625	20,304	7,266	23,515	5,749	9,679	6,274	5,743	11,986	5,386	7,513	2,319	173,798	4,150
Europe	381,656	352,541	102,552	26,687	32,754	14,930	34,944	10,162	13,134	10,937	7,424	29,854	6,692	11,470	2,782	248,501	4,822
European Union	336,726	311,663	94,810	22,837	29,102	10,962	32,192	8,483	12,487	9,376	7,135	26,653	6,474	10,195	2,705	223,157	4,715
LAFTA	358,818	329,417	83,258	48,134	27,982	14,291	25,581	9,832	10,366	9,720	6,169	18,717	5,925	11,275	2,655	217,447	4,580
NATO Allies	621,879	535,959	156,773	39,216	49,492	21,105	56,498	14,900	20,160	17,409	10,931	37,936	9,454	20,003	3,965	385,390	6,273
North America	549,203	466,617	129,794	54,390	38,711	19,396	45,473	13,505	17,562	15,540	9,722	23,614	8,689	19,195	3,741	320,976	5,896
OECD - Europe	1,105,337	977,496	209,764	95,548	73,903	43,659	75,911	28,651	24,622	32,742	12,941	61,436	10,954	38,067	4,484	677,392	6,949
OPEC	51,318	44,595	37,514	5,336	14,038	4,091	10,626	1,751	3,957	1,410	2,438	3,323	2,482	1,599	1,220	27,086	2,753
Pacific Rim Countries	391,117	362,756	96,805	31,524	29,480	22,034	34,273	12,290	12,534	12,600	7,164	18,623	6,257	16,543	2,641	249,141	4,456
South/Central America	161,624	147,639	81,241	18,408	29,699	9,582	25,504	4,672	9,161	4,118	5,300	10,436	5,046	4,830	2,329	95,592	4,202
20 Latin Amer. Republics	400,566	367,797	99,102	53,294	35,604	17,037	30,621	10,978	11,788	10,772	6,855	21,945	6,495	12,938	2,867	240,833	4,872

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5c**  
**Percent Difference Between 2019 and 2020 Exports**  
**to World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Destination	Total Value		Known Value (1)		Number of Identified Exporters	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
<b>All countries</b>	<b>-218,226</b>	<b>-13.3</b>	<b>-198,722</b>	<b>-13.6</b>	<b>-17,667</b>	<b>-6.1</b>
<b>Top 25 countries</b>	<b>-172,537</b>	<b>-12.5</b>	<b>-156,474</b>	<b>-12.7</b>	<b>-14,898</b>	<b>-6.4</b>
Canada	-37,241	-12.7	-32,284	-13.9	-3,926	-4.2
Mexico	-45,089	-17.6	-40,749	-17.3	-5,420	-9.5
China	18,038	16.9	15,906	15.8	-1,871	-5.6
Japan	-10,620	-14.3	-9,978	-14.4	-1,365	-5.3
United Kingdom	-10,648	-15.4	-10,322	-16.3	-3,281	-7.8
Germany	-2,680	-4.5	-2,892	-5.1	-2,438	-7.6
Korea South	-5,574	-9.9	-5,499	-10.6	-940	-4.3
Netherlands	-5,803	-11.4	-5,707	-12.0	-1,138	-5.9
Brazil	-8,258	-19.3	-8,613	-21.3	-1,081	-7.1
Taiwan	-1,075	-3.4	-875	-3.1	-681	-4.0
Belgium	-7,158	-20.6	-6,855	-20.6	-1,006	-9.4
France	-10,415	-27.6	-10,161	-28.8	-1,532	-7.7
India	-7,207	-21.0	-5,894	-19.4	-2,023	-10.5
Singapore	-4,289	-13.7	-4,055	-13.9	-1,702	-8.8
Hong Kong	-6,934	-22.5	-6,315	-22.0	-2,603	-11.5
Australia	-2,609	-10.0	-2,035	-8.8	-1,273	-4.3
Italy	-3,955	-16.6	-3,518	-16.5	-1,313	-7.3
Switzerland	170	0.9	-210	-1.3	-481	-4.5
United Arab Emirates	-5,253	-26.3	-4,993	-27.1	-864	-5.3
Spain	-2,351	-15.5	-2,138	-15.9	-1,377	-10.8
Chile	-3,245	-20.6	-2,835	-20.4	-1,252	-9.1
Malaysia	-896	-6.8	-938	-7.4	-794	-6.3
Colombia	-2,833	-19.2	-2,529	-18.4	-1,486	-11.4
Thailand	-2,022	-15.2	-1,477	-13.2	-769	-6.1
Saudi Arabia	-3,377	-23.3	-2,606	-22.1	-555	-5.7
<b>All other countries</b>	<b>-45,689</b>	<b>-17.7</b>	<b>-42,248</b>	<b>-18.5</b>	<b>-7,954</b>	<b>-6.1</b>
Africa	-4,784	-17.9	-4,616	-19.7	-2,094	-7.9
APEC	-107,686	-10.8	-96,142	-11.0	-11,393	-5.8
ASEAN	-9,734	-11.3	-8,315	-10.6	-3,107	-7.8
Asia - South	-7,578	-18.7	-6,241	-17.7	-2,182	-9.8
Asia - Near East	-19,084	-29.0	-15,211	-28.1	-1,976	-5.4
CAFTA	-5,435	-16.6	-5,098	-16.9	-2,120	-7.5
Cent. Am. Common Market	-3,755	-16.0	-3,512	-16.2	-1,487	-6.8
Euro Area	-35,445	-14.3	-34,321	-14.9	-5,038	-7.1
Europe	-51,261	-13.4	-50,094	-14.2	-6,682	-6.5
European Union	-105,503	-31.3	-98,501	-31.6	-21,065	-22.2
LAFTA	-66,660	-18.6	-61,049	-18.5	-7,351	-8.8
NATO Allies	-83,683	-13.5	-77,348	-14.4	-8,330	-5.3
North America	-82,330	-15.0	-73,034	-15.7	-7,663	-5.9
OECD - Europe	-156,898	-14.2	-143,909	-14.7	-12,193	-5.8
OPEC	-16,760	-32.7	-15,125	-33.9	-6,586	-17.6
Pacific Rim Countries	-16,540	-4.2	-16,042	-4.4	-6,002	-6.2
South/Central America	-32,796	-20.3	-30,849	-20.9	-6,820	-8.4
20 Latin Amer. Republics	-73,923	-18.5	-67,756	-18.4	-8,553	-8.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5d**  
**2020 Imports by Company Employment Size**  
**from World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value	Known Value (1)	Number of Identified Importers	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees			
				Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers
<b>All countries</b>	<b>2,335,991</b>	<b>2,024,454</b>	<b>221,580</b>	<b>182,194</b>	<b>82,806</b>	<b>126,744</b>	<b>88,095</b>	<b>76,640</b>	<b>20,857</b>	<b>69,192</b>	<b>10,683</b>	<b>109,104</b>	<b>9,205</b>	<b>86,919</b>	<b>3,857</b>	<b>1,373,661</b>	<b>6,077</b>		
<b>Top 25 countries</b>	<b>2,081,942</b>	<b>1,799,387</b>	<b>203,589</b>	<b>158,740</b>	<b>73,564</b>	<b>106,081</b>	<b>81,380</b>	<b>65,691</b>	<b>19,854</b>	<b>60,094</b>	<b>10,236</b>	<b>94,934</b>	<b>8,876</b>	<b>75,167</b>	<b>3,748</b>	<b>1,238,681</b>	<b>5,931</b>		
China	434,749	399,328	120,720	46,999	43,355	34,602	47,093	20,649	11,940	16,464	6,176	26,645	5,413	16,914	2,418	237,055	4,325		
Mexico	325,212	292,155	17,074	17,032	5,540	11,128	4,805	11,156	1,540	6,041	1,048	11,945	1,172	8,252	767	226,602	2,202		
Canada	270,313	167,395	18,355	23,539	4,332	5,585	3,984	1,838	2,132	2,038	1,630	3,483	1,964	4,250	1,260	126,662	3,053		
Japan	119,499	114,527	12,699	1,435	2,443	3,084	3,809	2,213	1,520	3,220	1,025	4,860	1,183	5,634	728	94,080	1,991		
Germany	115,069	103,888	23,423	4,274	4,873	4,514	6,865	3,150	2,886	3,389	2,074	4,680	2,361	4,380	1,294	79,502	3,070		
Vietnam	79,619	74,732	13,353	6,818	3,580	4,754	4,305	3,981	1,627	2,541	936	3,031	935	2,614	506	50,993	1,464		
Korea, South	76,057	70,248	15,054	3,204	3,609	5,673	5,340	2,497	1,657	3,011	961	9,207	1,083	2,351	627	44,306	1,777		
Switzerland	74,840	61,854	6,299	5,538	1,214	1,310	1,481	529	637	995	481	2,117	636	2,965	417	48,399	1,433		
Ireland	66,017	59,362	2,227	2,564	469	226	383	94	195	345	150	284	209	315	150	55,533	671		
Taiwan	60,428	55,778	24,502	4,408	5,145	4,907	8,712	3,370	3,339	3,256	2,025	6,569	1,957	2,683	1,035	30,585	2,289		
India	51,204	45,587	20,998	5,525	5,649	5,401	7,361	2,704	2,450	1,372	3,110	1,461	4,735	755	21,342	1,950			
United Kingdom	50,305	42,143	17,675	2,291	4,124	1,994	4,806	1,032	2,010	1,081	1,448	1,719	1,673	5,111	1,016	28,915	2,598		
Italy	49,414	43,187	24,421	5,225	6,047	4,163	8,187	2,747	2,853	3,009	1,762	2,680	1,948	1,966	1,024	23,396	2,600		
Malaysia	44,132	41,065	7,529	1,780	2,307	2,266	2,054	1,061	827	1,048	532	1,707	608	839	380	31,836	1,348		
France	42,938	37,495	12,428	2,449	2,735	2,398	3,652	1,193	1,324	2,808	893	3,388	1,168	1,497	655	23,762	2,001		
Thailand	37,611	34,687	8,724	5,334	1,904	2,138	2,513	1,921	1,008	1,418	637	2,620	749	2,150	426	19,106	1,487		
Singapore	30,825	27,592	3,066	5,141	497	534	597	84	308	1,449	258	210	301	172	212	20,003	893		
Netherlands	27,407	17,477	8,466	1,558	1,888	996	2,086	492	955	506	647	627	801	355	472	12,943	1,617		
Brazil	23,397	19,986	6,916	2,430	1,844	3,009	2,177	781	740	724	400	1,002	449	1,106	265	10,934	1,041		
Belgium	20,810	19,507	4,919	4,491	958	397	1,144	405	517	494	357	511	475	1,486	276	11,723	1,192		
Indonesia	20,215	18,746	6,308	1,946	1,455	2,249	1,985	1,221	723	1,310	450	1,244	482	934	269	9,843	944		
Russia	16,901	15,646	1,818	418	513	1,932	533	456	176	516	79	871	118	648	67	10,804	332		
Spain	15,305	14,006	10,320	1,170	2,418	1,384	3,261	833	1,225	563	696	1,036	818	713	428	8,308	1,474		
Israel	15,247	13,213	3,773	1,288	926	704	920	283	729	380	293	785	283	2,762	183	6,469	788		
Australia	14,428	9,783	4,566	1,356	1,040	733	1,226	808	425	367	311	603	364	336	234	5,580	966		
<b>All other countries</b>	<b>254,049</b>	<b>225,067</b>	<b>56,862</b>	<b>23,454</b>	<b>18,189</b>	<b>20,663</b>	<b>19,859</b>	<b>10,949</b>	<b>6,078</b>	<b>9,098</b>	<b>3,495</b>	<b>14,170</b>	<b>3,597</b>	<b>11,752</b>	<b>1,812</b>	<b>134,980</b>	<b>3,832</b>		
Africa	23,734	20,364	6,981	1,550	2,077	1,972	2,027	661	656	562	409	1,286	477	2,247	298	12,086	1,037		
APEC	1,569,031	1,355,775	167,262	125,133	60,388	83,579	65,944	53,988	16,371	44,644	8,494	75,343	7,433	49,772	3,283	923,316	5,349		
ASEAN	231,318	214,699	29,762	23,113	8,090	12,786	10,092	8,885	3,559	8,321	2,082	9,593	2,122	7,755	1,119	144,244	2,698		
Asia - South	63,722	57,347	25,205	7,558	7,335	6,291	8,920	3,263	2,821	3,341	1,585	3,658	1,627	5,013	821	28,223	2,096		
Asia - Near East	35,826	31,406	6,047	2,949	1,622	2,405	1,621	614	606	998	419	2,129	442	3,026	250	19,285	1,087		
CAFTA	23,735	21,462	5,066	2,290	1,453	2,239	1,584	876	502	837	303	1,522	312	720	185	12,977	727		
Cent. Am. Common Market	18,547	16,816	3,685	1,698	1,023	1,596	1,089	736	358	709	229	1,204	245	560	138	10,313	603		
Euro Area	368,460	323,485	57,756	23,764	15,394	15,835	20,156	10,349	6,950	12,336	4,320	15,003	4,538	12,784	2,166	233,414	4,232		
Europe	577,072	501,937	76,563	36,392	22,156	25,892	27,400	15,268	8,846	16,894	5,389	22,485	5,497	24,408	2,564	360,598	4,711		
European Union	415,473	365,965	62,889	26,492	17,180	17,986	22,092	12,168	7,499	13,249	4,629	16,597	4,811	14,367	2,303	265,105	4,375		
LAFTA	386,418	345,915	28,685	24,735	9,720	19,121	9,095	14,824	2,725	8,855	1,658	15,949	1,756	11,083	1,067	251,349	2,664		
NATO Allies	655,688	501,926	79,912	49,078	22,881	25,969	28,076	14,065	9,454	16,003	5,861	20,943	5,931	23,128	2,781	352,741	4,928		
North America	595,525	459,551	31,542	40,571	9,283	16,713	8,444	12,993	3,437	8,078	2,417	15,428	2,749	12,502	1,643	353,264	3,569		
OECD - Europe	1,385,389	1,157,803	107,832	85,570	32,843	51,794	40,083	35,220	12,225	32,651	7,237	52,812	6,956	47,505	3,176	852,251	5,312		
OPEC	19,029	17,370	2,357	1,078	708	1,108	683	139	227	200	126	1,164	147	692	83	12,989	383		
Pacific Rim Countries	823,847	757,156	145,227	69,311	51,250	55,426	58,039	32,993	14,328	31,023	7,403	52,332	6,473	31,137	2,868	484,934	4,866		
South/Central America	90,944	79,759	18,767	10,487	6,120	10,687	6,218	4,671	1,885	4,056	1,023	5,867	1,067	3,645	611	40,346	1,843		
20 Latin Amer. Republics	411,714	368,296	31,678	27,184	10,833	21,451	10,200	15,737	3,012	9,772	1,804	17,495	1,890	11,837	1,139	264,820	2,800		

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5e**  
**2019 Imports by Company Employment Size**  
**from World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value	Known Value (1)	Number of Identified Importers	Unknown number of employees (2)		1-19 employees		20-49 employees		50-99 employees		100-249 employees		250-499 employees		500+ employees	
				Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers	Known Value (1)	Number of Identified Importers
<b>All countries</b>	<b>2,497,531</b>	<b>2,167,073</b>	<b>224,699</b>	<b>180,766</b>	<b>81,582</b>	<b>131,742</b>	<b>90,799</b>	<b>80,609</b>	<b>21,728</b>	<b>70,531</b>	<b>11,057</b>	<b>105,453</b>	<b>9,540</b>	<b>99,927</b>	<b>3,888</b>	<b>1,498,045</b>	<b>6,105</b>
<b>Top 25 countries</b>	<b>2,214,791</b>	<b>1,917,908</b>	<b>206,588</b>	<b>158,111</b>	<b>72,527</b>	<b>109,449</b>	<b>83,968</b>	<b>69,205</b>	<b>20,649</b>	<b>61,978</b>	<b>10,591</b>	<b>91,087</b>	<b>9,172</b>	<b>87,580</b>	<b>3,753</b>	<b>1,340,496</b>	<b>5,928</b>
China	451,651	418,507	121,915	45,726	42,119	34,747	48,771	21,366	12,468	19,687	6,370	26,492	5,579	18,007	2,406	252,484	4,202
Mexico	357,971	323,364	16,324	15,810	4,782	10,688	4,791	11,401	1,556	6,399	1,021	12,431	1,194	8,350	758	258,286	2,222
Canada	319,428	204,372	18,238	28,470	3,860	5,957	4,098	2,055	2,156	1,977	1,717	3,352	2,061	2,972	1,237	159,589	3,109
Japan	143,566	137,622	13,255	1,998	2,462	3,372	4,118	2,499	1,566	3,644	1,045	5,629	1,257	7,812	722	112,669	2,085
Germany	127,507	114,222	24,562	3,813	4,874	5,018	7,318	4,637	3,098	3,313	2,205	5,151	2,555	4,431	1,306	87,859	3,206
Korea, South	77,470	71,085	14,966	3,290	3,228	5,570	5,447	2,482	1,649	3,765	1,066	6,971	1,159	2,430	631	46,577	1,786
Vietnam	66,630	63,196	11,267	6,158	2,740	4,279	3,711	2,159	1,362	2,593	866	2,351	802	2,920	455	42,734	1,331
United Kingdom	63,219	51,904	19,312	2,697	4,244	2,082	5,533	1,807	2,285	862	1,566	1,888	1,779	7,769	1,083	34,800	2,822
Ireland	61,894	55,717	2,307	2,329	458	200	388	187	208	86	161	109	230	485	169	52,321	693
India	57,694	50,897	21,474	6,517	5,792	5,742	7,597	2,867	2,483	1,743	1,421	3,312	1,470	8,668	737	22,048	1,974
France	57,593	49,746	13,154	2,831	2,918	3,291	3,911	2,308	1,433	2,218	983	1,990	1,161	1,807	695	35,301	2,053
Italy	57,263	50,466	25,725	5,386	6,217	4,772	8,827	2,999	3,055	3,402	1,892	2,903	2,009	2,257	1,090	28,746	2,635
Taiwan	54,253	49,829	24,965	4,253	5,047	4,997	9,066	3,227	3,408	2,625	2,037	6,708	2,043	2,326	1,032	25,693	2,332
Switzerland	44,644	36,184	6,602	1,947	1,174	1,350	1,628	588	697	966	556	1,412	651	835	430	29,088	1,466
Malaysia	40,567	38,154	6,516	1,833	1,342	1,602	1,768	840	694	811	475	1,189	562	722	380	31,156	1,295
Thailand	33,447	30,860	8,208	4,066	1,652	1,919	2,497	1,593	925	1,568	665	2,011	682	2,311	391	17,393	1,396
Brazil	30,844	25,966	6,937	2,506	1,722	3,628	2,247	702	764	981	439	1,002	445	1,154	281	15,993	1,039
Netherlands	29,719	20,477	8,951	1,783	1,843	1,068	2,281	529	1,027	701	737	481	664	501	15,250	1,689	
Singapore	26,398	22,781	3,099	4,734	491	428	597	1,156	335	109	275	174	281	518	209	15,664	911
Russia	22,260	20,558	1,799	968	463	2,483	574	301	178	742	82	1,289	107	1,343	57	13,432	338
Belgium	20,165	18,246	5,215	5,084	956	620	1,291	365	527	308	377	453	521	2,155	300	9,261	1,243
Indonesia	20,147	18,775	6,335	2,307	1,473	2,037	2,052	1,251	687	980	469	1,156	479	1,026	262	10,018	913
Israel	19,508	17,254	3,783	1,273	827	1,035	950	478	383	991	275	617	331	5,173	205	7,687	812
Spain	16,787	15,054	10,947	1,325	2,491	1,741	3,530	929	1,291	1,177	773	831	874	1,004	489	8,048	1,499
Colombia	14,166	12,671	3,015	1,008	987	823	1,009	479	255	331	143	1,186	153	441	100	8,402	368
<b>All other countries</b>	<b>282,740</b>	<b>249,166</b>	<b>58,806</b>	<b>22,655</b>	<b>17,879</b>	<b>22,293</b>	<b>21,065</b>	<b>11,404</b>	<b>6,427</b>	<b>8,553</b>	<b>3,765</b>	<b>14,365</b>	<b>3,790</b>	<b>12,347</b>	<b>1,887</b>	<b>157,549</b>	<b>3,993</b>
Africa	30,213	26,992	7,153	1,643	2,039	2,070	2,181	654	630	573	437	1,191	523	3,192	300	17,668	1,043
APEC	1,662,907	1,440,461	167,613	124,267	58,127	83,230	67,686	53,980	16,872	47,175	8,725	72,591	7,685	53,175	3,245	1,006,044	5,273
ASEAN	206,334	191,962	27,347	20,906	6,901	11,055	9,492	7,412	3,220	6,748	2,021	7,625	2,031	8,544	1,083	129,672	2,599
Asia - South	71,176	63,620	25,837	9,057	7,513	6,763	9,278	3,423	2,863	2,366	1,604	3,980	1,652	9,048	808	28,982	2,119
Asia - Near East	51,943	46,317	6,264	2,987	1,558	3,518	1,734	720	640	1,236	414	2,353	502	5,512	279	29,991	1,137
CAFTA	25,876	23,318	4,974	2,248	1,332	2,392	1,520	957	525	759	320	1,897	347	601	189	14,465	741
Cent. Am. Common Market	20,323	18,321	3,643	1,726	954	1,671	1,058	788	379	630	234	1,587	264	426	155	11,493	599
Euro Area	405,798	355,221	60,676	24,956	15,895	18,622	21,485	13,378	7,361	12,416	4,535	14,105	4,764	14,617	2,271	257,127	4,365
Europe	604,321	523,301	79,779	34,469	22,530	29,166	28,957	19,047	9,401	16,764	5,633	21,285	5,722	27,352	2,666	375,217	4,870
European Union	515,208	448,175	73,292	30,105	19,904	22,700	26,241	16,934	8,884	14,310	5,371	17,452	5,504	24,158	2,601	322,517	4,787
LAFTA	434,457	390,742	28,204	23,441	8,845	19,509	9,339	14,993	2,769	8,976	1,681	16,965	1,805	11,036	1,057	295,822	2,708
NATO Allies	757,898	582,347	82,886	55,785	23,057	29,003	29,632	18,098	9,981	15,794	6,091	19,937	6,187	25,715	2,853	418,014	5,085
North America	677,399	527,736	30,799	44,280	8,173	16,646	8,512	13,455	3,475	8,376	2,499	15,783	2,890	11,322	1,618	417,874	3,632
OECD - Europe	1,514,765	1,268,630	110,628	86,989	32,368	55,485	41,872	39,882	12,830	33,876	7,524	49,510	7,325	52,981	3,243	949,907	5,466
OPEC	45,640	41,652	3,876	1,096	2,408	1,238	1,875	378	408	364	211	1,608	256	2,050	120	32,968	547
Pacific Rim Countries	846,739	783,365	146,575	66,267	49,982	55,179	59,870	34,709	14,863	33,029	7,607	49,741	6,674	34,653	2,828	509,787	4,751
South/Central America	108,861	95,398	19,075	10,563	5,880	11,833	6,527	4,672	1,936	3,785	1,101	6,538	1,112	3,387	639	54,620	1,880
20 Latin Amer. Republics	461,848	415,224	31,213	25,947	9,931	22,028	10,430	15,985	3,081	9,832	1,839	18,888	1,969	11,656	1,130	310,889	2,833

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5f**  
**Percent Difference Between 2019 and 2020 Imports**  
**from World Areas and Selected Countries**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country of Origin	Total Value		Known Value (1)		Number of Identified Importers	
	Net Difference	% Difference	Net Difference	% Difference	Net Difference	% Difference
<b>All countries</b>	<b>-161,541</b>	<b>-6.5</b>	<b>-142,619</b>	<b>-6.6</b>	<b>-3,119</b>	<b>-1.4</b>
<b>Top 25 countries</b>	<b>-132,849</b>	<b>-6.0</b>	<b>-118,521</b>	<b>-6.2</b>	<b>-2,999</b>	<b>-1.5</b>
China	-16,902	-3.7	-19,180	-4.6	-1,195	-1.0
Mexico	-32,759	-9.2	-31,209	-9.7	750	4.6
Canada	-49,114	-15.4	-36,977	-18.1	117	0.6
Japan	-24,066	-16.8	-23,095	-16.8	-556	-4.2
Germany	-12,438	-9.8	-10,334	-9.0	-1,139	-4.6
Vietnam	12,989	19.5	11,537	18.3	2,086	18.5
Korea, South	-1,413	-1.8	-837	-1.2	88	0.6
Switzerland	30,196	67.6	25,670	70.9	-303	-4.6
Ireland	4,122	6.7	3,646	6.5	-80	-3.5
Taiwan	6,175	11.4	5,949	11.9	-463	-1.9
India	-6,489	-11.2	-5,310	-10.4	-476	-2.2
United Kingdom	-12,914	-20.4	-9,762	-18.8	-1,637	-8.5
Italy	-7,850	-13.7	-7,279	-14.4	-1,304	-5.1
Malaysia	3,565	8.8	2,911	7.6	1,013	15.5
France	-14,655	-25.4	-12,251	-24.6	-726	-5.5
Thailand	4,164	12.4	3,827	12.4	516	6.3
Singapore	4,427	16.8	4,811	21.1	-33	-1.1
Netherlands	-2,312	-7.8	-2,999	-14.6	-485	-5.4
Brazil	-7,447	-24.1	-5,980	-23.0	-21	-0.3
Belgium	645	3.2	1,261	6.9	-296	-5.7
Indonesia	68	0.3	-29	-0.2	-27	-0.4
Russia	-5,359	-24.1	-4,912	-23.9	19	1.1
Spain	-1,482	-8.8	-1,048	-7.0	-627	-5.7
Israel	-4,260	-21.8	-4,041	-23.4	-10	-0.3
Australia	3,583	33.0	1,259	14.8	-256	-5.3
<b>All other countries</b>	<b>-28,691</b>	<b>-10.1</b>	<b>-24,098</b>	<b>-9.7</b>	<b>-1,944</b>	<b>-3.3</b>
Africa	-6,480	-21.4	-6,628	-24.6	-172	-2.4
APEC	-93,877	-5.6	-84,687	-5.9	-351	-0.2
ASEAN	24,984	12.1	22,737	11.8	2,415	8.8
Asia - South	-7,454	-10.5	-6,272	-9.9	-632	-2.4
Asia - Near East	-16,117	-31.0	-14,910	-32.2	-217	-3.5
CAFTA	-2,141	-8.3	-1,856	-8.0	92	1.8
Cent. Am. Common Market	-1,776	-8.7	-1,505	-8.2	42	1.2
Euro Area	-37,338	-9.2	-31,736	-8.9	-2,920	-4.8
Europe	-27,249	-4.5	-21,364	-4.1	-3,216	-4.0
European Union	-99,735	-19.4	-82,211	-18.3	-10,403	-14.2
LAFTA	-48,039	-11.1	-44,826	-11.5	481	1.7
NATO Allies	-102,210	-13.5	-80,421	-13.8	-2,974	-3.6
North America	-81,873	-12.1	-68,186	-12.9	743	2.4
OECD - Europe	-129,377	-8.5	-110,827	-8.7	-2,796	-2.5
OPEC	-26,611	-58.3	-24,282	-58.3	-1,519	-39.2
Pacific Rim Countries	-22,892	-2.7	-26,209	-3.3	-1,348	-0.9
South/Central America	-17,917	-16.5	-15,639	-16.4	-308	-1.6
20 Latin Amer. Republics	-50,133	-10.9	-46,929	-11.3	465	1.5

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5g**  
**2020 Exports and Imports for Selected Countries and World Areas by Employment Size**  
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>1,099,669</b>	<b>1,869,384</b>	<b>82,098</b>	<b>47,375</b>	<b>109,429</b>	<b>14,887</b>	<b>29,480</b>	<b>78,601</b>	<b>32,454</b>	<b>24,160</b>	<b>61,503</b>	<b>12,365</b>
Mexico	151,366	277,386	6,963	7,310	11,928	1,173	3,083	6,562	1,391	3,619	9,155	647
Canada	141,287	137,395	8,107	663	717	513	638	1,761	1,097	958	1,100	973
China	91,938	259,015	12,136	1,473	18,173	1,614	969	5,523	2,468	774	5,237	1,651
United Kingdom	43,813	36,139	6,368	1,033	1,071	725	933	653	1,089	490	708	705
Germany	43,150	93,191	7,243	697	1,995	697	359	1,644	1,193	316	2,047	858
Japan	40,467	108,417	4,348	390	568	322	720	1,301	765	761	1,243	426
Netherlands	32,378	13,391	2,382	1,329	882	219	226	252	274	120	269	217
Korea, South	29,355	58,304	3,469	859	1,232	368	501	2,294	702	183	1,064	321
Brazil	22,432	10,870	1,457	2,038	588	143	214	377	160	43	106	88
France	20,407	28,131	3,161	1,507	485	274	196	390	466	250	603	307
Belgium	19,955	17,394	1,228	158	(D)	85	52	92	88	58	310	77
Taiwan	18,744	41,480	4,305	213	2,120	430	81	1,821	688	112	1,493	505
Singapore	17,499	22,952	1,363	484	(D)	92	71	129	128	33	29	88
India	15,236	24,502	3,102	451	1,231	313	214	874	517	220	967	303
Italy	13,723	29,955	4,156	162	2,315	422	200	1,194	710	160	1,255	454
Switzerland	13,006	42,768	1,715	481	764	151	259	694	237	87	290	116
Australia	11,770	5,224	1,585	327	235	165	45	165	194	39	71	125
Hong Kong	9,829	2,196	1,514	235	54	148	192	93	240	132	52	144
Spain	7,719	9,084	1,551	40	365	126	45	267	188	72	287	114
Malaysia	7,335	32,302	1,551	111	576	119	40	179	110	63	326	114
Ireland	5,629	55,681	650	60	253	48	3	28	33	44	13	34
Thailand	5,613	22,089	1,703	181	2,983	116	43	364	186	40	572	122
Israel	4,514	10,657	1,231	199	720	160	196	273	162	35	348	98
Colombia	4,349	4,996	473	48	218	71	52	99	71	207	(D)	33
Turkey	4,244	3,427	869	(D)	285	96	52	317	130	(D)	67	61
Africa	4,660	7,976	739	(D)	140	79	(D)	142	111	(D)	111	47
APEC	542,302	1,034,355	27,943	12,675	41,834	4,159	6,602	22,291	7,461	6,820	21,817	4,103
ASEAN	38,989	132,693	4,425	1,027	6,248	443	246	2,407	677	213	2,188	444
Asia - South	15,556	26,511	3,298	477	1,640	365	237	955	565	227	986	319
Asia - Near East	12,649	17,858	1,663	405	1,076	225	338	393	252	124	367	139
CAFTA	5,861	14,169	1,110	560	1,065	148	128	883	193	86	244	92
Cent. Am. Common Market	3,861	10,667	806	271	894	99	66	520	128	55	191	59
Euro Area	146,820	260,159	13,316	3,985	10,857	1,623	1,111	4,124	2,878	1,109	5,143	1,826
Europe	220,897	381,351	17,890	5,970	13,900	2,446	2,525	6,405	4,382	1,903	6,639	2,526
European Union	156,402	289,950	14,235	4,258	11,549	1,783	1,155	4,596	3,168	1,155	5,463	1,983
LAFTA	187,391	302,284	8,325	9,713	13,528	1,443	3,454	7,517	1,725	3,987	9,924	806
NATO Allies	337,148	395,828	21,009	5,975	12,790	2,602	2,758	7,055	4,886	2,666	7,120	3,083
North America	292,654	414,782	12,907	7,972	12,645	1,632	3,721	8,323	2,444	4,578	10,255	1,550
OECD - Europe	600,702	973,542	29,124	15,748	29,342	4,348	7,621	18,753	7,967	7,498	19,714	4,215
OPEC	7,439	7,795	532	204	316	70	163	25	99	89	19	37
Pacific Rim Countries	232,834	545,908	19,250	4,242	24,679	2,637	2,645	11,824	4,910	2,128	9,953	2,777
South/Central America	44,722	41,329	3,388	2,980	2,792	488	513	2,082	612	503	1,032	305
20 Latin Amer. Republics	195,139	316,781	8,960	10,278	14,695	1,572	3,589	8,423	1,920	4,079	10,176	885

**Table 5g**  
**2020 Exports and Imports for Selected Countries and World Areas by Employment Size**  
Only for Companies that both Imported from and Exported to Listed Countries and World Areas

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>27,938</b>	<b>63,093</b>	<b>7,355</b>	<b>85,247</b>	<b>104,168</b>	<b>6,938</b>	<b>45,634</b>	<b>84,923</b>	<b>3,044</b>	<b>839,835</b>	<b>1,367,668</b>	<b>5,055</b>
Mexico	3,359	5,118	574	16,893	11,162	763	4,317	7,959	569	112,786	225,502	1,846
Canada	2,381	1,732	864	4,012	2,811	1,210	5,627	3,692	874	127,007	125,582	2,576
China	2,133	5,171	1,365	3,483	13,591	1,726	2,219	10,801	996	80,889	200,520	2,316
United Kingdom	445	783	618	11,692	1,278	792	967	4,709	597	28,253	26,936	1,842
Germany	812	2,497	775	1,456	3,704	1,020	1,232	3,821	684	38,279	77,484	2,016
Japan	564	2,556	390	1,134	4,200	568	1,348	5,155	438	35,550	93,395	1,439
Netherlands	147	243	187	1,256	438	255	646	154	197	28,654	11,152	1,033
Korea, South	134	1,666	268	1,403	8,336	361	541	1,732	276	25,733	41,980	1,173
Brazil	76	186	85	612	423	139	153	413	117	19,295	8,777	725
France	101	2,075	259	358	2,655	382	497	999	264	17,499	20,924	1,209
Belgium	27	49	68	237	308	130	205	(D)	84	19,218	11,074	696
Taiwan	143	1,831	435	399	4,964	590	911	1,605	385	16,885	27,646	1,272
Singapore	582	(D)	110	204	122	139	244	118	118	15,881	19,740	688
India	78	998	261	1,429	1,962	365	484	3,957	265	12,360	14,513	1,078
Italy	151	1,823	355	692	1,395	513	373	1,131	334	11,985	20,841	1,368
Switzerland	126	806	110	908	(D)	185	127	(D)	159	11,017	37,008	757
Australia	60	241	123	180	498	164	142	115	118	10,979	3,900	696
Hong Kong	113	24	128	222	(D)	160	599	(D)	112	8,336	1,365	582
Spain	36	152	98	600	691	172	151	468	118	6,774	6,854	735
Malaysia	68	514	99	110	615	158	224	428	140	6,719	29,662	811
Ireland	23	12	30	90	224	64	274	38	51	5,133	55,113	390
Thailand	33	514	114	121	672	170	238	1,174	137	4,956	15,810	858
Israel	58	605	101	221	497	103	71	2,700	78	3,734	5,514	529
Colombia	3	24	18	395	598	34	25	(D)	24	3,621	3,480	222
Turkey	23	166	65	(D)	123	79	13	54	43	3,538	2,416	395
Africa	8	30	39	72	135	60	140	1,160	54	3,683	6,258	349
APEC	9,695	22,305	3,077	29,314	49,438	3,526	16,765	35,937	1,932	460,431	840,732	3,685
ASEAN	740	3,326	387	672	2,717	535	964	4,139	400	35,127	111,669	1,539
Asia - South	88	1,058	280	1,442	1,999	384	489	3,986	275	12,598	15,887	1,110
Asia - Near East	65	610	130	286	674	150	103	2,714	109	11,328	12,022	658
CAFTA	167	490	81	171	654	99	227	435	64	4,522	10,398	433
Cent. Am. Common Market	118	402	58	74	414	63	56	300	42	3,221	7,945	357
Euro Area	1,343	7,425	1,442	4,848	10,577	1,833	3,556	8,717	1,066	130,868	213,316	2,648
Europe	2,159	9,520	1,935	18,161	15,175	2,305	4,822	15,974	1,324	185,357	313,736	2,972
European Union	1,550	7,734	1,548	5,209	11,502	1,921	3,691	9,581	1,116	139,385	239,525	2,716
LAFTA	3,464	5,567	691	(D)	12,635	927	(D)	9,131	683	142,692	243,981	2,050
NATO Allies	4,316	9,994	2,378	21,021	14,423	2,866	9,880	17,270	1,674	290,531	327,176	3,520
North America	5,740	6,850	1,333	20,905	13,974	1,766	9,944	11,651	1,192	239,793	351,085	2,990
OECD - Europe	8,752	21,872	3,135	42,486	42,536	3,612	16,903	37,355	1,991	501,694	803,970	3,856
OPEC	6	4	26	97	167	44	15	14	34	6,865	7,250	222
Pacific Rim Countries	3,868	14,242	2,129	7,257	33,506	2,508	6,441	21,353	1,406	206,253	430,351	2,883
South/Central America	300	996	239	3,208	2,185	349	1,000	1,665	252	36,218	30,579	1,143
20 Latin Amer. Republics	3,641	6,112	753	20,082	13,301	993	5,289	9,587	718	148,181	254,487	2,119

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 5h**  
**2019 Exports and Imports for Selected Countries and World Areas by Employment Size**  
**Only for Companies that both Imported from and Exported to Listed Countries and World Areas**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Unknown no. of Employees (2)			1-19 Employees			20-49 Employees		
				Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>1,282,318</b>	<b>2,022,109</b>	<b>86,307</b>	<b>70,453</b>	<b>118,279</b>	<b>15,002</b>	<b>33,734</b>	<b>84,789</b>	<b>34,984</b>	<b>29,806</b>	<b>68,588</b>	<b>13,171</b>
Mexico	189,575	308,552	6,902	25,051	11,225	1,070	2,898	6,015	1,385	3,787	9,209	679
Canada	168,317	168,413	8,109	891	741	445	577	1,298	1,090	1,091	1,179	942
China	80,512	282,782	13,036	1,916	20,832	1,626	782	6,868	2,733	842	6,019	1,906
Japan	49,547	130,937	4,624	2,374	939	363	876	1,675	883	605	1,390	439
Germany	46,916	103,628	7,967	987	1,507	796	399	2,055	1,372	532	3,472	981
United Kingdom	43,529	46,423	7,203	784	1,292	790	656	910	1,316	1,011	1,333	872
Netherlands	36,667	16,315	2,602	1,353	1,052	225	207	271	316	101	274	218
Korea, South	31,597	60,189	3,701	1,368	925	369	651	2,347	754	788	986	354
Brazil	29,400	16,427	1,505	2,474	581	155	450	725	181	55	66	83
France	28,885	39,398	3,475	256	755	340	280	823	515	405	916	362
Belgium	25,978	15,762	1,301	312	(D)	85	103	126	107	89	225	84
Singapore	21,912	18,790	1,434	577	(D)	124	59	(D)	121	163	(D)	101
Taiwan	20,345	35,682	4,490	382	2,032	403	102	1,525	755	126	1,432	541
India	18,157	32,851	3,477	716	1,671	368	542	1,642	625	330	1,070	343
Italy	15,941	36,047	4,602	155	1,995	486	167	1,317	834	153	1,447	516
Australia	14,199	5,228	1,757	327	98	177	50	153	259	57	303	166
Hong Kong	12,872	1,425	1,917	317	49	201	640	151	353	200	98	190
Switzerland	11,591	31,393	1,872	149	1,139	161	636	736	286	443	375	145
Spain	9,261	9,458	1,787	182	332	131	43	320	229	73	246	151
Israel	7,865	13,669	1,257	1,059	640	129	417	397	173	29	373	109
Malaysia	7,850	31,124	1,482	324	482	101	37	216	114	38	112	103
United Arab Emirates	6,911	1,129	415	230	104	48	273	(D)	76	71	5	35
Thailand	6,479	20,203	1,698	246	2,311	121	64	308	208	42	349	102
Colombia	5,769	8,558	538	93	244	75	47	(D)	97	411	(D)	37
Ireland	5,647	51,577	713	83	161	57	6	6	31	24	11	32
Africa	6,047	11,016	842	48	159	89	145	222	127	21	32	45
APEC	626,052	1,128,030	29,142	34,142	42,846	4,041	6,933	23,187	8,071	7,863	23,234	4,396
ASEAN	45,526	121,321	4,511	1,266	5,388	458	258	2,250	715	328	2,379	441
Asia - South	19,169	34,978	3,692	742	2,041	416	562	1,733	674	348	1,151	369
Asia - Near East	23,089	24,982	1,765	1,339	769	202	736	770	292	103	390	163
CAFTA	7,653	15,385	1,177	448	1,199	151	152	670	221	120	276	110
Cent. Am. Common Market	5,521	11,755	830	240	885	110	88	588	134	79	208	68
Euro Area	175,418	287,382	14,462	3,362	(D)	1,784	1,264	(D)	3,224	1,572	7,037	2,002
Europe	249,984	408,375	19,608	4,607	14,013	2,612	2,764	8,225	4,974	3,305	9,772	2,835
European Union	228,650	363,457	18,675	4,351	12,666	2,422	1,972	6,708	4,535	2,645	9,206	2,722
LAFTA	239,670	346,992	8,398	28,050	12,751	1,364	3,474	7,705	1,809	4,420	9,825	836
NATO Allies	391,605	466,986	22,523	5,188	12,936	2,710	2,561	7,917	5,406	3,842	9,815	3,336
North America	357,892	476,965	12,855	25,942	11,965	1,461	3,474	7,313	2,433	4,879	10,387	1,561
OECD - Europe	713,327	1,090,961	30,818	35,740	28,942	4,360	8,158	20,330	8,731	9,662	23,316	4,570
OPEC	14,732	19,506	748	382	140	88	387	201	146	96	34	57
Pacific Rim Countries	246,084	583,330	20,627	7,700	27,263	2,682	3,227	13,354	5,516	2,871	11,803	3,099
South/Central America	60,451	56,180	3,679	3,512	2,875	526	751	2,420	744	818	917	325
20 Latin Amer. Republics	248,552	362,843	9,097	28,552	14,076	1,498	3,634	8,415	2,034	4,543	10,111	941

**Table 5h**  
**2019 Exports and Imports for Selected Countries and World Areas by Employment Size**  
**Only for Companies that both Imported from and Exported to Listed Countries and World Areas**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Country	50-99 Employees			100-249 Employees			250-499 Employees			500+ Employees		
	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of identified Co that Export and Import	Known Export Value (1)	Known Import Value (1)	Number of Identified Co. that Export and Import
<b>All countries</b>	<b>35,839</b>	<b>64,422</b>	<b>7,634</b>	<b>80,890</b>	<b>100,092</b>	<b>7,247</b>	<b>49,319</b>	<b>95,877</b>	<b>3,131</b>	<b>982,277</b>	<b>1,490,063</b>	<b>5,138</b>
Mexico	3,989	5,350	547	7,927	11,546	785	5,515	8,028	564	140,408	257,180	1,872
Canada	3,337	1,416	892	5,024	2,603	1,260	4,866	2,579	874	152,531	158,598	2,606
China	1,386	6,352	1,505	2,793	13,688	1,853	2,207	12,156	1,036	70,585	216,867	2,377
Japan	1,841	3,003	417	1,756	4,929	587	1,524	7,418	422	40,571	111,581	1,513
Germany	764	2,378	859	1,559	4,231	1,152	1,367	3,853	688	41,308	86,132	2,119
United Kingdom	956	593	692	3,478	1,323	900	1,177	7,428	638	35,468	33,544	1,995
Netherlands	430	518	206	1,349	273	318	537	467	223	32,691	13,460	1,096
Korea, South	286	2,593	304	1,362	6,212	398	700	1,889	293	26,443	45,237	1,229
Brazil	144	525	107	1,200	354	143	150	580	111	24,927	13,596	725
France	226	1,801	294	642	1,324	403	675	1,223	288	26,399	32,556	1,273
Belgium	197	121	69	391	337	156	274	(D)	85	24,612	8,393	715
Singapore	362	44	117	544	104	139	414	439	121	19,793	15,519	711
Taiwan	199	1,431	460	705	4,987	613	946	1,509	392	17,885	22,765	1,326
India	319	676	284	825	1,638	412	214	7,880	286	15,210	18,273	1,159
Italy	431	2,378	407	747	1,578	559	293	1,540	367	13,994	25,793	1,433
Australia	56	235	127	304	120	171	399	109	117	13,005	4,210	740
Hong Kong	244	58	159	365	43	212	1,051	473	155	10,055	551	647
Switzerland	635	833	148	911	1,203	192	200	628	139	8,617	26,478	801
Spain	53	370	140	533	422	204	113	777	139	8,262	6,990	793
Israel	410	856	86	113	(D)	115	63	(D)	83	5,774	6,128	562
Malaysia	40	349	95	105	430	146	281	382	144	7,025	29,153	779
United Arab Emirates	57	8	22	45	43	33	76	(D)	21	6,159	812	180
Thailand	63	395	121	109	808	184	165	1,264	146	5,792	14,767	816
Colombia	45	35	27	570	758	42	51	99	35	4,552	7,057	225
Ireland	31	17	33	87	47	77	74	46	63	5,342	51,289	420
Africa	29	64	58	86	105	80	94	906	55	5,624	9,527	388
APEC	12,226	23,353	3,227	22,380	47,371	3,744	18,630	39,637	1,958	523,878	928,403	3,705
ASEAN	692	2,371	418	1,027	2,558	541	1,350	4,801	426	40,605	101,575	1,512
Asia - South	323	731	299	839	1,725	437	220	7,995	302	16,135	19,603	1,195
Asia - Near East	471	868	117	275	(D)	169	147	(D)	105	20,017	16,681	717
CAFTA	148	450	78	283	975	122	155	269	63	6,346	11,547	432
Cent. Am. Common Market	110	360	51	112	851	76	57	120	45	4,835	8,743	346
Euro Area	2,168	8,014	1,568	5,433	9,403	2,019	3,573	10,659	1,109	158,046	236,230	2,756
Europe	3,984	9,911	2,105	10,698	13,479	2,554	5,222	20,243	1,387	219,403	332,733	3,141
European Union	3,280	8,986	2,032	9,196	11,496	2,481	4,946	18,957	1,372	202,260	295,437	3,111
LAFTA	4,312	6,104	687	(D)	13,183	955	5,774	9,097	668	(D)	288,327	2,079
NATO Allies	6,573	10,089	2,564	14,554	13,229	3,122	9,589	20,949	1,734	349,298	392,051	3,651
North America	7,325	6,766	1,331	12,951	14,149	1,851	10,382	10,607	1,196	292,938	415,777	3,022
OECD - Europe	14,028	23,749	3,298	27,915	38,937	3,875	18,322	44,881	2,041	599,503	910,806	3,943
OPEC	76	61	42	(D)	136	62	83	199	34	(D)	18,736	319
Pacific Rim Countries	4,616	15,020	2,312	8,109	30,997	2,677	7,869	25,465	1,438	211,693	459,427	2,903
South/Central America	506	1,287	274	4,776	2,666	369	705	1,401	252	49,385	44,615	1,189
20 Latin Amer. Republics	4,493	6,631	745	12,529	14,175	1,038	6,112	9,370	699	188,688	300,064	2,142

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6a**  
**2020 Exports by State of the Origin of Movement, Number of Exporting Companies,**  
**and Value for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
<b>United States</b>	<b>1,424,935</b>	<b>100.0</b>	<b>1,265,900</b>	<b>100.0</b>	<b>271,705</b>	<b>100.0</b>	<b>413,288</b>	<b>32.6</b>	<b>264,366</b>	<b>97.3</b>
Alabama	17,153	1.2	16,524	1.3	4,105	1.5	2,431	14.7	3,277	79.8
Alaska	4,610	0.3	4,273	0.3	705	0.3	1,703	39.9	498	70.6
Arizona	19,756	1.4	18,089	1.4	7,265	2.7	4,575	25.3	6,251	86.0
Arkansas	5,196	0.4	4,753	0.4	2,168	0.8	934	19.6	1,676	77.3
California	155,886	10.9	146,196	11.5	63,416	23.3	58,299	39.9	60,154	94.9
Colorado	8,169	0.6	7,792	0.6	5,481	2.0	2,303	29.6	4,795	87.5
Connecticut	13,828	1.0	12,957	1.0	5,265	1.9	5,816	44.9	4,621	87.8
Delaware	3,909	0.3	3,377	0.3	2,174	0.8	662	19.6	1,905	87.6
Florida	45,727	3.2	41,678	3.3	54,553	20.1	23,779	57.1	51,548	94.5
Georgia	38,846	2.7	36,314	2.9	14,048	5.2	11,500	31.7	12,288	87.5
Hawaii	320	0.0	265	0.0	647	0.2	163	61.5	562	86.9
Idaho	3,407	0.2	3,225	0.3	1,635	0.6	1,230	38.1	1,400	85.6
Illinois	53,325	3.7	49,712	3.9	21,836	8.0	12,222	24.6	19,445	89.1
Indiana	35,340	2.5	33,414	2.6	8,194	3.0	4,630	13.9	6,880	84.0
Iowa	12,639	0.9	11,686	0.9	3,140	1.2	2,222	19.0	2,558	81.5
Kansas	10,408	0.7	9,562	0.8	3,302	1.2	2,079	21.7	2,721	82.4
Kentucky	24,530	1.7	23,306	1.8	4,542	1.7	3,247	13.9	3,578	78.8
Louisiana	58,368	4.1	51,847	4.1	3,479	1.3	16,861	32.5	2,913	83.7
Maine	2,339	0.2	2,072	0.2	1,607	0.6	1,084	52.3	1,356	84.4
Maryland	12,686	0.9	10,926	0.9	6,352	2.3	5,168	47.3	5,586	87.9
Massachusetts	24,893	1.7	23,592	1.9	9,521	3.5	7,970	33.8	8,376	88.0
Michigan	44,367	3.1	41,642	3.3	13,861	5.1	9,776	23.5	12,241	88.3
Minnesota	20,077	1.4	19,003	1.5	7,979	2.9	4,602	24.2	6,875	86.2
Mississippi	10,292	0.7	9,673	0.8	1,950	0.7	1,790	18.5	1,457	74.7
Missouri	12,789	0.9	12,110	1.0	5,989	2.2	3,424	28.3	5,066	84.6
Montana	1,437	0.1	1,209	0.1	1,335	0.5	879	72.7	1,164	87.2
Nebraska	6,981	0.5	6,822	0.5	1,850	0.7	1,338	19.6	1,495	80.8
Nevada	10,318	0.7	9,837	0.8	3,247	1.2	2,415	24.6	2,771	85.3
New Hampshire	5,457	0.4	5,287	0.4	2,477	0.9	1,742	33.0	2,126	85.8
New Jersey	38,018	2.7	35,170	2.8	19,430	7.2	13,098	37.2	17,778	91.5
New Mexico	3,688	0.3	3,613	0.3	1,304	0.5	1,939	53.7	1,081	82.9
New York	65,596	4.6	52,796	4.2	31,887	11.7	25,672	48.6	29,695	93.1
North Carolina	28,464	2.0	26,127	2.1	10,514	3.9	5,602	21.4	9,141	86.9
North Dakota	5,171	0.4	4,588	0.4	1,546	0.6	2,373	51.7	1,311	84.8
Ohio	45,066	3.2	41,469	3.3	15,534	5.7	9,393	22.7	13,718	88.3
Oklahoma	5,384	0.4	4,939	0.4	2,996	1.1	1,705	34.5	2,509	83.7
Oregon	24,873	1.7	24,204	1.9	5,550	2.0	4,662	19.3	4,875	87.8
Pennsylvania	37,399	2.6	34,017	2.7	14,889	5.5	10,695	31.4	13,135	88.2
Rhode Island	2,358	0.2	2,194	0.2	1,871	0.7	1,254	57.2	1,626	86.9
South Carolina	30,292	2.1	27,797	2.2	6,246	2.3	2,770	10.0	5,259	84.2
South Dakota	1,379	0.1	1,243	0.1	919	0.3	424	34.1	725	78.9
Tennessee	28,115	2.0	26,004	2.1	7,108	2.6	4,213	16.2	5,830	82.0
Texas	276,369	19.4	250,359	19.8	38,074	14.0	95,411	38.1	35,124	92.3
Utah	17,674	1.2	16,871	1.3	3,537	1.3	11,398	67.6	3,017	85.3
Vermont	2,357	0.2	2,246	0.2	1,017	0.4	475	21.1	879	86.4
Virginia	16,393	1.2	15,496	1.2	6,897	2.5	4,795	30.9	5,864	85.0
Washington	41,140	2.9	37,641	3.0	11,341	4.2	12,259	32.6	10,082	88.9
West Virginia	4,565	0.3	4,232	0.3	1,017	0.4	1,303	30.8	785	77.2
Wisconsin	20,500	1.4	19,081	1.5	8,643	3.2	5,393	28.3	7,392	85.5
Wyoming	1,164	0.1	1,111	0.1	485	0.2	762	68.6	384	79.2
District of Columbia	2,770	0.2	900	0.1	517	0.2	873	97.0	390	75.4
Puerto Rico	16,625	1.2	16,377	1.3	1,129	0.4	(D)	(D)	948	84.0
Virgin Islands	577	0.0	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
Unallocated (3)	45,947	3.2	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6b**  
**2019 Exports by State of the Origin of Movement, Number of Exporting Companies,**  
**and Value for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	Total Value	% of Total Value	Identified Exporters				Small and Medium Sized Exporters (4)			
			Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters	Known Value (1)	% of Known Value (1)	Number of Identified Exporters (2)	% of Number of Identified Exporters
<b>United States</b>	<b>1,643,161</b>	<b>100.0</b>	<b>1,464,623</b>	<b>100.0</b>	<b>289,372</b>	<b>100.0</b>	<b>463,947</b>	<b>31.7</b>	<b>281,421</b>	<b>97.3</b>
Alabama	20,800	1.3	20,080	1.4	4,229	1.5	2,681	13.4	3,374	79.8
Alaska	4,990	0.3	4,727	0.3	786	0.3	2,559	54.1	586	74.6
Arizona	24,669	1.5	23,295	1.6	7,898	2.7	5,618	24.1	6,857	86.8
Arkansas	6,232	0.4	5,868	0.4	2,277	0.8	1,116	19.0	1,741	76.5
California	174,026	10.6	162,459	11.1	69,287	23.9	66,809	41.1	65,918	95.1
Colorado	8,097	0.5	7,689	0.5	5,963	2.1	2,077	27.0	5,199	87.2
Connecticut	16,243	1.0	15,400	1.1	5,683	2.0	7,138	46.4	4,996	87.9
Delaware	4,407	0.3	4,020	0.3	2,335	0.8	916	22.8	2,044	87.5
Florida	55,995	3.4	51,774	3.5	58,044	20.1	29,376	56.7	54,918	94.6
Georgia	41,252	2.5	38,588	2.6	15,205	5.3	10,669	27.6	13,318	87.6
Hawaii	454	0.0	334	0.0	751	0.3	178	53.3	643	85.6
Idaho	3,434	0.2	3,182	0.2	1,719	0.6	945	29.7	1,455	84.6
Illinois	59,724	3.6	55,208	3.8	23,281	8.0	13,488	24.4	20,745	89.1
Indiana	39,283	2.4	36,955	2.5	8,647	3.0	5,136	13.9	7,265	84.0
Iowa	13,221	0.8	12,262	0.8	3,343	1.2	2,185	17.8	2,729	81.6
Kansas	11,659	0.7	10,509	0.7	3,391	1.2	2,304	21.9	2,781	82.0
Kentucky	32,991	2.0	31,765	2.2	4,743	1.6	3,653	11.5	3,728	78.6
Louisiana	63,700	3.9	56,465	3.9	3,827	1.3	18,106	32.1	3,248	84.9
Maine	2,724	0.2	2,435	0.2	1,863	0.6	1,270	52.1	1,553	83.4
Maryland	13,055	0.8	11,373	0.8	6,540	2.3	3,731	32.8	5,698	87.1
Massachusetts	26,130	1.6	24,898	1.7	10,152	3.5	9,449	37.9	8,940	88.1
Michigan	55,802	3.4	52,492	3.6	14,919	5.2	10,264	19.6	13,199	88.5
Minnesota	22,188	1.4	20,942	1.4	8,559	3.0	5,020	24.0	7,338	85.7
Mississippi	11,859	0.7	11,322	0.8	2,070	0.7	1,757	15.5	1,555	75.1
Missouri	13,406	0.8	12,741	0.9	6,182	2.1	3,467	27.2	5,212	84.3
Montana	1,685	0.1	1,487	0.1	1,445	0.5	1,038	69.8	1,253	86.7
Nebraska	7,453	0.5	7,259	0.5	1,954	0.7	1,336	18.4	1,573	80.5
Nevada	8,976	0.5	7,839	0.5	3,516	1.2	1,887	24.1	3,009	85.6
New Hampshire	5,829	0.4	5,641	0.4	2,571	0.9	1,764	31.3	2,193	85.3
New Jersey	35,675	2.2	32,512	2.2	20,751	7.2	13,893	42.7	19,003	91.6
New Mexico	4,679	0.3	4,626	0.3	1,459	0.5	2,202	47.6	1,214	83.2
New York	75,653	4.6	62,759	4.3	35,903	12.4	35,557	56.7	33,477	93.2
North Carolina	34,336	2.1	30,915	2.1	11,090	3.8	6,204	20.1	9,624	86.8
North Dakota	6,977	0.4	6,307	0.4	1,781	0.6	3,318	52.6	1,513	85.0
Ohio	53,229	3.2	49,309	3.4	16,513	5.7	11,049	22.4	14,556	88.1
Oklahoma	6,143	0.4	5,634	0.4	3,185	1.1	1,792	31.8	2,648	83.1
Oregon	23,599	1.4	22,834	1.6	5,896	2.0	4,920	21.5	5,194	88.1
Pennsylvania	42,722	2.6	39,244	2.7	15,636	5.4	12,613	32.1	13,796	88.2
Rhode Island	2,675	0.2	2,439	0.2	1,994	0.7	1,326	54.4	1,747	87.6
South Carolina	41,462	2.5	37,933	2.6	6,559	2.3	3,012	7.9	5,491	83.7
South Dakota	1,357	0.1	1,234	0.1	894	0.3	432	35.0	679	76.0
Tennessee	31,076	1.9	29,172	2.0	7,415	2.6	4,380	15.0	6,116	82.5
Texas	328,864	20.0	300,593	20.5	40,697	14.1	105,611	35.1	37,605	92.4
Utah	17,339	1.1	16,578	1.1	3,714	1.3	11,142	67.2	3,134	84.4
Vermont	3,021	0.2	2,893	0.2	1,125	0.4	532	18.4	964	85.7
Virginia	17,843	1.1	16,904	1.2	7,246	2.5	4,432	26.2	6,163	85.1
Washington	60,310	3.7	55,293	3.8	12,226	4.2	14,282	25.8	10,904	89.2
West Virginia	5,937	0.4	5,419	0.4	1,068	0.4	1,558	28.8	826	77.3
Wisconsin	21,668	1.3	20,022	1.4	9,018	3.1	5,731	28.6	7,722	85.6
Wyoming	1,367	0.1	1,306	0.1	486	0.2	878	67.2	382	78.6
District of Columbia	3,690	0.2	939	0.1	598	0.2	876	93.4	435	72.7
Puerto Rico	20,371	1.2	20,155	1.4	1,308	0.5	(D)	(D)	1,090	83.3
Virgin Islands	624	0.0	(D)	(D)	86	0.0	(D)	(D)	(D)	(D)
Unallocated (3)	52,259	3.2	(D)	(D)	4	0.0	(D)	(D)	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to total because companies may export from more than one state.

(3) Includes transactions not reported by state and low-value estimates.

(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6c**  
**Percent Difference Between 2019 and 2020 Export**  
**Results for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

(D) - Represents suppressed to avoid disclosure.

State of the Origin of Movement	% Difference 2019-2020				
	Total Value	Identified Exporters		Small and Medium Exporters (3)	
		Known Value (1)	Number of Identified Exporters	Known Value (1)	Number of Identified Exporters
<b>United States</b>	<b>-13.3</b>	<b>-13.6</b>	<b>-6.1</b>	<b>-10.9</b>	<b>-6.1</b>
Alabama	-17.5	-17.7	-2.9	-9.3	-2.9
Alaska	-7.6	-9.6	-10.3	-33.5	-15
Arizona	-19.9	-22.3	-8	-18.6	-8.8
Arkansas	-16.6	-19	-4.8	-16.3	-3.7
California	-10.4	-10	-8.5	-12.7	-8.7
Colorado	0.9	1.3	-8.1	10.8	-7.8
Connecticut	-14.9	-15.9	-7.4	-18.5	-7.5
Delaware	-11.3	-16	-6.9	-27.7	-6.8
Florida	-18.3	-19.5	-6	-19.1	-6.1
Georgia	-5.8	-5.9	-7.6	7.8	-7.7
Hawaii	-29.5	-20.7	-13.8	-8.5	-12.6
Idaho	-0.8	1.3	-4.9	30.1	-3.8
Illinois	-10.7	-10	-6.2	-9.4	-6.3
Indiana	-10	-9.6	-5.2	-9.9	-5.3
Iowa	-4.4	-4.7	-6.1	1.7	-6.3
Kansas	-10.7	-9	-2.6	-9.8	-2.2
Kentucky	-25.6	-26.6	-4.2	-11.1	-4
Louisiana	-8.4	-8.2	-9.1	-6.9	-10.3
Maine	-14.1	-14.9	-13.7	-14.6	-12.7
Maryland	-2.8	-3.9	-2.9	38.5	-2
Massachusetts	-4.7	-5.2	-6.2	-15.7	-6.3
Michigan	-20.5	-20.7	-7.1	-4.8	-7.3
Minnesota	-9.5	-9.3	-6.8	-8.3	-6.3
Mississippi	-13.2	-14.6	-5.8	1.9	-6.3
Missouri	-4.6	-5	-3.1	-1.2	-2.8
Montana	-14.7	-18.7	-7.6	-15.3	-7.1
Nebraska	-6.3	-6	-5.3	0.2	-5
Nevada	15	25.5	-7.7	28	-7.9
New Hampshire	-6.4	-6.3	-3.7	-1.2	-3.1
New Jersey	6.6	8.2	-6.4	-5.7	-6.4
New Mexico	-21.2	-21.9	-10.6	-11.9	-11
New York	-13.3	-15.9	-11.2	-27.8	-11.3
North Carolina	-17.1	-15.5	-5.2	-9.7	-5
North Dakota	-25.9	-27.3	-13.2	-28.5	-13.4
Ohio	-15.3	-15.9	-5.9	-15	-5.8
Oklahoma	-12.3	-12.3	-5.9	-4.9	-5.2
Oregon	5.4	6	-5.9	-5.2	-6.1
Pennsylvania	-12.5	-13.3	-4.8	-15.2	-4.8
Rhode Island	-11.9	-10	-6.2	-5.4	-6.9
South Carolina	-26.9	-26.7	-4.8	-8.1	-4.2
South Dakota	1.6	0.7	2.8	-1.9	6.8
Tennessee	-9.5	-10.9	-4.1	-3.8	-4.7
Texas	-16	-16.7	-6.4	-9.7	-6.6
Utah	1.9	1.8	-4.8	2.3	-3.7
Vermont	-22	-22.4	-9.6	-10.7	-8.8
Virginia	-8.1	-8.3	-4.8	8.2	-4.9
Washington	-31.8	-31.9	-7.2	-14.2	-7.5
West Virginia	-23.1	-21.9	-4.8	-16.4	-5
Wisconsin	-5.4	-4.7	-4.2	-5.9	-4.3
Wyoming	-14.8	-15	-0.2	-13.2	0.5
District of Columbia	-24.9	-4.1	-13.5	-0.4	-10.3
Puerto Rico	-18.4	-18.7	-13.7	(D)	-13
Virgin Islands	-7.6	(D)	(D)	(D)	(D)
Unallocated (2)	0.7	(D)	(D)	(D)	(D)

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes transactions not reported by state and low-value estimates.

(3) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020 or 2019.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6d**  
**2020 Imports by State of Destination, Number of Importing Companies,**  
**Value, and Percent Difference Between 2019 and 2020 Imports**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers	% Difference 2019-2020		
							Total Value	Known Value	Number of Identified Importers
<b>United States</b>	<b>2,335,991</b>	<b>100</b>	<b>2,024,454</b>	<b>100</b>	<b>221,580</b>	<b>100</b>	<b>-6.5</b>	<b>-6.6</b>	<b>-1.4</b>
Alabama	25,503	1.1	22,480	1.1	4,032	1.8	-10.3	-11.3	3.0
Alaska	2,371	0.1	2,171	0.1	805	0.4	3.6	7.8	-5.6
Arizona	25,647	1.1	21,018	1.0	5,869	2.6	-3.4	-2.2	-1.1
Arkansas	8,634	0.4	7,814	0.4	2,011	0.9	-10.3	-8.8	-0.6
California	395,879	16.9	359,449	17.8	70,979	32.0	-3.0	-4.3	-0.5
Colorado	12,023	0.5	10,547	0.5	6,036	2.7	-8.3	-6.7	-3.6
Connecticut	17,965	0.8	13,437	0.7	4,145	1.9	-10.5	-9.8	-3.4
Delaware	9,111	0.4	8,389	0.4	1,815	0.8	-4.2	0.8	4.7
Florida	76,803	3.3	65,625	3.2	29,794	13.4	-6.0	-4.4	0.7
Georgia	98,876	4.2	90,760	4.5	14,920	6.7	-3.1	-2.0	3.7
Hawaii	1,912	0.1	1,609	0.1	2,122	1.0	-49.5	-52.0	-13.8
Idaho	5,497	0.2	4,466	0.2	1,693	0.8	7.3	1.0	1.0
Illinois	155,892	6.7	132,090	6.5	21,495	9.7	-4.8	-4.1	1.6
Indiana	63,965	2.7	55,555	2.7	6,656	3.0	-0.9	0.6	-1.0
Iowa	8,963	0.4	7,394	0.4	2,802	1.3	-10.8	-10.8	-1.0
Kansas	10,467	0.4	8,296	0.4	2,801	1.3	-14.0	-13.9	-3.5
Kentucky	54,921	2.4	43,999	2.2	4,262	1.9	-3.4	-3.9	-4.5
Louisiana	20,719	0.9	18,536	0.9	3,899	1.8	-29.5	-30.5	-1.7
Maine	4,746	0.2	3,318	0.2	1,538	0.7	2.4	6.6	-1.2
Maryland	30,643	1.3	27,448	1.4	6,646	3.0	-13.7	-14.8	3.0
Massachusetts	35,029	1.5	28,295	1.4	9,037	4.1	-4.0	-4.5	-2.7
Michigan	115,890	5.0	102,271	5.1	10,296	4.6	-18.6	-19.5	0.2
Minnesota	28,147	1.2	22,027	1.1	6,736	3.0	-5.9	-0.3	-2.1
Mississippi	15,766	0.7	14,861	0.7	2,054	0.9	-7.2	-7.0	1.3
Missouri	18,741	0.8	16,264	0.8	6,053	2.7	-8.7	-8.1	0.0
Montana	3,955	0.2	2,487	0.1	1,164	0.5	-15.0	-24.9	-1.3
Nebraska	3,728	0.2	2,991	0.1	2,012	0.9	-12.6	-14.0	3.3
Nevada	12,889	0.6	11,704	0.6	4,257	1.9	17.6	21.4	-6.0
New Hampshire	6,935	0.3	5,716	0.3	1,927	0.9	-34.1	-38.8	-3.2
New Jersey	114,905	4.9	105,132	5.2	20,961	9.5	-9.0	-7.4	-0.5
New Mexico	4,584	0.2	3,898	0.2	1,380	0.6	3.0	3.4	0.0
New York	153,802	6.6	123,673	6.1	36,242	16.4	15.8	16.7	-1.9
North Carolina	61,115	2.6	52,080	2.6	9,746	4.4	2.7	0.1	-0.7
North Dakota	2,841	0.1	1,758	0.1	1,101	0.5	-17.0	-11.0	-1.2
Ohio	65,470	2.8	56,501	2.8	11,783	5.3	-5.1	-3.7	1.7
Oklahoma	10,816	0.5	8,809	0.4	2,602	1.2	-8.6	-7.7	-0.4
Oregon	17,295	0.7	14,385	0.7	5,817	2.6	-7.3	-9.0	-3.6
Pennsylvania	84,679	3.6	74,787	3.7	11,896	5.4	-5.8	-3.9	-0.6
Rhode Island	8,807	0.4	8,328	0.4	1,507	0.7	-24.0	-24.9	0.5
South Carolina	40,089	1.7	34,868	1.7	6,685	3.0	-5.2	-4.8	-0.3
South Dakota	1,261	0.1	946	0.0	895	0.4	9.8	11.2	-2.9
Tennessee	83,628	3.6	78,389	3.9	7,399	3.3	-4.1	-4.5	0.3
Texas	247,932	10.6	223,952	11.1	29,819	13.5	-15.9	-16.3	1.0
Utah	15,495	0.7	12,952	0.6	4,828	2.2	1.5	1.1	1.1
Vermont	2,631	0.1	1,626	0.1	1,100	0.5	-32.9	-41.1	2.4
Virginia	28,930	1.2	25,318	1.3	7,505	3.4	-3.6	-5.2	2.6
Washington	48,813	2.1	38,327	1.9	11,362	5.1	-7.6	-8.0	-1.2
West Virginia	2,912	0.1	2,450	0.1	906	0.4	-17.1	-15.3	-9.1
Wisconsin	26,776	1.1	22,862	1.1	6,227	2.8	-5.9	-5.1	-1.8
Wyoming	1,090	0.0	722	0.0	784	0.4	-26.1	-11.8	0.9
District of Columbia	540	0.0	422	0.0	894	0.4	-20.5	-22.4	-11.5
Puerto Rico	21,306	0.9	20,420	1.0	3,513	1.6	-12.1	-12.6	2.6
Virgin Islands	876	0.0	775	0.0	142	0.1	-6.6	-12.1	-17.0
Unallocated (3)	17,783	0.8	53	0.0	486	0.2	-7.1	87.9	-10.7

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 6e**  
**2019 Imports by State of Destination,**  
**Number of Importing Companies, and Value**

Value in millions of dollars. Details may not equal totals due to rounding.

(D) - Represents suppressed to avoid disclosure.

State of Destination	Total Value	% of Total Value	Known Value (1)	% of Known Value	Number of Identified Importers (2)	% of Number of Identified Importers
<b>United States</b>	<b>2,497,531</b>	<b>100.0</b>	<b>2,167,073</b>	<b>100.0</b>	<b>224,699</b>	<b>100.0</b>
Alabama	28,428	1.1	25,355	1.2	3,914	1.7
Alaska	2,289	0.1	2,015	0.1	853	0.4
Arizona	26,553	1.1	21,487	1.0	5,935	2.6
Arkansas	9,630	0.4	8,566	0.4	2,023	0.9
California	408,281	16.3	375,417	17.3	71,311	31.7
Colorado	13,114	0.5	11,302	0.5	6,263	2.8
Connecticut	20,073	0.8	14,905	0.7	4,292	1.9
Delaware	9,514	0.4	8,323	0.4	1,734	0.8
Florida	81,718	3.3	68,623	3.2	29,577	13.2
Georgia	102,077	4.1	92,586	4.3	14,393	6.4
Hawaii	3,783	0.2	3,353	0.2	2,462	1.1
Idaho	5,126	0.2	4,421	0.2	1,676	0.7
Illinois	163,762	6.6	137,673	6.4	21,154	9.4
Indiana	64,574	2.6	55,237	2.5	6,725	3.0
Iowa	10,050	0.4	8,286	0.4	2,829	1.3
Kansas	12,164	0.5	9,639	0.4	2,903	1.3
Kentucky	56,847	2.3	45,792	2.1	4,463	2.0
Louisiana	29,388	1.2	26,673	1.2	3,967	1.8
Maine	4,635	0.2	3,113	0.1	1,556	0.7
Maryland	35,487	1.4	32,200	1.5	6,455	2.9
Massachusetts	36,490	1.5	29,629	1.4	9,290	4.1
Michigan	142,334	5.7	126,980	5.9	10,277	4.6
Minnesota	29,898	1.2	22,090	1.0	6,881	3.1
Mississippi	16,985	0.7	15,983	0.7	2,027	0.9
Missouri	20,535	0.8	17,707	0.8	6,051	2.7
Montana	4,654	0.2	3,312	0.2	1,179	0.5
Nebraska	4,267	0.2	3,478	0.2	1,948	0.9
Nevada	10,962	0.4	9,640	0.4	4,530	2.0
New Hampshire	10,523	0.4	9,338	0.4	1,991	0.9
New Jersey	126,225	5.1	113,575	5.2	21,060	9.4
New Mexico	4,450	0.2	3,771	0.2	1,380	0.6
New York	132,767	5.3	106,019	4.9	36,942	16.4
North Carolina	59,524	2.4	52,003	2.4	9,811	4.4
North Dakota	3,422	0.1	1,975	0.1	1,114	0.5
Ohio	68,972	2.8	58,642	2.7	11,587	5.2
Oklahoma	11,835	0.5	9,539	0.4	2,613	1.2
Oregon	18,666	0.7	15,813	0.7	6,035	2.7
Pennsylvania	89,937	3.6	77,802	3.6	11,965	5.3
Rhode Island	11,582	0.5	11,094	0.5	1,500	0.7
South Carolina	42,301	1.7	36,621	1.7	6,702	3.0
South Dakota	1,148	0.0	851	0.0	922	0.4
Tennessee	87,187	3.5	82,040	3.8	7,375	3.3
Texas	294,900	11.8	267,654	12.4	29,518	13.1
Utah	15,258	0.6	12,812	0.6	4,774	2.1
Vermont	3,922	0.2	2,761	0.1	1,074	0.5
Virginia	30,022	1.2	26,701	1.2	7,318	3.3
Washington	52,839	2.1	41,660	1.9	11,504	5.1
West Virginia	3,513	0.1	2,893	0.1	997	0.4
Wisconsin	28,440	1.1	24,084	1.1	6,344	2.8
Wyoming	1,475	0.1	818	0.0	777	0.3
District of Columbia	679	0.0	544	0.0	1,010	0.4
Puerto Rico	24,251	1.0	23,370	1.1	3,423	1.5
Virgin Islands	938	0.0	881	0.0	171	0.1
Unallocated (3)	19,138	0.8	28	0.0	544	0.2

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Detail may not sum to total because companies may import to more than one state.

(3) Includes transactions not reported by state and low-value estimates.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7a**  
**2020 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2019-2020	Number of Identified Exporters	% Difference from 2019-2020	Known Value (1)	% Difference from 2019-2020	Number of Identified Exporters	% Difference from 2019-2020
<b>All Industries</b>	<b>1,265,900</b>	<b>-13.6</b>	<b>271,705</b>	<b>-6.1</b>	<b>413,288</b>	<b>-10.9</b>	<b>264,366</b>	<b>-6.2</b>
111 - Crop Production	2,943	1.9	2,336	-3.0	2,819	-0.6	2,320	-2.6
112 - Animal Production and Aquaculture	965	2.5	415	-9.8	(D)	(D)	412	-9.9
113 - Forestry and Logging	107	-17.2	156	-13.3	107	-17.2	156	-13.3
114 - Fishing, Hunting and Trapping	340	-9.5	100	2.0	340	-9.5	100	2.0
115 - Support Activities for Agriculture and Forestry	1,278	-0.5	579	3.2	(D)	(D)	575	3.2
11X - Agriculture, Forestry, Fishing, and Hunting (3)	71	-11.8	76	-17.4	71	-11.8	76	-17.4
211 - Oil and Gas Extraction	14,013	-16.5	139	4.5	(D)	(D)	122	8.9
212 - Mining (except Oil and Gas)	11,052	-26.6	258	-1.2	1,445	-31.4	219	0.9
213 - Support Activities for Mining	5,801	-22.1	451	-10.5	824	-28.2	414	-9.4
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	7	135.8	17	41.7	7	135.8	17	41.7
221 - Utilities	3,300	-2.4	214	0.9	2,027	23.4	155	4.0
22X - Utilities (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
236 - Construction of Buildings	572	-13.3	1,746	-1.7	510	-12.2	1,711	-2.0
237 - Heavy and Civil Engineering Construction	712	-43.6	590	-12.3	456	79.6	528	-14.0
238 - Specialty Trade Contractors	1,840	-2.6	4,145	-9.4	1,183	11.2	4,052	-9.2
23X - Construction (3)	48	23.1	349	-5.4	48	23.1	349	-5.4
311 - Food Manufacturing	52,572	-7.2	3,043	-2.1	8,611	-4.5	2,678	-2.4
312 - Beverage and Tobacco Product Manufacturing	3,778	0.9	1,202	-7.6	668	-11.9	1,150	-8.5
313 - Textile Mills	3,021	-25.6	726	-5.0	1,104	-20.7	698	-4.6
314 - Textile Product Mills	674	-13.8	720	-10.0	424	-22.3	702	-10.7
315 - Apparel Manufacturing	523	-32.8	903	-13.3	454	-29.3	891	-13.6
316 - Leather and Allied Product Manufacturing	365	-23.3	307	-12.8	(D)	(D)	304	(D)
31X - Manufacturing (3)	780	-40.7	1,138	-0.9	(D)	(D)	1,138	(D)
321 - Wood Product Manufacturing	3,952	-6.0	1,355	-11.2	1,955	-4.4	1,286	-11.2
322 - Paper Manufacturing	16,585	-12.6	1,067	-3.4	1,695	-10.0	980	-3.5
323 - Printing and Related Support Activities	1,753	-23.8	1,835	-10.4	774	-18.6	1,779	-10.7
324 - Petroleum and Coal Products Manufacturing	63,492	-31.0	283	-0.4	7,795	-36.8	257	-1.2
325 - Chemical Manufacturing	117,857	0.1	5,197	-1.4	20,563	-7.5	4,942	-1.6
326 - Plastics and Rubber Products Manufacturing	19,794	-11.7	4,578	-2.7	5,354	-12.3	4,332	-2.7
327 - Nonmetallic Mineral Product Manufacturing	7,530	-11.4	1,359	-4.8	1,212	-12.5	1,263	-5.5
32X - Manufacturing (3)	25	17.0	20	-13.0	25	17.0	20	-13.0
331 - Primary Metal Manufacturing	30,912	-14.1	1,536	-3.8	17,236	-7.9	1,424	-3.6
332 - Fabricated Metal Product Manufacturing	19,568	-11.4	11,282	-5.1	9,004	-13.5	11,049	-5.2
333 - Machinery Manufacturing	74,653	-5.4	10,486	-4.2	13,190	-8.8	10,224	-4.1
334 - Computer and Electronic Product Manufacturing	74,116	-27.4	7,014	-3.4	16,579	-16.1	6,838	-3.6
335 - Electrical Equipment, Appliance, and Component Manufacturing	15,800	-12.7	2,621	-2.9	3,593	-13.2	2,537	-3.0
336 - Transportation Equipment Manufacturing	185,201	-22.6	4,249	-3.6	12,208	16.8	3,896	-3.6
337 - Furniture and Related Product Manufacturing	2,296	-14.7	1,339	-4.9	453	-24.9	1,271	-4.9
339 - Miscellaneous Manufacturing	28,414	-14.4	5,543	-6.2	7,178	-24.1	5,421	-6.3
33X - Manufacturing (3)	300	62.0	150	-2.6	300	62.0	150	-2.6
423 - Merchant Wholesalers, Durable Goods	173,494	-9.5	55,359	-5.7	89,144	-14.0	54,739	-5.7
424 - Merchant Wholesalers, Nondurable Goods	135,306	-1.8	23,009	-5.6	79,103	-1.1	22,663	-5.6
425 - Wholesale Electronic Markets and Agents and Brokers	7,878	-21.6	6,519	-6.2	7,037	-23.3	6,509	-6.1
42X - Wholesale Trade (3)	2,628	15.0	2,628	-1.8	2,628	15.0	2,682	-1.8
441 - Motor Vehicle and Parts Dealers	4,480	-8.8	6,864	-9.8	2,602	-19.7	6,753	-10.2
442 - Furniture and Home Furnishings Stores	410	-31.6	1,090	-14.4	120	-13.9	1,057	-14.2
443 - Electronics and Appliance Stores	3,699	-14.0	857	-21.4	(D)	(D)	846	-21.1
444 - Building Material and Garden Equipment and Supplies Dealers	998	2.9	1,661	-5.3	(D)	(D)	1,631	-5.3
445 - Food and Beverage Stores	989	-4.9	936	-9.6	380	-25.3	898	-10.1
446 - Health and Personal Care Stores	2,402	80.2	1,288	-4.2	689	6.3	1,266	-4.2
447 - Gasoline Stations	296	44.0	347	-2.5	147	-0.2	325	-4.1
448 - Clothing and Clothing Accessories Stores	4,606	-32.1	2,483	-8.4	1,074	-24.8	2,392	-8.1
44X - Retail Trade (3)	483	1.3	893	-0.5	483	1.3	893	-0.5
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	222	-34.3	1,259	-5.3	135	-36.2	1,238	-5.5
452 - General Merchandise Stores	1,521	-1.4	314	-1.3	(D)	(D)	294	-1.7
453 - Miscellaneous Store Retailers	5,491	-31.2	3,061	-8.4	2,827	-36.9	3,004	-8.6
454 - Nonstore Retailers	4,201	20.6	9,218	-2.1	2,647	3.1	9,151	-2.1
45X - Retail Trade (3)	(-)	-80.2	6	(-)	(-)	-80.2	6	(-)
481 - Air Transportation	5,525	-35.3	453	-5.2	3,173	-34.1	416	-5.5
482 - Rail Transportation	(D)	(D)	14	-6.7	(D)	(D)	14	-6.7
483 - Water Transportation	436	-39.5	462	-13.5	208	10.3	445	-14.3
484 - Truck Transportation	2,390	-57.0	2,648	-5.4	2,078	-59.8	2,570	-5.5
485 - Transit and Ground Passenger Transportation	86	-33.6	312	-2.5	67	-40.1	292	-2.7
486 - Pipeline Transportation	1,168	1.7	29	20.8	(D)	(D)	22	37.5
487 - Scenic and Sightseeing Transportation	22	-28.8	52	-1.9	(D)	(D)	(D)	(D)
488 - Support Activities for Transportation	17,927	-13.1	4,594	-5.4	16,122	-9.8	4,498	-5.7
48X - Transportation and Warehousing (3)	542	92.3	758	4.6	542	92.3	758	4.6
491 - Postal Service	2	-41.6	12	-29.4	(D)	(D)	(D)	(D)
492 - Couriers and Messengers	2,343	3.3	279	5.7	94	-44.5	274	7.0

**Table 7a**  
**2020 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Exporters				Small and Medium Sized Exporters (2)			
	Known Value (1)	% Difference from 2019-2020	Number of Identified Exporters	% Difference from 2019-2020	Known Value (1)	% Difference from 2019-2020	Number of Identified Exporters	% Difference from 2019-2020
493 - Warehousing and Storage	2,085	-10.6	1,357	4.9	1,951	-11.5	1,308	4.6
511 - Publishing Industries (except Internet)	4,757	-14.9	1,339	-6.2	593	-12.9	1,181	-7.5
512 - Motion Picture and Sound Recording Industries	503	-58.5	475	-17.4	90	-40.5	464	-17.0
515 - Broadcasting (except Internet)	197	-14.9	76	-9.5	5	-32.1	51	-15.0
517 - Telecommunications	1,335	-5.0	701	-5.3	956	-0.9	664	-4.5
518 - Data Processing, Hosting, and Related Services	2,702	56.7	438	-13.4	2,337	80.3	375	-14.2
519 - Other Information Services	1,447	8.5	251	2.9	(D)	(D)	215	3.9
51X - Information (3)	4	-23.6	49	-36.4	4	-23.6	49	-36.4
522 - Credit Intermediation and Related Activities	5,391	171.3	767	-5.9	1,142	-31.6	642	-6.7
523 - Securities, Commodity Contracts, and Other Financial Investments	7,762	-31.6	1,151	-6.9	7,393	-25.0	1,077	-7.6
524 - Insurance Carriers and Related Activities	4,395	-2.6	975	-4.7	172	0.4	822	-2.4
525 - Funds, Trusts, and Other Financial Vehicles	182	-10.9	605	-4.4	(D)	(D)	(D)	(D)
52X - Finance and Insurance (3)	648	5.7	553	-0.2	648	5.7	553	-0.2
531 - Real Estate	2,199	15.1	4,410	-8.6	2,161	16.5	4,354	-8.9
532 - Rental and Leasing Services	1,876	-11.7	1,152	-14.6	1,245	-12.2	1,112	-14.9
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	66	(D)	116	-10.1	(D)	(D)	112	-10.4
53X - Real Estate and Rental and Leasing (3)	7	54.9	54	(-)	7	54.9	54	(-)
541 - Professional, Scientific, and Technical Services	52,164	-2.5	19,191	-6.1	16,261	-1.7	18,669	-6.1
54X - Professional, Scientific, and Technical Services (3)	1	-36.0	18	-21.7	1	-36.0	18	-21.7
551 - Management of Companies and Enterprises	3,281	-1.6	870	1.9	(D)	(D)	(D)	(D)
561 - Administrative and Support Services	5,650	-23.9	4,501	-10.5	2,361	-36.9	4,289	-10.7
562 - Waste Management and Remediation Services	360	-36.4	434	-6.1	239	-42.4	400	-7.4
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
611 - Educational Services	504	56.1	1,028	-10.3	252	24.4	868	-9.6
61X - Educational Services (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
621 - Ambulatory Health Care Services	3,965	-1.8	1,730	-3.1	630	44.6	1,641	-3.8
622 - Hospitals	601	19.5	146	6.6	3	-42.4	28	55.6
623 - Nursing and Residential Care Facilities	68	-35.6	238	-0.8	28	-53.4	186	-1.6
624 - Social Assistance	1,191	11.8	913	-5.8	1,074	17.2	862	-6.7
62X - Health Care and Social Assistance (3)	86	1.3	170	18.1	86	1.3	170	18.1
711 - Performing Arts, Spectator Sports, and Related Industries	737	-10.1	1,106	-18.7	(D)	(D)	1,063	-18.4
712 - Museums, Historical Sites, and Similar Institutions	680	-53.8	257	-24.0	428	-62.7	237	-24.5
713 - Amusement, Gambling, and Recreation Industries	221	-82.1	618	-18.8	131	(D)	590	-18.6
71X - Arts, Entertainment, and Recreation (3)	27	4.5	117	-12.0	27	4.5	117	-12.0
721 - Accommodation	165	-44.2	315	-9.2	72	-37.6	273	-7.1
722 - Food Services and Drinking Places	3,332	-40.3	2,350	-11.7	818	-15.4	2,273	-11.5
72X - Accommodation and Food Services (3)	(D)	(D)	17	-10.5	(D)	(D)	17	-10.5
811 - Repair and Maintenance	2,522	-33.3	4,238	-8.1	1,780	-15.0	4,193	-8.2
812 - Personal and Laundry Services	922	-8.0	1,607	-2.8	697	-7.3	1,587	-2.6
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,100	-12.7	2,450	-9.6	925	-4.5	2,405	-9.6
814 - Private Households	90	-8.9	1,095	-10.4	90	-8.9	1,095	-10.4
81X - Other Services (except Public Administration) (3)	3	64.6	28	21.7	3	64.6	28	21.7
921 - Executive, Legislative, and Other General Government Support	15	-67.1	82	-20.4	2	-51.1	38	-29.6
922 - Justice, Public Order, and Safety Activities	4	185.0	15	15.4	(D)	(D)	12	(D)
923 - Administration of Human Resource Programs	(-)	(D)	4	(-)	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	1	-63.3	12	(-)	1	-69.1	9	(-)
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
926 - Administration of Economic Programs	(D)	(D)	11	-26.7	(D)	(D)	8	-20.0
927 - Space Research and Technology	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	19	-13.1	15	-11.8	(D)	(D)	12	50.0
92X - Public Administration (3)	(D)	(D)	8	-20.0	(D)	(D)	(D)	(D)
XXX - Unclassified (3)	5,929	-11.0	6,663	-14.5	5,577	-9.5	6,624	-14.4

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g. it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7b**  
**2019 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.  
 (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

<b>3-Digit Company NAICS Code and Description</b>	<b>Known Value (1)</b>	<b>Number of Identified Exporters</b>	<b>Known Value for Small and Medium Sized Exporters (1)</b>	<b>Number of Small and Medium Sized Exporters (2)</b>
<b>All Industries</b>	<b>1,464,623</b>	<b>289,372</b>	<b>463,947</b>	<b>281,780</b>
111 - Crop Production	2,888	2,408	2,837	2,383
112 - Animal Production and Aquaculture	942	460	(D)	457
113 - Forestry and Logging	129	180	129	180
114 - Fishing, Hunting and Trapping	376	98	376	98
115 - Support Activities for Agriculture and Forestry	1,284	561	(D)	557
11X - Agriculture, Forestry, Fishing, and Hunting (3)	80	92	80	92
211 - Oil and Gas Extraction	16,787	133	(D)	112
212 - Mining (except Oil and Gas)	15,046	261	2,106	217
213 - Support Activities for Mining	7,444	504	1,148	457
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	3	12	3	12
221 - Utilities	3,379	212	1,643	149
22X - Utilities (3)	(D)	(D)	(D)	(D)
236 - Construction of Buildings	660	1,777	581	1,745
237 - Heavy and Civil Engineering Construction	1,263	673	254	614
238 - Specialty Trade Contractors	1,889	4,575	1,065	4,464
23X - Construction (3)	39	369	39	369
311 - Food Manufacturing	56,665	3,107	9,013	2,743
312 - Beverage and Tobacco Product Manufacturing	3,743	1,301	758	1,257
313 - Textile Mills	4,061	764	1,393	732
314 - Textile Product Mills	782	800	545	786
315 - Apparel Manufacturing	778	1,042	642	1,031
316 - Leather and Allied Product Manufacturing	475	352	(D)	(D)
31X - Manufacturing (3)	1,315	1,148	(D)	(D)
321 - Wood Product Manufacturing	4,206	1,526	2,044	1,448
322 - Paper Manufacturing	18,967	1,104	1,884	1,016
323 - Printing and Related Support Activities	2,301	2,049	951	1,991
324 - Petroleum and Coal Products Manufacturing	92,074	284	12,339	260
325 - Chemical Manufacturing	117,699	5,269	22,237	5,021
326 - Plastics and Rubber Products Manufacturing	22,411	4,704	6,106	4,453
327 - Nonmetallic Mineral Product Manufacturing	8,498	1,428	1,384	1,336
32X - Manufacturing (3)	22	23	22	23
331 - Primary Metal Manufacturing	35,970	1,597	18,706	1,477
332 - Fabricated Metal Product Manufacturing	22,079	11,889	10,410	11,650
333 - Machinery Manufacturing	78,908	10,943	14,466	10,664
334 - Computer and Electronic Product Manufacturing	102,081	7,263	19,771	7,095
335 - Electrical Equipment, Appliance, and Component Manufacturing	18,091	2,699	4,138	2,614
336 - Transportation Equipment Manufacturing	239,320	4,408	10,448	4,042
337 - Furniture and Related Product Manufacturing	2,691	1,408	603	1,337
339 - Miscellaneous Manufacturing	33,196	5,908	9,456	5,784
33X - Manufacturing (3)	185	154	185	154
423 - Merchant Wholesalers, Durable Goods	191,642	58,680	103,601	58,058
424 - Merchant Wholesalers, Nondurable Goods	137,734	24,360	79,972	24,012
425 - Wholesale Electronic Markets and Agents and Brokers	10,054	6,948	9,176	6,935
42X - Wholesale Trade (3)	2,284	2,732	2,284	2,732
441 - Motor Vehicle and Parts Dealers	4,915	7,613	3,241	7,516
442 - Furniture and Home Furnishings Stores	599	1,274	139	1,232
443 - Electronics and Appliance Stores	4,300	1,090	(D)	1,072
444 - Building Material and Garden Equipment and Supplies Dealers	970	1,753	(D)	1,723
445 - Food and Beverage Stores	1,040	1,035	509	999
446 - Health and Personal Care Stores	1,333	1,345	648	1,321
447 - Gasoline Stations	205	356	147	339
448 - Clothing and Clothing Accessories Stores	6,779	2,710	1,429	2,604
44X - Retail Trade (3)	477	897	477	897
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	337	1,330	212	1,310
452 - General Merchandise Stores	1,543	318	(D)	299
453 - Miscellaneous Store Retailers	7,978	3,340	4,482	3,285
454 - Nonstore Retailers	3,482	9,412	2,568	9,346
45X - Retail Trade (3)	(-)	6	(-)	6
481 - Air Transportation	8,534	478	4,814	440
482 - Rail Transportation	(D)	15	(D)	15
483 - Water Transportation	720	534	189	519
484 - Truck Transportation	5,556	2,799	5,171	2,718
485 - Transit and Ground Passenger Transportation	130	320	112	300
486 - Pipeline Transportation	1,149	24	69	16
487 - Scenic and Sightseeing Transportation	31	53	(D)	(D)
488 - Support Activities for Transportation	20,624	4,858	17,878	4,770
48X - Transportation and Warehousing (3)	282	725	282	725
491 - Postal Service	3	17	(D)	(D)
492 - Couriers and Messengers	2,269	264	169	256

**Table 7b**  
**2019 Exports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

		Number of	Known Value for Small and Medium	Number of Small and Medium
493 - Warehousing and Storage	2,333	1,294	2,205	1,250
511 - Publishing Industries (except Internet)	5,592	1,428	681	1,277
512 - Motion Picture and Sound Recording Industries	1,212	575	151	559
515 - Broadcasting (except Internet)	231	84	7	60
517 - Telecommunications	1,405	740	965	695
518 - Data Processing, Hosting, and Related Services	1,724	506	1,296	437
519 - Other Information Services	1,333	244	(D)	207
51X - Information (3)	5	77	5	77
522 - Credit Intermediation and Related Activities	1,987	815	1,671	688
523 - Securities, Commodity Contracts, and Other Financial Investments	11,341	1,236	9,858	1,165
524 - Insurance Carriers and Related Activities	4,512	1,023	171	842
525 - Funds, Trusts, and Other Financial Vehicles	204	633	(D)	(D)
52X - Finance and Insurance (3)	613	554	613	554
531 - Real Estate	1,910	4,824	1,855	4,779
532 - Rental and Leasing Services	2,125	1,349	1,418	1,306
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	(D)	129	(D)	125
53X - Real Estate and Rental and Leasing (3)	5	54	5	54
541 - Professional, Scientific, and Technical Services	53,525	20,432	16,535	19,887
54X - Professional, Scientific, and Technical Services (3)	1	23	1	23
551 - Management of Companies and Enterprises	3,335	854	(D)	(D)
561 - Administrative and Support Services	7,427	5,026	3,744	4,805
562 - Waste Management and Remediation Services	565	462	415	432
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	(D)	(D)
611 - Educational Services	323	1,146	203	960
61X - Educational Services (3)	(D)	4	(D)	4
621 - Ambulatory Health Care Services	4,038	1,785	436	1,705
622 - Hospitals	503	137	4	18
623 - Nursing and Residential Care Facilities	106	240	59	189
624 - Social Assistance	1,066	969	917	924
62X - Health Care and Social Assistance (3)	85	144	85	144
711 - Performing Arts, Spectator Sports, and Related Industries	820	1,361	(D)	1,303
712 - Museums, Historical Sites, and Similar Institutions	1,474	338	1,149	314
713 - Amusement, Gambling, and Recreation Industries	1,235	761	(D)	725
71X - Arts, Entertainment, and Recreation (3)	26	133	26	133
721 - Accommodation	296	347	116	294
722 - Food Services and Drinking Places	5,579	2,660	967	2,569
72X - Accommodation and Food Services (3)	(D)	19	(D)	19
811 - Repair and Maintenance	3,782	4,611	2,094	4,569
812 - Personal and Laundry Services	1,002	1,654	752	1,630
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,260	2,709	969	2,659
814 - Private Households	99	1,222	99	1,222
81X - Other Services (except Public Administration) (3)	2	23	2	23
921 - Executive, Legislative, and Other General Government Support	44	103	4	54
922 - Justice, Public Order, and Safety Activities	1	13	(D)	(D)
923 - Administration of Human Resource Programs	(D)	4	(D)	(D)
924 - Administration of Environmental Quality Programs	2	12	2	9
925 - Administration of Housing Programs, Urban Planning, and Community Development	(D)	(D)	(-)	(-)
926 - Administration of Economic Programs	24	15	(D)	10
927 - Space Research and Technology	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	22	17	1	8
92X - Public Administration (3)	2	10	(D)	(D)
XXX - Unclassified (3)	6,664	7,797	6,159	7,737

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling

errors and other data limitations, see the explanatory notes.

**Table 7c**  
**2020 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Importers				Small and Medium Sized Importers (2)			
	Known Value (1)	% Difference from 2019-2020	Number of Identified Importers	% Difference from 2019-2020	Known Value (1)	% Difference from 2019-2020	Number of Identified Importers	% Difference from 2019-2020
<b>All Industries</b>	<b>2,024,454</b>	<b>-6.6</b>	<b>221,580</b>	<b>-1.4</b>	<b>650,793</b>	<b>-2.7</b>	<b>215,503</b>	<b>-1.4</b>
111 - Crop Production	1,569	-2.8	1,414	-1.2	1,561	0.2	1,401	-1.3
112 - Animal Production and Aquaculture	207	40.0	221	3.8	(D)	(D)	(D)	(D)
113 - Forestry and Logging	(D)	(D)	73	7.4	(D)	(D)	73	7.4
114 - Fishing, Hunting and Trapping	28	117.6	69	7.8	28	117.6	69	7.8
115 - Support Activities for Agriculture and Forestry	570	-11.9	251	-6.0	(D)	(D)	248	-6.1
11X - Agriculture, Forestry, Fishing, and Hunting (3)	34	-12.1	42	(-)	34	-12.1	42	(-)
211 - Oil and Gas Extraction	836	-55.2	59	-13.2	(D)	(D)	50	-9.1
212 - Mining (except Oil and Gas)	4,103	-8.0	146	2.8	138	-27.5	118	7.3
213 - Support Activities for Mining	2,291	-34.2	313	-11.6	708	-7.7	280	-11.4
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	3	143.9	13	44.4	3	143.9	13	44.4
221 - Utilities	1,430	-3.3	183	7.6	592	1.4	125	13.6
22X - Utilities (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
236 - Construction of Buildings	833	5.3	2,068	5.2	692	5.1	2,031	5.3
237 - Heavy and Civil Engineering Construction	1,498	25.1	556	8.4	1,177	46.6	507	10.2
238 - Specialty Trade Contractors	4,805	25.2	3,803	-0.9	3,355	59.8	3,707	-0.9
23X - Construction (3)	97	25.8	212	19.8	97	25.8	212	19.8
311 - Food Manufacturing	27,763	2.5	2,548	-0.2	6,335	-5.9	2,274	-0.4
312 - Beverage and Tobacco Product Manufacturing	4,013	13.2	837	-3.5	709	-1.9	792	-4.3
313 - Textile Mills	1,489	-11.8	514	-6.0	995	-5.1	488	-6.0
314 - Textile Product Mills	2,385	-5.7	598	-6.7	1,162	-38.8	582	-7.2
315 - Apparel Manufacturing	2,329	-25.6	1,036	-13.2	1,739	-25.0	1,022	-13.6
316 - Leather and Allied Product Manufacturing	597	-29.2	311	-8.3	(D)	(D)	308	(D)
31X - Manufacturing (3)	1,333	-53.3	1,308	6.0	(D)	(D)	1,308	(D)
321 - Wood Product Manufacturing	4,238	7.3	728	-13.1	1,707	1.3	672	-14.0
322 - Paper Manufacturing	8,338	-13.0	557	-4.6	1,656	-23.2	478	-5.2
323 - Printing and Related Support Activities	2,070	-22.5	1,069	-0.8	784	-5.1	1,017	-1.1
324 - Petroleum and Coal Products Manufacturing	74,991	-36.8	132	-5.0	5,388	-41.9	111	-7.5
325 - Chemical Manufacturing	99,230	3.4	3,238	2.5	13,025	14.0	2,993	2.4
326 - Plastics and Rubber Products Manufacturing	27,454	-6.8	2,667	-2.0	6,622	-0.6	2,432	-2.2
327 - Nonmetallic Mineral Product Manufacturing	7,325	-8.0	1,162	-1.3	1,589	-11.9	1,071	-1.1
32X - Manufacturing (3)	17	-15.1	16	-11.1	17	-15.1	16	-11.1
331 - Primary Metal Manufacturing	19,112	-18.2	767	-7.1	9,887	-4.2	652	-7.6
332 - Fabricated Metal Product Manufacturing	21,974	-7.7	4,492	-4.9	6,685	-7.5	4,272	-5.0
333 - Machinery Manufacturing	61,679	-3.2	4,932	-1.4	14,765	14.1	4,675	-1.1
334 - Computer and Electronic Product Manufacturing	61,228	-18.9	3,495	-1.7	15,817	-4.1	3,324	-1.9
335 - Electrical Equipment, Appliance, and Component Manufacturing	31,327	-3.0	1,645	-2.0	5,492	-11.6	1,563	-1.8
336 - Transportation Equipment Manufacturing	298,815	-17.5	2,355	-2.3	11,254	-3.9	2,016	-2.1
337 - Furniture and Related Product Manufacturing	8,121	-5.1	1,186	-0.3	1,818	-11.7	1,119	0.1
339 - Miscellaneous Manufacturing	24,841	-15.8	3,678	0.5	7,410	-9.6	3,556	0.5
33X - Manufacturing (3)	837	150.8	136	-2.9	837	150.8	136	-2.9
423 - Merchant Wholesalers, Durable Goods	445,630	-3.3	46,942	-2.6	217,240	-2.5	46,403	-2.6
424 - Merchant Wholesalers, Nondurable Goods	238,416	-6.5	30,960	-1.9	133,380	-3.7	30,625	-1.9
425 - Wholesale Electronic Markets and Agents and Brokers	12,575	7.3	6,240	2.2	12,463	7.0	6,234	2.2
42X - Wholesale Trade (3)	3,087	30.0	3,400	16.8	3,087	30.0	3,400	16.8
441 - Motor Vehicle and Parts Dealers	5,661	4.7	1,832	1.7	2,234	14.3	1,799	1.4
442 - Furniture and Home Furnishings Stores	6,946	-14.3	2,608	-5.6	1,989	3.6	2,551	-5.8
443 - Electronics and Appliance Stores	(D)	(D)	550	-13.0	436	-5.8	540	-12.9
444 - Building Material and Garden Equipment and Supplies Dealers	17,450	18.0	2,210	-5.3	2,480	1.1	2,174	-5.5
445 - Food and Beverage Stores	2,748	-3.1	1,554	1.5	1,002	14.6	1,499	1.6
446 - Health and Personal Care Stores	7,215	9.8	1,695	13.3	1,310	35.0	1,677	13.6
447 - Gasoline Stations	1,559	-42.3	155	36.0	292	(D)	137	37.0
448 - Clothing and Clothing Accessories Stores	36,443	-23.7	3,721	-11.6	3,552	-55.9	3,595	-11.8
44X - Retail Trade (3)	1,999	5.5	1,456	9.6	1,999	5.5	1,456	9.6
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	5,537	-9.0	1,520	-6.9	969	-16.4	1,493	-7.0
452 - General Merchandise Stores	40,959	0.6	543	3.0	(D)	(D)	512	4.1
453 - Miscellaneous Store Retailers	5,195	-34.5	3,086	-10.6	2,261	-37.3	3,051	-10.8
454 - Nonstore Retailers	32,044	13.8	16,344	3.5	16,032	24.3	16,269	3.5
45X - Retail Trade (3)	(-)	(D)	5	(-)	(-)	(D)	5	(-)
481 - Air Transportation	8,295	-28.3	255	0.8	2,164	61.8	218	0.9
482 - Rail Transportation	(D)	(D)	14	(-)	(D)	(D)	(D)	(D)
483 - Water Transportation	(D)	(D)	130	5.7	(D)	(D)	114	6.5
484 - Truck Transportation	1,193	-10.0	978	4.3	767	-8.9	939	4.4
485 - Transit and Ground Passenger Transportation	132	-38.7	119	-4.0	(D)	(D)	107	0.9
486 - Pipeline Transportation	98	-38.7	19	(-)	21	(D)	13	(-)
487 - Scenic and Sightseeing Transportation	12	-65.0	58	-17.1	(D)	(D)	(D)	(D)
488 - Support Activities for Transportation	19,683	-37.2	1,974	-4.0	17,864	-38.7	1,891	-4.8
48X - Transportation and Warehousing (3)	576	76.1	368	11.9	576	76.1	368	11.9
491 - Postal Service	(D)	(D)	5	66.7	(D)	(D)	5	66.7
492 - Couriers and Messengers	(D)	(D)	118	31.1	124	153.2	112	38.3

**Table 7c**  
**2020 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.

(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than 499%.

3 - Digit Company NAICS Code and Description	Identified Importers				Small and Medium Sized Importers (2)			
	Known Value (1)	% Difference from 2019-2020	Number of Identified Importers	% Difference from 2019-2020	Known Value (1)	% Difference from 2019-2020	Number of Identified Importers	% Difference from 2019-2020
493 - Warehousing and Storage	7,819	117.6	892	18.8	3,639	28.4	867	19.3
511 - Publishing Industries (except Internet)	5,985	44.9	953	-5.0	1,268	12.7	864	-4.8
512 - Motion Picture and Sound Recording Industries	2,458	-12.9	321	-13.9	(D)	(D)	308	-14.0
515 - Broadcasting (except Internet)	565	(D)	61	-4.7	24	10.7	46	-2.1
517 - Telecommunications	3,625	31.3	479	11.1	(D)	(D)	445	11.3
518 - Data Processing, Hosting, and Related Services	(D)	(D)	236	-8.2	(D)	(D)	210	-7.1
519 - Other Information Services	(D)	(D)	187	-6.0	125	34.0	173	-5.5
51X - Information (3)	10	-51.5	56	30.2	10	-51.5	56	30.2
521 - Monetary Authorities-Central Bank	1	(D)	3	(D)	(-)	(-)	(-)	(-)
522 - Credit Intermediation and Related Activities	30,163	(Z)	320	7.0	675	19.4	281	7.7
523 - Securities, Commodity Contracts, and Other Financial Investments	7,338	2.9	632	13.7	5,438	-7.1	601	13.4
524 - Insurance Carriers and Related Activities	(D)	(D)	154	-7.8	80	37.4	129	-7.9
525 - Funds, Trusts, and Other Financial Vehicles	223	1.9	181	14.6	223	1.9	181	14.6
52X - Finance and Insurance (3)	418	-46.2	415	9.8	418	-46.2	415	9.8
531 - Real Estate	3,060	60.7	2,454	3.2	3,027	(D)	2,432	2.7
532 - Rental and Leasing Services	1,357	-13.2	1,005	-15.3	1,002	-0.4	970	-15.6
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	71	-22.1	99	-6.6	(D)	(D)	(D)	(D)
53X - Real Estate and Rental and Leasing (3)	30	18.2	50	11.1	(D)	(D)	(D)	(D)
541 - Professional, Scientific, and Technical Services	98,091	15.3	13,830	1.2	23,418	28.8	13,460	1.2
54X - Professional, Scientific, and Technical Services (3)	18	297.0	23	109.1	18	297.0	23	109.1
551 - Management of Companies and Enterprises	4,687	-3.1	449	11.4	4,687	(D)	449	(D)
55X - Management of Companies and Enterprises (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
561 - Administrative and Support Services	13,586	23.1	2,788	-0.1	3,724	-14.0	2,679	(-)
562 - Waste Management and Remediation Services	675	-25.8	224	-2.6	605	-28.1	204	-2.9
611 - Educational Services	459	9.5	766	-16.3	291	1.5	637	-15.7
61X - Educational Services (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
621 - Ambulatory Health Care Services	5,439	4.3	1,184	20.0	(D)	(D)	1,107	17.9
622 - Hospitals	275	236.3	152	111.1	21	(Z)	23	187.5
623 - Nursing and Residential Care Facilities	76	24.3	79	139.4	71	19.5	59	168.2
624 - Social Assistance	289	-9.6	315	-6.0	285	11.2	300	-7.4
62X - Health Care and Social Assistance (3)	835	(D)	125	76.1	835	(D)	125	76.1
711 - Performing Arts, Spectator Sports, and Related Industries	975	-20.2	691	-28.8	877	(D)	666	-28.8
712 - Museums, Historical Sites, and Similar Institutions	297	-34.2	203	-27.8	160	-38.3	177	-31.4
713 - Amusement, Gambling, and Recreation Industries	398	16.4	919	-16.3	334	53.9	890	-16.2
71X - Arts, Entertainment, and Recreation (3)	16	9.4	117	-16.4	16	9.4	117	-16.4
721 - Accommodation	144	-11.3	464	-14.4	104	45.5	411	-11.8
722 - Food Services and Drinking Places	3,114	20.9	3,819	-11.9	(D)	(D)	3,752	-11.7
72X - Accommodation and Food Services (3)	(D)	(D)	20	-13.0	(D)	(D)	20	-13.0
811 - Repair and Maintenance	8,403	5.3	2,068	-0.4	6,878	15.6	2,032	-0.5
812 - Personal and Laundry Services	1,515	10.6	1,931	-0.1	977	35.0	1,915	0.2
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	750	-25.2	1,380	-16.3	568	24.1	1,349	-16.4
814 - Private Households	82	106.7	73	-7.6	82	106.7	73	-7.6
81X - Other Services (except Public Administration) (3)	23	115.9	32	128.6	23	115.9	32	128.6
921 - Executive, Legislative, and Other General Government Support	231	(D)	68	30.8	3	-27.1	27	-6.9
922 - Justice, Public Order, and Safety Activities	1	-44.5	12	9.1	(D)	(D)	(D)	(D)
923 - Administration of Human Resource Programs	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	(-)	-85.7	6	-14.3	(D)	(D)	3	-25.0
925 - Administration of Housing Programs, Urban Planning, and Community Development	(-)	(Z)	3	-25.0	(D)	(D)	(D)	(D)
926 - Administration of Economic Programs	39	11.1	22	15.8	(D)	(D)	16	33.3
927 - Space Research and Technology	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	2	336.2	9	80.0	(D)	(D)	(D)	(D)
92X - Public Administration (3)	(D)	(D)	(D)	(D)	(D)	(D)	(D)	(D)
XXX - Unclassified (3)	11,783	57	3,522	3	10,556	44	3,469	3

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2020.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company.

For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

**Table 7d**  
**2019 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

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3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Importers	Known Value for Small and Medium Sized Importers (1)	Number of Small and Medium Sized Importers (2)
<b>All Industries</b>	<b>2,167,073</b>	<b>224,699</b>	<b>669,028</b>	<b>218,594</b>
111 - Crop Production	1,615	1,431	1,558	1,419
112 - Animal Production and Aquaculture	148	213	(D)	(D)
113 - Forestry and Logging	(D)	68	(D)	68
114 - Fishing, Hunting and Trapping	13	64	13	64
115 - Support Activities for Agriculture and Forestry	647	267	642	264
11X - Agriculture, Forestry, Fishing, and Hunting (3)	39	42	39	42
211 - Oil and Gas Extraction	1,863	68	(D)	55
212 - Mining (except Oil and Gas)	4,459	142	190	110
213 - Support Activities for Mining	3,481	354	767	316
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	1	9	1	9
221 - Utilities	1,479	170	584	110
236 - Construction of Buildings	791	1,965	659	1,929
237 - Heavy and Civil Engineering Construction	1,198	513	803	460
238 - Specialty Trade Contractors	3,837	3,837	2,099	3,741
23X - Construction (3)	77	177	77	177
311 - Food Manufacturing	27,098	2,553	6,735	2,282
312 - Beverage and Tobacco Product Manufacturing	3,546	867	723	828
313 - Textile Mills	1,689	547	1,048	519
314 - Textile Product Mills	2,530	641	1,897	627
315 - Apparel Manufacturing	3,132	1,193	2,317	1,183
316 - Leather and Allied Product Manufacturing	844	339	(D)	(D)
31X - Manufacturing (3)	2,857	1,234	(D)	(D)
321 - Wood Product Manufacturing	3,948	838	1,686	781
322 - Paper Manufacturing	9,585	584	2,156	504
323 - Printing and Related Support Activities	2,670	1,078	826	1,028
324 - Petroleum and Coal Products Manufacturing	118,715	139	9,273	120
325 - Chemical Manufacturing	95,937	3,158	11,424	2,922
326 - Plastics and Rubber Products Manufacturing	29,451	2,721	6,659	2,486
327 - Nonmetallic Mineral Product Manufacturing	7,959	1,177	1,803	1,083
32X - Manufacturing (3)	21	18	21	18
331 - Primary Metal Manufacturing	23,368	826	10,315	706
332 - Fabricated Metal Product Manufacturing	23,794	4,721	7,228	4,498
333 - Machinery Manufacturing	63,690	5,001	12,944	4,727
334 - Computer and Electronic Product Manufacturing	75,528	3,556	16,497	3,390
335 - Electrical Equipment, Appliance, and Component Manufacturing	32,293	1,678	6,214	1,591
336 - Transportation Equipment Manufacturing	362,253	2,410	11,710	2,059
337 - Furniture and Related Product Manufacturing	8,555	1,190	2,060	1,118
339 - Miscellaneous Manufacturing	29,487	3,660	8,196	3,537
33X - Manufacturing (3)	334	140	334	140
423 - Merchant Wholesalers, Durable Goods	460,835	48,188	222,742	47,649
424 - Merchant Wholesalers, Nondurable Goods	255,017	31,570	138,473	31,232
425 - Wholesale Electronic Markets and Agents and Brokers	11,722	6,106	11,642	6,101
42X - Wholesale Trade (3)	2,375	2,912	2,375	2,912
441 - Motor Vehicle and Parts Dealers	5,407	1,802	1,955	1,774
442 - Furniture and Home Furnishings Stores	8,108	2,764	1,920	2,707
443 - Electronics and Appliance Stores	(D)	632	462	620
444 - Building Material and Garden Equipment and Supplies Dealers	14,787	2,333	2,454	2,301
445 - Food and Beverage Stores	2,834	1,531	874	1,476
446 - Health and Personal Care Stores	6,573	1,496	970	1,476
447 - Gasoline Stations	2,702	114	(D)	100
448 - Clothing and Clothing Accessories Stores	47,791	4,209	8,052	4,074
44X - Retail Trade (3)	1,894	1,328	1,894	1,328
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	6,088	1,633	1,159	1,606
452 - General Merchandise Stores	40,735	527	(D)	492
453 - Miscellaneous Store Retailers	7,934	3,453	3,605	3,422
454 - Nonstore Retailers	28,158	15,795	12,895	15,723
45X - Retail Trade (3)	(D)	5	(D)	5
481 - Air Transportation	11,568	253	1,337	216
482 - Rail Transportation	70	14	(D)	(D)
483 - Water Transportation	(D)	123	(D)	107
484 - Truck Transportation	1,326	938	842	899
485 - Transit and Ground Passenger Transportation	215	124	(D)	106
486 - Pipeline Transportation	160	19	(D)	13
487 - Scenic and Sightseeing Transportation	33	70	(D)	(D)
488 - Support Activities for Transportation	31,365	2,056	29,136	1,986
48X - Transportation and Warehousing (3)	327	329	327	329
491 - Postal Service	(D)	3	(D)	3
492 - Couriers and Messengers	28,334	90	49	81
493 - Warehousing and Storage	3,594	751	2,834	727

**Table 7d**  
**2019 Imports by 3-Digit North American Industry Classification System**  
**(NAICS) Code for Small and Medium Sized Companies**

Value in millions of dollars. Details may not equal totals due to rounding.

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		Number of	Known Value for Small and Medium	Number of Small and Medium
511 - Publishing Industries (except Internet)	4,130	1,003	1,125	908
512 - Motion Picture and Sound Recording Industries	2,822	373	90	358
515 - Broadcasting (except Internet)	(D)	64	22	47
517 - Telecommunications	2,761	431	701	400
518 - Data Processing, Hosting, and Related Services	(D)	257	(D)	226
519 - Other Information Services	(D)	199	93	183
51X - Information (3)	21	43	21	43
521 - Monetary Authorities-Central Bank	(D)	(D)	(D)	(-)
522 - Credit Intermediation and Related Activities	3,504	299	565	261
523 - Securities, Commodity Contracts, and Other Financial Investments	7,133	556	5,853	530
524 - Insurance Carriers and Related Activities	(D)	167	58	140
525 - Funds, Trusts, and Other Financial Vehicles	219	158	219	158
52X - Finance and Insurance (3)	778	378	778	378
531 - Real Estate	1,904	2,379	(D)	2,367
532 - Rental and Leasing Services	1,564	1,187	1,006	1,149
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	91	106	(D)	103
53X - Real Estate and Rental and Leasing (3)	25	45	25	45
541 - Professional, Scientific, and Technical Services	85,091	13,671	18,185	13,299
54X - Professional, Scientific, and Technical Services (3)	5	11	5	11
551 - Management of Companies and Enterprises	4,837	403	(D)	(D)
55X - Management of Companies and Enterprises (3)	(D)	(D)	(D)	(D)
561 - Administrative and Support Services	11,033	2,792	4,329	2,680
562 - Waste Management and Remediation Services	910	230	842	210
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	(D)	(D)	(D)
611 - Educational Services	419	915	286	756
61X - Educational Services (3)	(D)	(D)	(D)	(D)
621 - Ambulatory Health Care Services	5,212	987	(D)	939
622 - Hospitals	82	72	1	8
623 - Nursing and Residential Care Facilities	61	33	59	22
624 - Social Assistance	320	335	256	324
62X - Health Care and Social Assistance (3)	(D)	71	(D)	71
711 - Performing Arts, Spectator Sports, and Related Industries	1,222	971	(D)	935
712 - Museums, Historical Sites, and Similar Institutions	450	281	260	258
713 - Amusement, Gambling, and Recreation Industries	342	1,098	217	1,062
71X - Arts, Entertainment, and Recreation (3)	15	140	15	140
721 - Accommodation	162	542	72	466
722 - Food Services and Drinking Places	2,576	4,337	(D)	4,250
72X - Accommodation and Food Services (3)	74	23	74	23
811 - Repair and Maintenance	7,981	2,076	5,950	2,043
812 - Personal and Laundry Services	1,370	1,932	724	1,911
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,003	1,649	457	1,614
814 - Private Households	40	79	40	79
81X - Other Services (except Public Administration) (3)	11	14	11	14
921 - Executive, Legislative, and Other General Government Support	(D)	52	4	29
922 - Justice, Public Order, and Safety Activities	1	11	(D)	(D)
923 - Administration of Human Resource Programs	(D)	(D)	(D)	(D)
924 - Administration of Environmental Quality Programs	1	7	(-)	4
925 - Administration of Housing Programs, Urban Planning, and Community Development	(-)	3	(D)	(D)
926 - Administration of Economic Programs	39	22	(D)	16
927 - Space Research and Technology	(D)	(D)	(D)	(D)
928 - National Security and International Affairs	2	9	(D)	(D)
92X - Public Administration (3)	(D)	(D)	(D)	(D)
XXX - Unclassified (3)	11,783	3,522	10,556	3,469

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2019.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

## ***Explanatory Notes***

**NOTE TO USERS:** This section contains critical information on sources and reliability of data, as well as definitions of terms and methodological procedures that users should consider before attempting to interpret or analyze the statistical data presented in this report. Failure to do so may affect the results.

The Census Bureau has reviewed this data product for unauthorized disclosure of confidential information and has approved the disclosure avoidance practices applied. (Approval ID: CBDRB-FY22-156)

### ***Overview***

This report is a continuing series of reports profiling U.S. importers and exporters. The first report, *A Profile of United States Exporters: Initial Findings from the Exporter Data Base*, was released by the International Trade Administration in September 1993. That report was based on Census Bureau data compiled both from the 1987 Economic Census and from documents filed for export clearances during 1987 and used a methodology not employed in succeeding reports. Subsequent reports, covering 1992 through present, are based on economic census and survey data on file at the Census Bureau, administrative records from other government agencies, and documents filed for export clearances. The 2009 report introduced import data to the profile. The annual release is now named the *Profile of U.S. Importing and Exporting Companies*.

These profiles are compiled by the Economic Statistical Methods Division of the U. S. Census Bureau. The International Trade Administration (ITA) is a partial sponsor of the work, providing both financial assistance and advice on data user needs. The ITA also sponsors more detailed tabulations, which will be available on their website later this year. Users will be notified on the ITA website (<http://trade.gov>) when this information is available.

Effective with the 1997/1998 report, companies are classified according to the North American Industry Classification System (NAICS) instead of the Standard Industrial Classification (SIC) system. There are differences in the ways NAICS and SIC classify certain types of companies. For example, manufacturers of prepackaged software and books are classified as manufacturers under SIC and as “Other” types of companies under NAICS. Users are advised to consider these differences when making year-over-year comparisons of exporters and exporter characteristics before and after 1997. This profile, based on new and revised data, uses the same methodology as previous years.

The importer and exporter profiles are developed to provide both government and private sector users with information about the importing and exporting community including employment size, type of company, and major foreign markets. In this report the data are presented in Tables 1 through 7, where the export and import data use letters a through h to designate whether the data represents statistical year, prior year, or year-over-year comparisons. Letters g and h represent data on companies that both import and export for current and prior year. The previous year’s export figures in this report are revised from data released in the previous exporter profile. The revisions are based on the ability to match additional export records.

The tables in this report include detailed breakdowns based upon the number of employees of the identified importing and exporting companies. In presenting these results, companies are classified as small (less than 100 employees including number of employees unknown), medium (100 to 499 employees), and large (500 or more employees).

Table 3 provides information on exports to related parties, such as parent or subsidiary firms. Two parties are considered related if either party owns, directly or indirectly, 10 percent or more of the other party. We do not currently capture related party information for imports entered into U.S. Foreign Trade Zones. As a result, the import related party tables (3c and 3d) are not available at this time. Due to mandatory AES filing requirements,

an exporter must report whether or not an export shipment is to a related party. Therefore, effective with the 2009/2010 report, the columns in tables 3a and 3b labeled “Non-reported” have been eliminated.

*All percentages stated in this report, unless otherwise specified, were calculated based solely upon the statistical and prior years’ import or export values that could be linked to specific active companies in the Business Register--the “known value.”* In addition, the source of the administrative records, the Business Register, was restructured starting with 2002 data. For explanations of the methods used in tabulating the information as well as non-sampling errors and other limitations of the export data in this report, see the **Methodology** section below. Users are advised to consider these limitations when analyzing this information as they may affect the results. Users should cite the U.S. Census Bureau, U.S. Department of Commerce as the source of the information in this report, not as the source of their analyses.

### ***Sources of Information***

The importer and exporter profiles were created from import and export merchandise trade information and company characteristics contained in the Census Bureau’s database of company information, the Business Register. Company characteristics are gathered through economic censuses and surveys and supplemented with employment and payroll information provided by the Internal Revenue Service. Data on U.S. exports of merchandise from the U.S. to all countries, except Canada, is compiled from the Electronic Export Information (EEI) filed by the United States Principal Party in Interest (USPPI) or their agents through the Automated Export System (AES). The EEI is unique among Census Bureau data collection methods since it is not sent to respondents soliciting responses as in the case of surveys. Each EEI represents a shipment of one or more kinds of merchandise from one exporter to one foreign importer on a single carrier. Filing the EEI is mandatory under Chapter 9, Title 13, United States Code. Qualified exporters or their agents submit EEI data by automated means directly to the U.S. Census Bureau. The United States is substituting Canadian import statistics for U.S. exports to Canada in accordance with a 1987 Memorandum of Understanding signed by the Census Bureau, U.S. Customs and Border Protection, Canadian Customs, and Statistics Canada. The import trade statistics are compiled from multiple sources. The majority of import data comes from transactions filed electronically by importers or their licensed brokers via the Automated Broker Interface (ABI) or the Automated Commercial Environment (ACE). Other sources include electronic or paper documents for foreign trade zone admission and paper import entry summaries. In addition, data on imports of electricity and natural gas from Canada are obtained from Canadian sources.

### ***Methodology***

This profile was compiled using company identifiers or company names from import and export transactions to electronically or manually link trade data to company characteristics in the Business Register. Beginning with data year 2002, the Business Register database was completely restructured to include additional information. Due to these changes and problems with our prior methodology, the matching routines used to create the Profile were updated. Despite the limitations within the Business Register, we are able to maintain consistency with our prior Profiles’ matching routines.

Less than 3 percent of the total export value and slightly more than 3 percent of the import value, including low-value estimates, imports or exports by U.S. and foreign governments, timing adjustments, and end-of-year revisions, was excluded from this matching process because the transactions cannot be attributed to specific importing or exporting companies. Export transactions that could not be matched electronically were investigated and linked manually to specific companies using a combination of criteria, including company name, location, type, and product. Import transactions that could not be matched electronically were left unmatched. Unlike exports, all of the identifiers are numeric for imports, so the name matching investigations used to increase the export match rates cannot be applied. A comparison of the overall match rates, based on

total import and export value, is presented in Table 1 under *Distribution of Exports and Imports by Identified and Unidentified Companies*, on page 7.

It was not possible to investigate every unmatched export transaction, so priority was given to those with the highest export values. The percentage of unidentified value tends to decrease each year as more companies are identified and value thresholds triggering investigation are lowered. Therefore, users should make year-to-year comparisons with caution and be aware that the number of small companies and their associated known value are most likely understated. Similarly, the known value may not reflect all shipments by identified companies.

Beginning with data year 2010, this profile is produced using the same revised import and export data used to compile the Economic Indicator Division's published *U.S. International Trade in Goods and Services Annual Revision* for a given data year. The rows labeled "Revisions" will be removed from Table 1 under *Distribution of Exports and Imports by Identified and Unidentified Companies* effective with the 2010/2011 report.

### *Data Quality*

Quality assurance procedures were applied to all phases of collection, processing and tabulation of the information in this report to minimize errors. The data continue to be subject to non-sampling errors in data reporting (of the basic trade statistics and the administrative record source data), coding, keying, and in coverage (due to failure to identify all importing and exporting companies). For an explanation of non-sampling errors affecting the trade statistics, see the **Information on Goods and Services** section of the FT 900 U.S. International Trade in Goods and Services, or call (301)763-2311 to request a copy of the release. One can also obtain this information from the web at the following address: <http://www.census.gov/ft900>

The characteristics of importing and exporting companies in this report reflect companies that could be matched to the Business Register. When analyzing these data, users should consider the possible impact of unmatched transactions and unidentified companies on their results. Unidentified importers or exporters may not reflect the same distribution of company types and sizes as identified companies. Similarly, comparisons between the number of companies importing or exporting in given categories may be misleading due to differences in the percentage of value matched to companies of various types and sizes.

Year-over-year comparisons should also be made with caution. Changes in the number of importers or exporters and the value of their transactions, the known value, may be due to differences in match rates or companies entering/dropping out of the import/export market. Table 1, under *Distribution of Exports and Imports by Identified and Unidentified Companies*, at the beginning of this report shows a comparison of the match rates, based on total value, as well as the value attributable to companies that either imported or exported in both years.

Each Table of the report is analyzed to determine if one or more companies' trade values would be disclosed by a particular known value. In cases where this is deemed true, a "D" will indicate that the known value was suppressed as a result of this disclosure concern. In cases where the particular Table contains additive structures, complimentary known values are suppressed to eliminate the possibility of calculating the known value of a suppressed cell.

### *Data by State*

The data contained in Tables 6a through 6c are based on the Origin of Movement (OM) State. The U.S. state of origin is the 2-character postal code for the state in which the goods begin their journey to the port of export. This field allowed the compilation of the Origin of Movement - Based on Origin State Series. The OM series based on origin state has been available since 1987 and is intended to reflect the transportation origin of exports.

The data contained in Tables 6d and 6e are based on the U.S. State of Destination. This is defined as the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. For shipments into Foreign Trade Zones, the import state represents the location of the zone.

For more complete information on the state data series, refer to the notice at: <https://www.census.gov/foreign-trade/statistics/state/index.html>

### ***NAICS-based Data***

The North American Industrial Classification System (NAICS) is a two- through six-digit hierarchical classification system, offering five levels of detail. Each digit in the code is part of a series of progressively narrower categories, and the more digits in the code signify greater classification detail. The first two digits designate the economic sector, the third digit designates the subsector, the fourth digit designates the industry group, the fifth digit designates the NAICS industry, and the sixth digit designates the national industry.

NAICS information for a given company or establishment comes from a variety of governmental agencies. These include the Internal Revenue Service (IRS), the Social Security Administration (SSA) and the Bureau of Labor Statistics (BLS). These agencies collect information from companies and provide these data to the Census Bureau to the best of their abilities. Generally, the U.S. Census Bureau's NAICS classification codes are derived from information that the business establishment provided on surveys, census forms, or administrative records. Occasionally, these codes can only be defined at a level of very low detail (as low as 2 digits).

For more information on NAICS, refer to the web at the following address: [North American Industry Classification System \(NAICS\) U.S. Census Bureau](#)

### ***Definitions of Terms***

***Business Register.*** Data base of companies included in economic census and surveys conducted by the Census Bureau.

***Company.*** A company is a business consisting of one domestic location (single location company) or more than one domestic location (multiple location company) under its ownership or control.

**Identified Companies:** Identified companies are those companies to which one or more transactions were matched. The import or export value associated with these companies is termed “*known value*.”

**Unclassified Companies:** These are identified companies for which no NAICS classification (manufacturers, wholesalers or other companies) could be assigned. As of 2012, these companies will be considered *other companies*.

***Company Size.*** Company sizes are based on employment: small (less than 100 employees including number of employees unknown), medium (100 - 499 employees), and large (500 or more employees).

***Company Type.*** Company types are based on the North American Industry Classification System (NAICS) and are broken out into manufacturers, wholesalers, and all other companies. Those companies for which a valid NAICS code is not available are placed in the *other* grouping.

***Employment.*** Employment includes all employees, full-time or part-time, reported on a firm's payroll during specific payroll periods.

**General Imports.** "General Imports" measure the total physical arrivals of merchandise from foreign countries, whether such merchandise enters consumption channels immediately or is entered into bonded warehouses or Foreign Trade Zones under Customs custody.

**Low-value Estimates.** Export transactions valued under \$2,501 and import transactions valued under \$251 for certain quota items and \$2001 for all other imported goods, are not required to be reported. Instead, the Census Bureau estimates the value of such shipments to each country using factors based on the ratios of low-valued shipments to individual country totals for past periods. For more information please see the following link: <http://www.census.gov/foreign-trade/aip/lvpaper.html>

**Related Party.** A related party transaction is one between a U.S. exporter and a foreign consignee, where either party owns (directly or indirectly) 10 percent or more of the other party.

**State of the Origin of Movement (OM).** The OM series data provides export statistics based on the U.S. state from which the merchandise starts its journey to the port of export; i.e., the transportation origin. This information is reported by the exporter. See the **Data Quality** section above for limitations of this data series.

**State of Destination.** The State of Destination data series provides import statistics based on the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. This information is reported by the importer. See the **Data Quality** section above for limitations of this data series.

**Value (Exports).** The export values in this report are f.a.s. ("free alongside ship") and include both domestic exports and re-exports of foreign merchandise. Several different values are given:

Total export value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been exported either by identified companies or by other companies not identified in the linking process.

**Value (Imports).** The import values in this report are customs import value. The Customs value is the value of imports as appraised by the U.S. Customs and Border Protection in accordance with the legal requirements of the Tariff Act of 1930, as amended. This value is generally defined as the price actually paid or payable for merchandise when sold for exportation to the United States, excluding U.S. import duties, freight, insurance, and other charges incurred in bringing the merchandise to the United States. The term "price actually paid or payable" means the total payment (whether direct or indirect, and exclusive of any costs, charges, or expenses incurred for transportation, insurance, and related services incident to the international shipment of the merchandise from the country of exportation to the place of importation in the United States) made, or to be made, for imported merchandise by the buyer to, or for the benefit, of the seller. The type of imports shown in this report is "general." Please see the definition for "General Imports" for more information. Several different values are given:

Total import value: The total value includes all transactions whether or not linked to specific companies.

Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been imported either by identified companies or by other companies not identified in the linking process.

### *Country Groupings*

Country groupings are defined at the time of the statistical reporting period. Therefore, country groupings may have different definitions between years. Any differences are noted in the listing below.

**Africa** - Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina Faso, Burundi, Cameroon, Cabo Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Cote d'Ivoire, Djibouti, Egypt, Equatorial Guinea, Eritrea, Eswatini, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, St. Helena, Sudan, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

**APEC** (Asia - Pacific Economic Cooperation) - Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea (South), Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Thailand, Vietnam.

**ASEAN** (Association of Southeast Asian Nations) - Brunei, Burma, Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand, Vietnam.

**Asia Near East** - Bahrain, Gaza Strip Administered by Israel, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syria, United Arab Emirates, West Bank Administered by Israel, Yemen.

**Asia - South** - Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.

**CAFTA - DR (Dominican Republic-Central America-United States Free Trade Agreement)** - Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Nicaragua

**Central American Common Market** - Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.

**Euro Area** - Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia, Spain.

**Europe** - Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kosovo, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Moldova, Monaco, Montenegro, Netherlands, North Macedonia, Norway, Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Spain, Svalbard, Jan Mayen Island, Sweden, Switzerland, Tajikistan, Turkey, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City,

**European Union** - Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden.

**LAFTA (Latin American Free Trade Area)** - Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

**NATO (North Atlantic Treaty Organization) Allies** - Belgium, Bulgaria, Canada, Czech Republic, Denmark, Estonia, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom.

**NICS (Newly Industrialized Countries)** - Hong Kong, Korea (South), Singapore, Taiwan.

**North America** - Canada, Mexico

**OECD (Organization for Economic Cooperation and Development)** - Australia, Austria, Belgium, Canada, Chile, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Israel, Italy, Japan, Korea (South), Luxembourg, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden, Switzerland, Turkey, United Kingdom.

**OPEC (Organization of the Petroleum Exporting Countries)** - Algeria, Angola, Congo (Brazzaville), Ecuador, Equatorial Guinea, Gabon, Iran, Iraq, Kuwait, Libya, Nigeria, Saudi Arabia, United Arab Emirates, Venezuela.

**Pacific Rim Countries** - Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea (South), Macau, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

**South/Central America** - Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Curacao, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands (Islas Malvinas), French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, Sint Maarten, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

**Twenty Latin American Republics** - Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

### ***Additional Information***

For additional information, refer to the Guide to Foreign Trade Statistics: <https://www.census.gov/foreign-trade/guide/index.html>